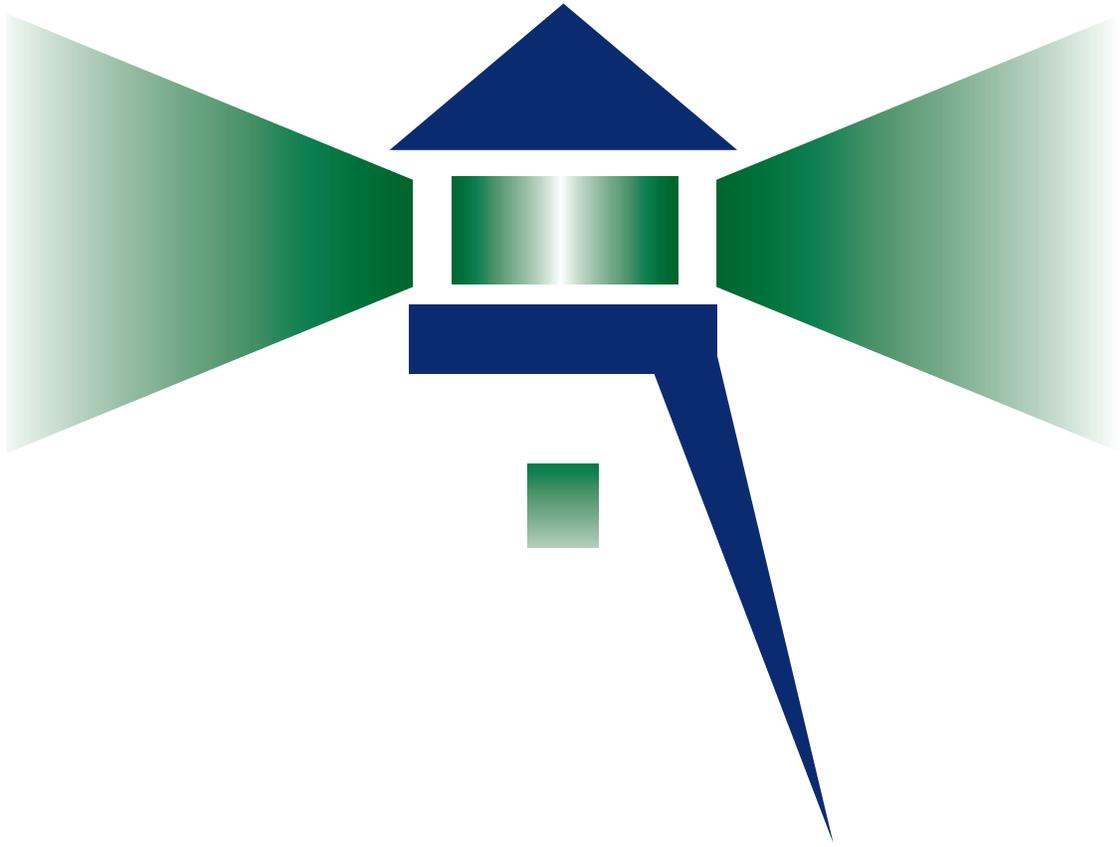


# **2010 Annual Report**



**NewEngland  
Bancshares**

**SELECTED CONSOLIDATED FINANCIAL HIGHLIGHTS**

| <b>At or for the years ended March 31,</b> | <b>2010</b>                                  | <b>2009</b> | <b>2008</b> | <b>2007</b> | <b>2006</b> |
|--------------------------------------------|----------------------------------------------|-------------|-------------|-------------|-------------|
|                                            | <i>(In thousands, except per share data)</i> |             |             |             |             |
| <i>Balance Sheet Data:</i>                 |                                              |             |             |             |             |
| Total assets                               | \$675,059                                    | \$571,664   | \$518,179   | \$284,158   | \$257,799   |
| Investment securities available-for-sale   | 63,979                                       | 71,821      | 63,544      | 49,469      | 52,297      |
| Loans, net                                 | 515,504                                      | 413,566     | 371,769     | 198,447     | 149,749     |
| Allowance for loan losses                  | 4,625                                        | 6,458       | 4,046       | 1,875       | 1,636       |
| Deposits                                   | 517,572                                      | 419,436     | 370,312     | 181,675     | 169,044     |
| Stockholders' equity                       | 67,907                                       | 63,954      | 68,737      | 57,266      | 56,821      |
| <br>                                       |                                              |             |             |             |             |
| Book value per share                       | \$ 11.00                                     | \$ 10.83    | \$ 11.27    | \$ 10.71    | \$ 10.63    |
| Tangible book value per share              | \$ 8.00                                      | \$ 7.98     | \$ 8.42     | \$ 10.40    | \$ 10.30    |
| <br>                                       |                                              |             |             |             |             |
| <i>Income Statement Data:</i>              |                                              |             |             |             |             |
| Net interest income                        | \$ 18,826                                    | \$ 15,718   | \$ 13,861   | \$ 9,369    | \$ 8,117    |
| Provision for loan losses                  | 3,049                                        | 2,929       | 307         | 242         | 210         |
| Noninterest income (charges)               | 2,945                                        | (550)       | 1,338       | 991         | 835         |
| Noninterest expense                        | 16,834                                       | 14,957      | 12,949      | 8,643       | 6,789       |
| Income tax expense (benefit)               | 212                                          | (916)       | 728         | 505         | 644         |
| Net income (loss)                          | 1,676                                        | (1,802)     | 1,215       | 970         | 1,309       |
| <br>                                       |                                              |             |             |             |             |
| <i>Earnings (loss) per share:</i>          |                                              |             |             |             |             |
| Basic                                      | \$ 0.28                                      | \$ (0.32)   | \$ 0.22     | \$ 0.20     | \$ 0.27     |
| Diluted                                    | \$ 0.28                                      | \$ (0.32)   | \$ 0.21     | \$ 0.19     | \$ 0.26     |
| <br>                                       |                                              |             |             |             |             |
| <i>Selected ratios:</i>                    |                                              |             |             |             |             |
| Return on average assets                   | 0.42%                                        | (0.18)%     | 0.27%       | 0.36%       | 0.57%       |
| Return on average equity                   | 4.13%                                        | (1.56)%     | 1.83%       | 1.70%       | 3.63%       |

# Letter To Our Shareholders

Dear Fellow Shareholder:

Preparing this annual letter to the shareholders provides us with an opportunity to take a step back from the often frenetic environment that

we compete in and take stock of our accomplishments for the year.

*"... SIGNIFICANT PROGRESS IN THE THREE AREAS THAT WE BELIEVE WILL ENHANCE SHAREHOLDER VALUE IN THE LONG TERM."*

And what a year it was with a significant number of bank failures and a dramatic increase in unemployment and home foreclosures. Yet in spite of this swirling storm around us, your company has made significant progress in the three areas that we believe will enhance shareholder value in the long term.

## Control

Maintaining a firm control of the risks that we manage is the goal of our corporate governance activities within the company. Whether we are taking steps to provide new and improved disclosures to our customers, improving our internal audit activities to provide for better oversight and transparency, or constantly re-examining our existing loan portfolio for potential issues...these are all control activities. Good control disciplines are expensive but we view strong risk management oversight as absolutely critical to maintaining a safe and sound banking organization. This year we completed another thorough internal review of our commercial loan portfolio. While this resulted in some significant

*"MAINTAINING A FIRM CONTROL OF THE RISKS THAT WE MANAGE IS THE GOAL OF OUR CORPORATE GOVERNANCE ACTIVITIES..."*

charge offs and additional loss reserves, we know that being up front and proactive is the

*"...OUR LIQUIDITY REMAINED VERY STRONG AND OUR CAPITAL RATIO REMAINED WITHIN THE 'WELL-CAPITALIZED' BRACKET..."*

best way to get problem loans behind us. In fact, our non-performing assets as a percentage of total assets declined from 2.1%

at March 31, 2009, to 1.8% at March 31, 2010. Additionally, our liquidity remained very strong and our capital ratio remained within the "Well-Capitalized" bracket, as defined by regulatory standards.

## Profits

Our efforts to increase revenues and reduce expenses showed significant results in the fiscal year ended March 2010, although we were constrained by certain special charges assessed by the FDIC against all banks.

In many respects, we are paying for the problems of others, but that is the price we all pay for maintaining a sound banking

*"...NET INTEREST INCOME INCREASED FROM \$15.7 MILLION IN 2009 TO \$18.8 MILLION IN 2010."*

system in our country. Another headwind that we managed through was the increase in collection and legal costs. As we exit certain non-performing loans, our collection and legal costs naturally increase. The good news looking forward is that as the economy begins to improve, these costs should naturally recede. On the revenue side, our Net Interest Income increased from \$15.7 million in 2009 to \$18.8 million in 2010. This was due to solid loan growth, the full impact of our Apple Valley acquisition and strong pricing discipline, which allowed us to keep our margins consistent with last year in an increasingly competitive marketplace. These and other strengths delivered net income of \$1.7 million, or \$0.28 per share. This compares with a net loss of \$1.8 million, or \$0.32 per share, for the year ended March 31, 2009.

## Growth

Our record of growth can be summed up quite succinctly; for the fiscal year, assets, net loans and deposits grew 18.1%, 23.8% and 23.4%, respectively. While much of this is due to the inclusion of the Apple Valley franchise

*"... ASSETS, NET LOANS AND DEPOSITS GREW 18.1%, 23.8% AND 23.4%, RESPECTIVELY."*

in this year's reporting cycle, we also experienced strong organic growth.

*"...WHILE WE WERE COPING WITH A NUMBER OF SIGNIFICANT CHALLENGES WITHIN THE INDUSTRY AND THE LOCAL ECONOMY, WE WERE STILL ABLE TO GROW THE FRANCHISE."*

We find this accomplishment particularly gratifying as it shows that while we were coping with a number of significant challenges within the industry and the local economy, we were still able to grow the franchise.

## Conclusion

We are proud of our record as a community bank. We do not offer sub-prime loans, option-ARM mortgages or any of the other toxic financial products that have

*"WE ARE PROUD OF OUR RECORD AS A COMMUNITY BANK."*

caused the downfall of so many other institutions. Our employees spend countless hours volunteering in the local community serving on boards, coaching sports teams or raising funds for charitable causes. Our management team is comprised of local and home-grown talent that lives in the community and knows our customers' needs. We strive to build long-lasting relationships and provide good, old-fashioned customer service. When you call us, we answer the phone.

*"WE DO NOT OFFER SUB-PRIME LOANS, OPTION-ARM MORTGAGES OR ANY OF THE OTHER TOXIC FINANCIAL PRODUCTS..."*

Sincerely,



Peter T. Dow  
Chairman of the Board



David J. O'Connor  
President & Chief Executive Officer

**New England Bancshares, Inc. Directors**

Peter T. Dow - Chairman of the Board  
Thomas O. Barnes  
Lucien P. Bolduc  
Edmund D. Donovan  
William C. Leary, Esq.  
Myron J. Marek  
Dorothy K. McCarty  
David J. O'Connor  
David J. Preleski, Esq.  
Kathryn C. Reinhard  
Richard K. Stevens  
Richard M. Tatoian, Esq.

**New England Bank Directors**

Peter T. Dow - Chairman of the Board  
Thomas O. Barnes  
Lucien P. Bolduc  
Karen W. Gaudreau  
William C. Leary, Esq. (Director Emeritus)  
Myron J. Marek  
Dorothy K. McCarty  
Cynthia M. Nemeth  
Thomas P. O'Brien  
David J. O'Connor  
Richard K. Stevens  
Richard M. Tatoian, Esq.  
Susan J. Warner, Esq.

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**New England Bancshares, Inc. Officers**

David J. O'Connor – President and Chief Executive Officer  
Nancy L. Grady – Corporate Secretary  
Michael J. Marcucci – Executive Vice President and Senior Risk Officer  
Anthony M. Mattioli – Market President  
Scott D. Nogles – Executive Vice President and Chief Financial Officer  
John F. Parda – Executive Vice President and Chief Loan Officer

SECURITIES AND EXCHANGE COMMISSION  
100 F Street NE  
Washington, D.C. 20549

FORM 10-K

- [X] Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the Fiscal Year Ended March 31, 2010
- or
- [ ] Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 001-51589

New England Bancshares

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of  
incorporation or organization)

04-3693643

(I.R.S. Employer  
Identification Number)

855 Enfield Street, Enfield, Connecticut

(Address of Principal Executive Offices)

06082

Zip Code

(860) 253-5200

(Registrant's telephone number)

Securities Registered Pursuant to Section 12(b) of the Act:

Title of each class  
Common Stock, \$0.01 par value

Name of each exchange on which registered  
The NASDAQ Stock Market, LLC

Securities Registered Pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES \_\_\_ NO X

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES \_\_\_ NO X

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such requirements for the past 90 days. YES X NO \_\_\_

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer [ ] Accelerated filer [ ]  
Non-accelerated filer [ ] Smaller reporting company [ X ]  
(Do not check box if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES \_\_\_ NO X

As of June 10, 2010, there were outstanding 6,172,989 shares of the Registrant's Common Stock.

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the Registrant, computed by reference to the last sale price on June 10, 2010, is \$44,083,785.

DOCUMENTS INCORPORATED BY REFERENCE

Proxy Statement for the 2010 Annual Meeting of Stockholders of the Registrant (Part III).

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*This annual report on Form 10-K contains certain forward-looking statements which are based on certain assumptions and describe the Company's future plans, strategies and expectations. These forward-looking statements may be identified by the use of such words as "believe," "expect," "intend," "anticipate," "estimate," "project," or similar expressions. The Company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the Company's operations include, but are not limited to, the items described in "Risk Factors" appearing in Part I, Item 1A of this annual report and changes in: interest rates, general economic conditions, legislative/regulatory changes, monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality and composition of our loan and investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company's market area and accounting principles and guidelines. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. The Company does not undertake — and, except as may be required by applicable law, specifically disclaims any obligation — to publicly release the result of any revisions that may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.*

## PART I

### ITEM 1. BUSINESS

#### General

**New England Bancshares, Inc.** New England Bancshares, Inc. ("New England Bancshares," or the "Company") is a Maryland corporation and the bank holding company for New England Bank (the "Bank"). The principal asset of the Company is its investment in the Bank.

The Company was organized in 2005 in connection with the "second-step" mutual-to-stock conversion of Enfield Mutual Holding Company. For additional information regarding the second-step conversion, see note 1 to the notes to consolidated financial statements included in Part II, Item 8 of this annual report. Reference is made to "New England Bancshares" or the "Company" for periods both before and after the second-step conversion.

The principal asset of the Company is its investment in the Bank.

**New England Bank.** The Bank, incorporated in 1999, is a Connecticut chartered commercial bank headquartered in Enfield, Connecticut. The Bank's deposits are insured by the FDIC. The Bank is engaged principally in the business of attracting deposits from the general public and investing those deposits primarily in residential real estate loans, commercial real estate loans, and commercial loans, and to a lesser extent, construction and consumer loans.

The Bank, formerly named Valley Bank, was acquired by New England Bancshares in July 2007. Prior to acquiring the Bank, the Company was the savings and loan holding company for Enfield Federal Savings and Loan Association ("Enfield Federal"), a federal savings association. The Company operated Valley Bank and Enfield Federal as separate subsidiaries until May 2009, when Enfield Federal was merged with and into Valley Bank, and the combined bank was renamed New England Bank. The Company has retained the name of each bank at their respective branches and operates the branches as divisions of New England Bank. References in the Form 10-K to the Bank shall mean New England Bank or its predecessors.

On June 8, 2009 the Company acquired Apple Valley Bank & Trust Company ("Apple Valley") of Cheshire, Connecticut, through the merger of Apple Valley into New England Bank. The Company has retained the name Apple Valley at the acquired branches and operates the branches as divisions of New England Bank.

## **New England Bancshares' Website and Availability of Securities and Exchange Commission Filings**

New England Bancshares' internet website is [www.nebankct.com](http://www.nebankct.com). New England Bancshares makes available free of charge on or through its website its annual reports on Forms 10-K, quarterly reports on Forms 10-Q, current reports on Forms 8-K and any amendments to these reports filed or furnished pursuant to the Securities and Exchange act of 1934, as soon as reasonably practicable after New England Bancshares electronically files such material with, or furnishes it to, the Securities and Exchange Commission. Except as specifically incorporated by reference into this annual report, information on our website is not a part of this annual report.

## **Market Area**

The Bank conducts its operations through its 15 full service banking offices, including its main office and one additional branch office in Enfield and its branch offices in Bristol, Broad Brook, Cheshire, East Windsor, Manchester, Ellington, Southington, Suffield, Terryville, Wallingford and Windsor Locks, Connecticut. Deposits are gathered from, and lending activities are concentrated primarily in the towns of, and the communities contiguous to, its branch offices.

According to published statistics, Hartford County's 2009 population was approximately 879,800, an increase of approximately 2.6% from 2000. In 2008, there were approximately 364,700 housing units in Hartford County, an increase of 8.8% from 2000. Median household income for Hartford County in 2008 was \$64,000, compared to approximately \$68,300 for Connecticut.

## **Competition**

We face intense competition both in making loans and attracting deposits. As of June 30, 2009, the most recent date for which data is available from the FDIC, we held approximately 1.5% of the deposits in Hartford County, where the Bank has 11 out of its 15 branches, which was the 11<sup>th</sup> largest share of deposits out of 25 financial institutions in the county. Central Connecticut has a high concentration of financial institutions and financial services providers, many of which are branches of large money centers, super-regional and regional banks which have resulted from the consolidation of the banking industry in New England. Many of these competitors have greater resources than we do and may offer products and services that we do not provide.

Our competition for loans comes from commercial banks, savings institutions, mortgage banking firms, credit unions, finance companies, insurance companies and brokerage and investment banking firms. Our most direct competition for deposits has historically come from commercial banks, savings banks, savings and loan associations, credit unions and mutual funds. We face additional competition for deposits from short-term money market funds and other corporate and government securities funds and from brokerage firms and insurance companies.

We expect competition to increase in the future as a result of legislative, regulatory and technological changes and the continuing trend of consolidation in the financial services industry. Technological advances, for example, have lowered the barriers to market entry, allowed banks to expand their geographic reach by providing services over the Internet and made it possible for non-depository institutions to offer products and services that traditionally have been provided by banks. Changes in federal law permit affiliation among banks, securities firms and insurance companies, which promotes a competitive environment in the financial services industry. Competition for deposits and the origination of loans could limit our future growth.

## **Lending Activities**

**General.** The largest segments of our loan portfolio are residential real estate loans and commercial real estate loans. The other significant segments of our loan portfolio are commercial loans, construction loans and consumer loans. We originate loans for investment purposes.

**Residential Loans.** At March 31, 2010, residential loans, excluding home equity loans and lines of credit, totaled \$172.8 million or 33.2% of total loans. At March 31, 2010, 79.5% of our residential loans were fixed-rate and 20.5% were adjustable-rate.

We originate fixed-rate fully amortizing loans with maturities ranging between 10 and 30 years. Management establishes the loan interest rates based on market conditions. We offer mortgage loans that conform to Fannie Mae and Freddie Mac guidelines, as well as jumbo loans, which presently are loans in amounts over \$417,000.

We also currently offer adjustable-rate mortgage loans, with an interest rate based on the one-year Constant Maturity Treasury Bill index. Our adjustable rate mortgage loans adjust annually either from the outset of the loan or after a three-, five- or ten-year initial fixed period and with terms of up to 30 years, with the majority of adjustable rate loans adjusting after a five-year period. Interest rate adjustments on such loans are generally limited to no more than 2% during any adjustment period and 6% over the life of the loan.

We underwrite fixed-rate and variable-rate one- to four-family residential mortgage loans with loan-to-value ratios of up to 100% and 95%, respectively, provided that a borrower obtains private mortgage insurance on loans that exceed 80% of the appraised value or sales price, whichever is less, of the secured property. We also require that fire, casualty, title, hazard insurance and, if appropriate, flood insurance be maintained on all properties securing real estate loans made by us. An independent licensed appraiser generally appraises all properties.

The Bank previously offered its full-time employees who satisfy certain criteria and our general underwriting standards fixed- and adjustable-rate residential mortgage loans with reduced interest rates 50 basis points below the rates offered to our other customers. The employee mortgage rate normally ceases upon termination of employment. Upon termination of the employee mortgage rate, the interest rate reverts to the contract rate in effect at the time that the loan was extended. All other terms and conditions contained in the original mortgage and note continued to remain in effect. Currently, the Bank does not offer this type of program. As of March 31, 2010, we had \$2.4 million of employee residential mortgage loans, or 0.47% of net loans.

**Home Equity Loans and Lines of Credit.** We offer home equity loans and home equity lines of credit, both of which are secured by owner-occupied one- to four-family residences. At March 31, 2010, home equity loans and equity lines of credit totaled \$40.2 million, or 7.7% of total loans. Additionally, at March 31, 2010, the unadvanced amounts of home equity lines of credit totaled \$13.4 million. Home equity loans are offered with fixed rates of interest and with terms up to 15 years. Home equity lines of credit are offered with adjustable rates of interest that are indexed to the prime rate as reported in *The Wall Street Journal*. Interest rate adjustments on home equity lines of credit are limited to a maximum of 18% or 6% above the initial interest rate, whichever is lower.

The procedures for underwriting home equity loans and lines of credit include an assessment of the applicant's payment history on other debts and ability to meet existing obligations and payments on the proposed loans. We will offer home equity loans with maximum combined loan-to-value ratios of 90%, provided that loans in excess of 80% will generally be charged a higher rate of interest. A home equity line of credit may be drawn down by the borrower for an initial period of 10 years from the date of the loan agreement. During this period, the borrower has the option of paying, on a monthly basis, either principal and interest or only interest. If not renewed, the Bank requires the borrower to pay back the amount outstanding under the line of credit over a term not to exceed 10 years, beginning at the end of the 10-year period. After the initial 10-year period, the Bank requires the borrower to pay back the amount outstanding in full.

**Commercial Real Estate Loans.** We originate commercial real estate loans that are generally secured by properties used for business purposes such as small office buildings, industrial facilities or retail facilities primarily located in our primary market area. At March 31, 2010, commercial real estate loans totaled \$205.2 million, or 39.5% of total loans, compared to 27.0% of total loans at March 31, 2007. Our commercial real estate loans are generally made with terms of up to 25 years. These loans are offered with interest rates that are fixed or adjust periodically and are generally indexed to the prime rate as reported in *The Wall Street Journal* plus a margin of 100 basis points or the five-year Federal Home Loan Bank (the "FHLB") Classic Advance Rate plus a margin of

225 to 325 basis points. We generally do not make these loans with loan-to-value ratios exceeding 80%. At March 31, 2010, the largest commercial real estate loan was a \$5.5 million loan, which was secured by a hotel. This loan was performing according to its terms at March 31, 2010.

**Construction Loans.** We make construction loans for commercial and residential development projects. The projects include subdivision, multi-family, apartment, small industrial, retail and office buildings. These loans generally have an interest-only phase during construction, which is usually 12 months, and then convert to permanent financing. Disbursements of funds are at the sole discretion of the Bank and are based on the progress of construction. At March 31, 2010, commercial construction loans totaled \$18.4 million, or 3.5% of total loans, and the unadvanced portion of these construction loans totaled \$3.1 million. Loans generally can be made with a maximum loan-to-value ratio of 75% of the appraised value or cost of the project, whichever is less. At March 31, 2010, the largest commercial loan commitment was for \$4.2 million, all of which was disbursed. The loan was performing according to its terms at March 31, 2010.

We originate construction loans to individuals for the construction and acquisition of single-family personal residences. At March 31, 2010, residential construction loans amounted to \$1.1 million, or 0.2% of total loans, and the unadvanced portion of these construction loans totaled \$312,000. Our residential mortgage construction loans generally provide for the payment of interest only during the construction phase, which is usually 12 months. At the end of the construction phase, the loan converts to a permanent mortgage loan. Loans generally can be made with a maximum loan-to-value ratio of 90% of the appraised value or cost of the project, whichever is less. At March 31, 2010, the largest residential construction loan commitment was for \$417,000, of which \$225,000 was disbursed. The loan was performing according to its terms at March 31, 2010.

**Commercial Loans.** At March 31, 2010, we had \$74.9 million in commercial loans, which amounted to 14.4% of total loans. In addition, at such date, we had \$33.2 million of unadvanced commercial lines of credit. We make commercial business loans primarily in our market area to a variety of professionals, sole proprietorships and small businesses. Commercial lending products include term loans, revolving lines of credit and Small Business Administration guaranteed loans. Commercial loans and lines of credit are made with either variable or fixed rates of interest. Variable rates are generally based on the prime rate as published in *The Wall Street Journal*, plus a margin. Fixed-rate business loans are generally indexed to the two-, five- or ten-year FHLB Amortizing Advance Rate, as corresponds to the term of the loan, plus a margin. The Company generally does not make unsecured commercial loans.

When making commercial loans, we consider the financial statements of the borrower, our lending history with the borrower, the debt service capabilities of the borrower, the projected cash flows of the business and the value of the collateral, primarily accounts receivable, inventory and equipment. Our commercial loans are also supported by personal guarantees. Depending on the collateral used to secure the loans, commercial loans are made in amounts of up to 80% of the value of the collateral securing the loan. At March 31, 2010, our largest commercial loan was a \$2.8 million commercial line of credit secured by inventory and real estate. The loan was performing according to its terms at March 31, 2010.

**Consumer Loans.** We offer fixed rate loans secured by mobile homes. These loans have terms up to 25 years and loan to values up to 90% of the home's value and require that the borrower obtain hazard insurance. At March 31, 2010, mobile home loans totaled \$5.2 million or 1.0% of total loans and 71.3% of consumer loans. For the fiscal year ended March 31, 2010, the Company originated \$1.3 million of mobile home loans.

We also offer fixed-rate automobile loans for new or used vehicles with terms of up to 66 months and loan-to-value ratios of up to 90% of the lesser of the purchase price or the retail value shown in the NADA Car Guide. At March 31, 2010, automobile loans totaled \$1.0 million or 0.2% of total loans and 13.7% of consumer loans.

Other consumer loans at March 31, 2010 amounted to \$1.1 million, or 0.2% of total loans and 15.0% of consumer loans. These loans include secured and unsecured personal loans. Personal loans generally have a fixed-rate, a maximum borrowing limitation of \$10,000 and a maximum term of four years. Collateral loans are generally secured by a passbook account or a certificate of deposit.

**Loan Underwriting Risks.** While we anticipate that adjustable-rate loans will better offset the adverse effects of an increase in interest rates as compared to fixed-rate mortgages, the increased mortgage payments required of adjustable-rate loan borrowers in a rising interest rate environment could cause an increase in delinquencies and defaults. The marketability of the underlying property also may be adversely affected in a high interest rate environment. In addition, although adjustable-rate mortgage loans help make our asset base more responsive to changes in interest rates, the extent of this interest sensitivity is limited by the annual and lifetime interest rate adjustment limits.

Loans secured by multi-family and commercial real estate generally have larger balances and involve a greater degree of risk than one- to four-family residential mortgage loans. Of primary concern in multi-family and commercial real estate lending is the borrower's creditworthiness and the feasibility and cash flow potential of the project. Payments on loans secured by income properties often depend on successful operation and management of the properties. As a result, repayment of such loans may be subject to a greater extent than residential real estate loans to adverse conditions in the real estate market or the economy. To monitor cash flows on income properties, we require borrowers and loan guarantors, if any, to provide annual financial statements on multi-family and commercial real estate loans. In reaching a decision on whether to make a multi-family and commercial real estate loan, we consider the net operating income of the property, the borrower's expertise, credit history, and profitability and the value of the underlying property. In addition, with respect to commercial real estate rental properties, we will also consider the term of the lease and the quality of the tenants. We have generally required that the properties securing these real estate loans have debt service coverage ratios (the ratio of earnings before debt service divided by debt service) of at least 1.20x. Independent appraisals and environmental surveys are generally required for commercial real estate loans of \$250,000 or more.

Construction financing is generally considered to involve a higher degree of risk of loss than long-term financing on improved, occupied real estate. Risk of loss on a construction loan depends largely upon the accuracy of the initial estimate of the property's value at completion of construction and the estimated cost (including interest) of construction. During the construction phase, a number of factors could result in delays and cost overruns. If the estimate of construction costs proves to be inaccurate, we may be required to advance funds beyond the amount originally committed to permit completion of the building. If the estimate of value proves to be inaccurate, we may be confronted, at or before the maturity of the loan, with a building having a value which is insufficient to assure full repayment. If we are forced to foreclose on a building before or at completion due to a default, there can be no assurance that we will be able to recover all of the unpaid balance of, and accrued interest on, the loan as well as related foreclosure and holding costs.

Unlike residential mortgage loans, which generally are made on the basis of the borrower's ability to make repayment from his or her employment or other income, and which are secured by real property whose value has historically tended to be more easily ascertainable, commercial loans are of higher risk and typically are made on the basis of the borrower's ability to make repayment from the cash flow of the borrower's business. As a result, the availability of funds for the repayment of commercial loans may depend substantially on the success of the business itself. Further, any collateral securing such loans may depreciate over time, may be difficult to appraise and may fluctuate in value.

Consumer loans may entail greater risk than do residential mortgage loans, particularly in the case of consumer loans that are unsecured or secured by assets that depreciate rapidly. In such cases, repossessed collateral for a defaulted consumer loan may not provide an adequate source of repayment for the outstanding loan and the remaining deficiency often does not warrant further substantial collection efforts against the borrower. In addition, consumer loan collections depend on the borrower's continuing financial stability, and therefore are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy. Furthermore, the application of various federal and state laws, including federal and state bankruptcy and insolvency laws, may limit the amount which can be recovered on such loans.

**Loan Originations, Purchases and Sales.** Our mortgage lending activities are conducted by our salaried loan representatives. We underwrite all loans that we originate under our loan policies and procedures, which model those of Fannie Mae and Freddie Mac. We originate both adjustable-rate and fixed-rate mortgage

loans. Our ability to originate fixed- or adjustable-rate loans is dependent upon the relative customer demand for such loans, which is affected by the current and expected future level of interest rates.

We generally retain most of the loans that we originate for our portfolio; however, we will sell participation interests to local financial institutions, primarily on the portion of loans that exceed our borrowing limits. The sales occur at time of origination; therefore no loans have been classified as held-for-sale. We sold \$2.0 million of participation interests in fiscal 2009 and none in fiscal 2010. In fiscal 2007, the Bank commenced selling long-term, fixed rate residential loans to the Federal Home Loan Bank (the "FHLB") to assist with managing our interest rate risk and increasing our net interest margin. Loans are sold with servicing retained and the loans have recourse to the Company on a formula basis. The Bank sold \$1.7 million of these loans in fiscal 2009 and none in fiscal 2010. The Bank originates and sells one- to four-family residential loans to several mortgage brokers and mortgage bankers. One such arrangement requires the Bank to repurchase any loans which become delinquent within four months after the date of sale; no such repurchases have been required. The Bank sold \$5.4 million of these loans in fiscal 2009 and none in fiscal 2010.

We purchase participation interests from other community-based financial institutions, primarily commercial real estate loans, commercial construction loans, commercial loans and residential loans. Such loans totaled \$78.6 million and \$49.9 million at March 31, 2010 and 2009, respectively. We perform our own underwriting analysis on each of our participation interests before purchasing such loans and therefore believe there is no greater risk of default on these obligations. However, in a purchased participation loan, we do not service the loan and thus are subject to the policies and practices of the lead lender with regard to monitoring delinquencies, pursuing collections and instituting foreclosure proceedings. We are permitted to review all of the documentation relating to any loan in which we participate, including any annual financial statements provided by a borrower. Additionally, we receive periodic updates on the loan from the lead lender. We have not historically purchased any whole loans. However, we would entertain doing so if a loan was presented to us that met our underwriting criteria and fit within our interest rate strategy.

**Loan Approval Procedures and Authority.** Our lending policies and loan approval limits are recommended by senior management, reviewed by the Executive Credit Committee of the Board of Directors and approved by the Bank's Board of Directors. The Executive Credit Committee consists of 5 independent directors of the Bank's Board of Directors and the Chief Executive Officer and President of the Company. One of the independent directors serves as the Chairman of the Committee. The Chief Loan Officer and the Market President of the Bank and the Senior Risk Officer of the Company also serve as non-voting members of the committee. Each individual's lending authority limit is based on his or her experience and capability and reviewed annually by the Bank's board. Loan approvals consist of at least 2 management signatures with the higher lending authority determining the level of approval. Any extension of credit that exceeds management's authority requires the approval of the Bank's Credit Committee. The Bank's Credit Committee can approve extensions of credit in amounts up to \$1.5 million. Extensions of credit greater than \$1.5 million must be approved by the Executive Credit Committee. Any extensions of credit which would exceed \$4.5 million for the Company also require the approval of the Bank's Board of Directors. Notwithstanding individual and joint lending authority, board approval is required for any request involving any compromise of indebtedness, such as the forgiveness of unpaid principal, accrued interest, accumulated fees, or acceptance of collateral or other assets in lieu of payment.

**Loan Commitments.** We issue commitments for fixed-rate and adjustable-rate mortgage loans, and commercial loans conditioned upon the occurrence of certain events. Commitments to originate mortgage loans are legally binding agreements to lend to our customers.

## **Investment Activities**

The Board of Directors of the Bank reviews and approves the investment policy annually. The Board of Directors is responsible for establishing policies for conducting investment activities, including the establishment of risk limits. The Board of Directors reviews the investment portfolio and reviews investment transactions on a monthly basis and is responsible for ensuring that the day-to-day management of the investment portfolio is conducted by qualified individuals. The Board of the Bank has directed the Bank to implement investment policies based on the Board's established guidelines as reflected in the respective written investment policies, and other

established guidelines, including those set periodically by the Asset/Liability Management Committees. The Bank's management presents the Asset/Liability Management Committee with potential investment strategies and investment portfolio performance reports, on a quarterly basis.

The investment portfolio is primarily viewed as a source of liquidity. Our policy is to invest funds in assets with varying maturities that will result in the best possible yield while maintaining the safety of the principal invested and assists in managing interest rate risk. The investment portfolio management policy is designed to:

1. enhance profitability by maintaining an acceptable spread over the cost of funds;
2. absorb funds when loan demand is low and infuse funds into loans when loan demand is high;
3. provide both the regulatory and the operational liquidity necessary to conduct our daily business activities;
4. provide a degree of low-risk, quality assets to the balance sheet;
5. provide a medium for the implementation of certain interest rate risk management measures intended to establish and maintain an appropriate balance between the sensitivity to changes in interest rates of: (i) interest income from loans and investments, and (ii) interest expense from deposits and borrowings;
6. have collateral available for pledging requirements;
7. generate a favorable return on investments without undue compromise of other objectives; and
8. evaluate and take advantage of opportunities to generate tax-exempt income when appropriate.

In determining our investment strategies, we consider the interest rate sensitivity, yield, credit risk factors, maturity and amortization schedules, collateral value and other characteristics of the securities to be held. We also consider the secondary market for the sale of assets and the ratings of debt instruments in which it invests and the financial condition of the obligors issuing such instruments.

We have authority to invest in various types of assets, including U.S. Treasury obligations, securities of various federal agencies, mortgage-backed securities, certain certificates of deposit of insured financial institutions, overnight and short-term loans to other banks, and corporate debt instruments. We primarily invest in: U.S. agency obligations; collateralized mortgage obligations and mortgage-backed securities; and municipal obligations. With respect to municipal obligations, our investment policy provides that all municipal issues must be rated investment grade or higher to qualify for its portfolio. If any such municipal issues in our investment portfolio are subsequently downgraded below the minimum requirements, it is our general policy to liquidate the investment.

## **Deposit Activities and Other Sources of Funds**

**General.** Deposits and loan repayments are the major sources of our funds for lending and other investment purposes. Loan repayments are a relatively stable source of funds, while deposit inflows and outflows and loan prepayments are significantly influenced by general interest rates and money market conditions.

**Deposit Accounts.** Substantially all of our depositors are residents of the State of Connecticut. Deposits are attracted from within our market area through the offering of a broad selection of deposit instruments, including non interest-bearing demand accounts (such as checking accounts), interest-bearing demand accounts (such as NOW and money market accounts), passbook and savings accounts, and certificates of deposit. At March 31, 2010, core deposits, which consist of savings, demand, NOW and money market accounts, comprised 44.6% of our deposits. We do not currently utilize brokered funds. Deposit account terms vary according to the minimum balance required, the time periods the funds must remain on deposit and the interest rate, among other factors. In determining the terms of our deposit accounts, we consider the rates offered by our competition, our liquidity needs,

profitability to us, matching deposit and loan products and customer preferences and concerns. We generally review our deposit mix and pricing weekly. Our current strategy is to offer competitive rates, but not to be the market leader.

In addition to accounts for individuals, we also offer deposit accounts designed for the businesses operating in our market area. Our business banking deposit products and services include a non-interest-bearing commercial checking account, a NOW account for sole proprietors and a commercial cash management account for larger businesses. We have sought to increase our commercial deposits through the offering of these products, particularly to our commercial borrowers.

**Borrowings.** We utilize advances from the Federal Home Loan Bank of Boston and securities sold under agreements to repurchase to supplement our supply of investable funds and to meet deposit withdrawal requirements. The Federal Home Loan Bank functions as a central reserve bank providing credit for member financial institutions. As a member, the Bank is required to own capital stock in the Federal Home Loan Bank and is authorized to apply for advances on the security of such stock and certain of our mortgage loans, provided certain standards related to creditworthiness have been met. Advances are made under several different programs, each having its own interest rate and range of maturities. Depending on the program, limitations on the amount of advances are based either on a fixed percentage of an institution's net worth or on the Federal Home Loan Bank's assessment of the institution's creditworthiness. Under its current credit policies, the Federal Home Loan Bank generally limits advances to 25% of a member's assets, and short-term borrowings of less than one year may not exceed 10% of the institution's assets. The Federal Home Loan Bank determines specific lines of credit for each member institution.

Securities sold under agreements to repurchase are customer deposits that are invested overnight in U.S. government or U.S. government agency securities. The customers, predominantly commercial customers, set a predetermined balance and deposits in excess of that amount are transferred into the repurchase account from each customer's checking account. The next banking day, the funds are recredited to their individual checking account along with interest earned at market rates. These types of accounts are often referred to as sweep accounts.

## **Financial Services**

In 2006 the Bank started offering full-time access to advisory and investment services to consumers and businesses on retirement planning, individual investment portfolios, and strategic asset management. The services provided by the Bank through Riverside Investment Services include mutual funds, life insurance, tax and estate planning, and investment portfolio analysis. The Bank has a broker/dealer relationship with Linsco/Private Ledger. For the period ended March 31, 2009 the Bank recorded income of \$341,000 from such services. The Bank sold Riverside Investment Services during fiscal 2010 for \$175,000.

## **Personnel**

As of March 31, 2010, we had 115 full-time employees and 26 part-time employees, none of whom is represented by a collective bargaining unit. We believe our relationship with our employees is good.

## **REGULATION AND SUPERVISION**

### **General**

As a bank holding company, New England Bancshares is required by federal law to file reports with and otherwise comply with, the rules and regulations, of the Federal Reserve. New England Bank, as a state commercial bank, is subject to extensive regulation, examination and supervision by the Connecticut Department of Banking, as its primary state regulator, and the FDIC, as its deposit insurer. New England Bank is a member of the Federal Home Loan Bank System. New England Bank must file reports with the Connecticut Department of Banking and

the FDIC concerning its activities and financial condition in addition to obtaining regulatory approvals before entering into certain transactions such as mergers with, or acquisitions of, other savings institutions. The Connecticut Department of Banking and the FDIC conduct periodic examinations to test the Bank's safety and soundness and compliance with various regulatory requirements. This regulation and supervision establishes a comprehensive framework of activities in which an institution can engage and is intended primarily for the protection of the insurance fund and depositors. The regulatory structure also gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies with respect to the classification of assets and the establishment of adequate loan loss reserves for regulatory purposes. Any change in such regulatory requirements and policies, whether by the Connecticut Department of Banking, the FDIC, the Federal Reserve Board or the United States Congress, could have a material adverse impact on New England Bancshares, New England Bank and their operations.

Certain of the applicable regulatory requirements are referred to below. This description of statutory provisions and regulations applicable to savings institutions and their holding companies does not purport to be a complete description of such statutes and regulations and their effect on New England Bancshares and New England Bank and is qualified in its entirety by reference to the actual statutes and regulations involved.

### **Federal and State Banking Regulation**

***Business Activities.*** The activities of New England Bank, a state commercial bank, are governed by the Connecticut Department of Banking and the FDIC, which regulate, among other things, the scope of the business of a bank, the investments a bank must maintain, the nature and amount of collateral for certain loans a bank makes, the establishment of branches and the activities of a bank with respect to mergers and acquisitions.

***Loans-to-One-Borrower Limitations.*** As a Connecticut chartered commercial bank, New England Bank is generally subject to the same limits on loans to one borrower as a national bank. With specified exceptions, the Bank's total loans or extensions of credit to a single borrower cannot exceed 15% of its unimpaired capital and surplus. The Bank may lend additional amounts up to 10% of its unimpaired capital and surplus, if the loans or extensions of credit are fully-secured by readily-marketable collateral. At March 31, 2010, the Bank's loans-to-one borrower limitation was \$7.8 million and the largest aggregate outstanding balance of loans to one borrower was \$7.0 million.

***Capital Requirements.*** The FDIC has issued regulations and adopted a statement of policy regarding the capital adequacy of state-chartered banks, such as New England Bank. Under the regulations, a bank generally is deemed to be (i) "well-capitalized" if it has a Total Risk-Based Capital Ratio of 10.0% or more, a Tier I Risk-Based Capital Ratio of 6.0% or more, a Leverage Ratio of 5.0% or more and is not subject to any written capital order or directive; (ii) "adequately capitalized" if it has a Total Risk-Based Capital Ratio of 8.0% or more, a Tier I Risk-Based Capital Ratio of 4.0% or more, and a Leverage Ratio of 4.0% or more (3.0% under certain circumstances) and does not meet the definition of "well-capitalized;" (iii) "undercapitalized" if it has a Total Risk-Based Capital Ratio that is less than 8.0%, a Tier I Risk-Based Capital Ratio that is less than 4.0% or a Leverage Ratio that is less than 4.0% (3.0% under certain circumstances); (iv) "significantly undercapitalized" if it has a Total Risk-Based Capital Ratio that is less than 6.0%, a Tier I Risk-Based Capital Ratio that is less than 3.0% or a Leverage Ratio that is less than 3.0%, and (v) "critically undercapitalized" if it has a ratio of tangible equity to total assets that is equal to or less than 2.0%. If an institution becomes undercapitalized, it would become subject to significant additional oversight and regulation.

The following table presents the Bank's capital position at March 31, 2010.

|                                          | <u>Actual</u>                 |              | <u>For Capital Adequacy Purposes</u> |              |
|------------------------------------------|-------------------------------|--------------|--------------------------------------|--------------|
|                                          | <u>Amount</u>                 | <u>Ratio</u> | <u>Amount</u>                        | <u>Ratio</u> |
|                                          | (Dollar amounts in thousands) |              |                                      |              |
| Total Capital (to Risk Weighted Assets)  | \$52,148                      | 11.14%       | \$37,442                             | ≥8.0%        |
| Tier 1 Capital (to Risk Weighted Assets) | 47,523                        | 10.15        | 18,721                               | ≥4.0         |
| Tier 1 Capital (to Average Assets)       | 47,523                        | 7.34         | 25,912                               | ≥4.0         |

**Prompt Corrective Action.** Federal law requires each federal banking agency to take prompt corrective action to resolve the problems of insured depository institutions, including but not limited to those that fall below one or more prescribed minimum capital ratios. An institution that, based upon its capital levels, is classified as “well capitalized,” “adequately capitalized” or “undercapitalized” may be treated as though it were in the next lower capital category if the appropriate federal banking agency, after notice and opportunity for hearing, determines that an unsafe or unsound condition or an unsafe or unsound practice warrants such treatment. At each successive lower capital category, an insured depository institution is subject to more restrictions. The federal banking agencies, however, may not treat an institution as “critically undercapitalized” unless its capital ratio actually warrants such treatment.

In addition to restrictions and sanctions imposed under the prompt corrective action provisions, commercial banking organizations may be subject to potential enforcement actions by the federal regulators for unsafe or unsound practices in conducting their businesses or for violations of any law, rule, regulation or any condition imposed in writing by the agency or any written agreement with the agency. Enforcement actions may include the imposition of a conservator or receiver, the issuance of a cease and desist order that can be judicially enforced, the termination of insurance of deposits (in the case of a depository institution), the imposition of civil money penalties, the issuance of directives to increase capital, the issuance of formal and informal agreements, the issuance of removal and prohibition orders against institution-affiliated parties and the enforcement of such actions through injunctions or restraining orders based upon a judicial determination that the agency would be harmed if such equitable relief was not granted.

**Standards for Safety and Soundness.** Federal law requires each federal banking agency to prescribe for depository institutions under its jurisdiction standards relating to, among other things: internal controls; information systems and audit systems; loan documentation; credit underwriting; interest rate risk; asset growth; compensation; fees and benefits; and such other operational and managerial standards as the agency deems appropriate. The federal banking agencies have promulgated regulations and Interagency Guidelines Establishing Standards for Safety and Soundness (the “Guidelines”) to implement these safety and soundness standards. The Guidelines set forth the safety and soundness standards that the federal banking agencies use to identify and address problems at insured depository institutions before capital becomes impaired. The Guidelines address internal controls and information systems; internal audit system; credit underwriting; loan documentation; interest rate risk exposure; asset quality; earnings and compensation; and fees and benefits. If the appropriate federal banking agency determines that an institution fails to meet any standards prescribed by the Guidelines, the agency may require the institution to submit to the agency an acceptable plan to achieve compliance with the standard set by the FDIC.

**Limitation on Capital Distributions.** State and federal statutory and regulatory limitations apply to New England Bank's payment of dividends to shareholders. The prior approval of the Connecticut Department of Banking is required if the total of all dividends declared by a bank in any calendar year exceeds the bank's net profits, as defined, for that year combined with its retained net profits for the preceding two calendar years. The payment of dividends by New England Bank may also be affected by other factors, such as the requirement to maintain adequate capital above regulatory guidelines.

**Assessment for Examinations.** The Bank's operations are subject to examination by the FDIC and the State of Connecticut Department of Banking. The assessments paid by New England Bank for such examinations for the year ended March 31, 2010 totaled \$32,000.

**Enforcement.** New England Bank is subject to the federal regulations promulgated pursuant to the Financial Institutions Supervisory Act to prevent banks from engaging in unsafe and unsound practices, as well as various other federal and state laws and consumer protection laws.

**Insurance of Deposit Accounts.** New England Bank's deposits are insured up to applicable limits by the FDIC. Under the FDIC's risk-based assessment system, insured institutions are assigned to one of four risk categories based on supervisory evaluations, regulatory capital levels and certain other risk factors. An institutions is assigned an assessment rate from 7 to 77.5 basis points based upon the risk category to which it is assigned.

In 2009, the FDIC imposed a special emergency assessment on all insured institutions in order to cover losses to the Deposit Insurance Fund resulting from bank failures. New England Bank recorded an expense of \$313,000 during the quarter ended June 30, 2009, to reflect the special assessment. In addition, in lieu of further special assessments, the FDIC required all insured depository institutions to prepay on December 30, 2009 their estimated quarterly risk-based assessments for the fourth quarter of 2009, and for all of 2010, 2011, and 2012. Estimated assessments for the fourth quarter of 2009 and for all of 2010 were based upon the assessment rate in effect on September 30, 2009, with 3 basis points added for the 2011 and 2012 assessment rates. In addition, a 5% annual growth in the assessment base was assumed. Prepaid assessments are to be applied against the actual quarterly assessments until exhausted, and may not be applied to any special assessments that may occur in the future. Any unused prepayments will be returned to the institution on June 30, 2013. On December 30, 2009, New England Bank prepaid approximately \$3.3 million in estimated assessment fees. Because the prepaid assessments represent the prepayment of future expense, they do not affect New England Bank's capital (the prepaid asset will have a risk-weighting of 0%) or tax obligations.

Insurance of deposits may be terminated by the FDIC upon a finding that an institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC. We do not currently know of any practice, condition or violation that may lead to termination of our deposit insurance.

**Transactions with Related Parties.** New England Bank's authority to engage in transactions with its affiliates is governed by the Federal Reserve Act and implementing regulations. The Federal Reserve Act limits the extent to which a bank or its subsidiaries may engage in "covered transactions" with any one affiliate to an amount equal to 10% of such bank's capital stock and retained earnings, and limits all such transactions with all affiliates to an amount equal to 20% of such capital stock and retained earnings. Any covered transaction with an affiliate, such as the making of loans, purchase of assets, issuance of guarantees and other similar types of transactions, must be on terms that are substantially the same, or at least as favorable to the bank, as those that would be provided to a non-affiliate.

The Sarbanes-Oxley Act generally prohibits loans by the Company to its executive officers and directors. However, that act contains a specific exception for loans by New England Bank to its executive officers and directors in compliance with federal banking laws. Under such laws, New England Bank's authority to extend credit to executive officers, directors and 10% stockholders ("insiders"), as well as entities such persons control, is limited. Among other things, these provisions require that extensions of credit to insiders be made on terms that are substantially the same as, and follow credit underwriting procedures that are not less stringent than those prevailing for comparable transactions with unaffiliated persons and that do not involve more than the normal risk of repayment or present other unfavorable features. There is an exception for loans made pursuant to a benefit or compensation program that is widely available to all employees of the institution and does not give preference to insiders. There are also certain limitations on the amount of credit extended to insiders, individually and in the aggregate, which limits are based, in part, on the amount of New England Bank's capital. In addition, extensions of credit in excess of certain limits must be approved by New England Bank's board of directors.

**Community Reinvestment Act.** Under the Community Reinvestment Act (“CRA”), as implemented by FDIC regulations, New England Bank has a continuing and affirmative obligation to help meet the credit needs of its entire community, including low and moderate income neighborhoods. The CRA does not establish specific lending requirements or programs for New England Bank, nor does it limit their discretion to develop the types of products and services that it believes are best suited to its particular community, consistent with the CRA. The CRA requires the FDIC, in connection with their examination of New England Bank to assess New England Bank’s record of meeting the credit needs of its community and to take the record into account in its evaluation of certain applications by New England Bank. The CRA also requires all institutions to make public disclosure of their CRA ratings. New England Bank received a “Satisfactory” CRA rating in their most recent examination.

**Federal Home Loan Bank System.** New England Bank is a member of the Federal Home Loan Bank of Boston, which is one of the 12 regional Federal Home Loan Banks making up the Federal Home Loan Bank System. Each Federal Home Loan Bank provides a central credit facility primarily for its member institutions. The Bank is required to acquire and hold shares of capital stock in that Federal Home Loan Bank. As of March 31, 2010, New England Bank was in compliance with this requirement with investments in the capital stock of the Federal Home Loan Bank of Boston of \$4.4 million.

The Federal Home Loan Banks have been required to provide funds for the resolution of insolvent thrifts and to contribute funds for affordable housing programs. These requirements could reduce the amount of earnings that the Federal Home Loan Banks can pay as dividends to their members and could also result in the Federal Home Loan Banks imposing a higher rate of interest on advances to their members. If dividends were reduced, or interest on future Federal Home Loan Bank advances increased, the Bank’s net interest income would be affected.

### **Federal Reserve System**

Under Federal Reserve Board regulations, New England Bank is required to maintain noninterest-earning reserves against its transaction accounts. The Federal Reserve Board regulations generally require that reserves of 3% must be maintained against aggregate transaction accounts of \$48.3 million or less, subject to adjustment by the Federal Reserve Board, and reserves of 10%, subject to adjustment by the Federal Reserve Board, against that portion of total transaction accounts in excess of \$48.3 million. The first \$7.8 million of otherwise reservable balances, subject to adjustment by the Federal Reserve Board, are exempted from the reserve requirements. New England Bank is in compliance with these requirements.

### **Holding Company Regulation**

New England Bancshares is subject to examination, regulation, and periodic reporting under the Bank Holding Company Act of 1956, as amended, as administered by the Federal Reserve Board. New England Bancshares is required to obtain the prior approval of the Federal Reserve Board to acquire all, or substantially all, of the assets of any bank or bank holding company. Prior Federal Reserve Board approval would be required for New England Bancshares to acquire direct or indirect ownership or control of any voting securities of any bank or bank holding company if, after such acquisition, it would, directly or indirectly, own or control more than 5% of any class of voting shares of the bank or bank holding company. In addition to the approval of the Federal Reserve Board, before any bank acquisition can be completed, prior approval may also be required to be obtained from other agencies having supervisory jurisdiction over the bank to be acquired.

A bank holding company is generally prohibited from engaging in, or acquiring, direct or indirect control of more than 5% of the voting securities of any company engaged in non-banking activities. One of the principal exceptions to this prohibition is for activities found by the Federal Reserve Board to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. Some of the principal activities that the Federal Reserve Board has determined by regulation to be so closely related to banking are: (i) making or servicing loans; (ii) performing certain data processing services; (iii) providing discount brokerage services; (iv) acting as fiduciary, investment or financial advisor; (v) leasing personal or real property; (vi) making investments in corporations or projects designed primarily to promote community welfare; and (vii) acquiring a savings and loan association.

The Gramm-Leach-Bliley Act of 1999 authorizes a bank holding company that meets specified conditions, including being “well capitalized” and “well managed,” to opt to become a “financial holding company” and thereby engage in a broader array of financial activities than previously permitted. Such activities can include insurance underwriting and investment banking.

New England Bancshares is subject to the Federal Reserve Board’s capital adequacy guidelines for bank holding companies (on a consolidated basis).

A bank holding company is generally required to give the Federal Reserve Board prior written notice of any purchase or redemption of then outstanding equity securities if the gross consideration for the purchase or redemption, when combined with the net consideration paid for all such purchases or redemptions during the preceding 12 months, is equal to 10% or more of the company’s consolidated net worth. The Federal Reserve Board may disapprove such a purchase or redemption if it determines that the proposal would constitute an unsafe and unsound practice, or would violate any law, regulation, Federal Reserve Board order or directive, or any condition imposed by, or written agreement with, the Federal Reserve Board. The Federal Reserve Board has adopted an exception to this approval requirement for well-capitalized bank holding companies that meet certain other conditions.

The Federal Reserve Board has issued a policy statement regarding the payment of dividends by bank holding companies. In general, the Federal Reserve Board’s policies provide that dividends should be paid only out of current earnings and only if the prospective rate of earnings retention by the bank holding company appears consistent with the organization’s capital needs, asset quality and overall financial condition. The Federal Reserve Board’s policies also require that a bank holding company serve as a source of financial strength to its subsidiary banks by standing ready to use available resources to provide adequate capital funds to those banks during periods of financial stress or adversity and by maintaining the financial flexibility and capital-raising capacity to obtain additional resources for assisting its subsidiary banks where necessary. Under the prompt corrective action laws, the ability of a bank holding company to pay dividends may be restricted if a subsidiary bank becomes undercapitalized. These regulatory policies can affect the ability of New England Bancshares to pay dividends or otherwise engage in capital distributions.

Under the Federal Deposit Insurance Act, depository institutions are liable to the FDIC for losses suffered or anticipated by the Federal Deposit Insurance Corporation in connection with the default of a commonly controlled depository institution or any assistance provided by the FDIC to such an institution in danger of default.

New England Bancshares and New England Bank are affected by the monetary and fiscal policies of various agencies of the United States Government, including the Federal Reserve System. In view of changing conditions in the national economy and in the money markets, it is impossible for management to accurately predict future changes in monetary policy or the effect of such changes on the business or financial condition of New England Bancshares or New England Bank.

The status of New England Bancshares as a registered bank holding company under the Bank Holding Company Act will not exempt it from certain federal and state laws and regulations applicable to corporations generally, including, without limitation, certain provisions of the federal securities laws.

## **FEDERAL AND STATE TAXATION**

### **Federal Taxation**

**General.** New England Bancshares and New England Bank report their consolidated taxable income on a fiscal year basis ending March 31, using the accrual method of accounting and are subject to federal income taxation in the same manner as other corporations. The following discussion of tax matters is intended only as a summary and does not purport to be a comprehensive description of the tax rules applicable to New England Bancshares and New England Bank. The Company is currently under audit by the Internal Revenue Service.

**Distributions.** To the extent that the Company makes “non-dividend distributions” to stockholders, such distributions will be considered to result in distributions from its unrecaptured tax bad debt reserve as of December 31, 1987 (the “base year reserve”), to the extent thereof and then from the Company’s supplemental reserve for losses on loans, and an amount based on the amount distributed will be included in the Company’s income. Non-dividend distributions include distributions in excess of the Company’s current and accumulated earnings and profits, distributions in redemption of stock and distributions in partial or complete liquidation. Dividends paid out of the Company’s current or accumulated earnings and profits will not be included in the Company’s income.

The amount of additional income created from a non-dividend distribution is equal to the lesser of the base year reserve and supplemental reserve for losses on loans or an amount that, when reduced by the tax attributable to the income, is equal to the amount of the distribution. Thus, in some situations, approximately one and one-half times the non-dividend distribution would be includable in gross income for federal income tax purposes, assuming a 34% federal corporate income tax rate. The Company does not intend to pay dividends that would result in the recapture of any portion of the bad debt reserves.

**Corporate Alternative Minimum Tax.** The Code imposes a tax on alternative minimum taxable income at a rate of 20%. Only 90% of alternative minimum taxable income can be offset by alternative minimum tax net operating loss carryovers of which the Company currently has none. Alternative minimum taxable income is also adjusted by determining the tax treatment of certain items in a manner that negates the deferral of income resulting from the regular tax treatment of those items. Alternative minimum tax is due when it exceeds the regular income tax. The Company has not had a liability for a tax on alternative minimum taxable income during the past five years.

**Elimination of Dividends.** New England Bancshares may exclude from its income 100% of dividends received from New England Bank as a member of the same affiliated group of corporations.

## **State Taxation**

New England Bancshares and New England Bank file Connecticut income tax returns on a consolidated basis. Generally, the income of financial institutions in Connecticut, which is calculated based on federal taxable income, subject to certain adjustments, is subject to Connecticut tax. The Company is not currently under audit with respect to its Connecticut income tax returns and its state tax returns have not been audited for the past five years.

## **ITEM 1A. RISK FACTORS**

### **Our increased emphasis on commercial and construction lending may expose us to increased lending risks.**

At March 31, 2010, our loan portfolio consisted of \$205.2 million, or 39.5% of commercial real estate loans, \$19.5 million, or 3.7% of construction loans and \$74.9 million, or 14.4% of commercial business loans. We intend to increase our emphasis on these types of loans. These types of loans generally expose a lender to greater risk of non-payment and loss than residential mortgage loans because repayment of the loans often depends on the successful operation of the property, the income stream of the borrowers and, for construction loans, the accuracy of the estimate of the property’s value at completion of construction and the estimated cost of construction. Such loans typically involve larger loan balances to single borrowers or groups of related borrowers compared to residential mortgage loans. Commercial business loans expose us to additional risks since they typically are made on the basis of the borrower’s ability to make repayments from the cash flow of the borrower’s business and are secured by non-real estate collateral that may depreciate over time. In addition, since such loans generally entail greater risk than residential mortgage loans, we may need to increase our allowance for loan losses in the future to account for the likely increase in probable incurred credit losses associated with the growth of such loans. Also, many of our commercial and construction borrowers have more than one loan outstanding with us. Consequently, an adverse development with respect to one loan or one credit relationship can expose us to a significantly greater risk of loss compared to an adverse development with respect to a one- to four-family residential mortgage loan.

**Changes in interest rates could have an impact on earnings.**

The Company's earnings and financial condition are dependent to a large degree upon net interest income, which is the difference between interest earned from loans and investments, and interest paid on deposits and borrowings. The financial services industry has been experiencing a narrowing of interest rate spreads, the difference between interest rates earned on loans and investments and the interest rates paid on deposits and borrowings. This situation could adversely affect the Company's earnings and financial condition. While the Company cannot predict or control changes in interest rates, the Company has policies and procedures to manage the risks associated with changes in market interest rates.

Changes in interest rates also affect the value of our interest-earning assets, and in particular our securities portfolio. Generally, the value of fixed-rate securities fluctuates inversely with changes in interest rates. Unrealized gains and losses on securities available for sale are reported as a separate component of equity, net of tax. Decreases in the fair value of securities available for sale resulting from increases in interest rates could have an adverse effect on stockholders' equity.

**Strong competition within our market area could hurt our profits and slow growth.**

We face intense competition both in making loans and attracting deposits. This competition has made it more difficult for us to make new loans and has occasionally forced us to offer higher deposit rates. Price competition for loans and deposits might result in us earning less on our loans and paying more on our deposits, which reduces net interest income. As of June 30, 2009, we held 1.5% of the deposits in Hartford County, which was the 11<sup>th</sup> largest market share of deposits out of the 25 financial institutions in the county. Some of the institutions with which we compete have substantially greater resources and lending limits than we have and may offer services that we do not provide. We expect competition to increase in the future as a result of legislative, regulatory and technological changes and the continuing trend of consolidation in the financial services industry. Our profitability depends upon our continued ability to compete successfully in our market area.

**If we do not achieve profitability on our new branches, they may negatively impact our earnings.**

The Bank opened its Farmington Avenue branch office in March 2007 and its Southington branch office in January 2007. Numerous factors contribute to the performance of a new branch, such as a suitable location, qualified personnel and an effective marketing strategy. Additionally, it takes time for a new branch to generate significant deposits and make sufficient loans to produce enough income to offset expenses, some of which, like salaries and occupancy expense, are relatively fixed costs. We expect that it may take a period of time before the new branch offices can become profitable. During this period, operating these new branch offices may negatively impact our net income.

**A prolonged downturn in the Connecticut economy or real estate values could hurt our profits.**

Nearly all of our real estate loans are secured by real estate in Connecticut. We are operating in a challenging and uncertain economic environment, both nationally and locally, as the U.S. economy entered a recession in early 2008. The continued declines in real estate values and home sales volumes along with greater financial stress on borrowers due to the uncertain economic environment and rising unemployment could have an adverse effect on our borrowers or their customers, which could adversely affect our financial condition and results of operations. Decreases in real estate values could adversely affect the value of property used as collateral for our loans. Continued economic uncertainty may also have a negative effect on the ability of our borrowers to make timely repayments of their loans, which could result in increased loan delinquencies, problem assets and foreclosures. If poor economic conditions result in decreased demand for the Company's products and services our financial condition and results of operations could be adversely affected.

**We operate in a highly regulated environment and we may be adversely affected by changes in laws and regulations.**

New England Bank is subject to extensive regulation, supervision and examination by the Connecticut Department of Banking, the Bank's chartering authority, and by the FDIC, as insurer of its deposits. New England Bancshares is subject to regulation and supervision by the Federal Reserve Board, as well as the Connecticut Department of Banking. Such regulation and supervision govern the activities in which an institution and its holding company may engage, and are intended primarily for the protection of the insurance fund and for the depositors and borrowers of New England Bank. The regulation and supervision by the Connecticut Department of Banking, Federal Reserve Board and the FDIC are not intended to protect the interests of investors in New England Bancshares common stock. Regulatory authorities have extensive discretion in their supervisory and enforcement activities, including the imposition of restrictions on our operations, the classification of our assets and determination of the level of our allowance for loan losses. Any change in such regulation and oversight, whether in the form of regulatory policy, regulations, legislation or supervisory action, may have a material impact on our operations.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

Not applicable.

## ITEM 2. PROPERTIES

The Company currently conducts its business through fifteen full-service banking offices and two administrative offices. The net book value of the Company's properties or leasehold improvements was \$6.9 million at March 31, 2010.

| Location                                               | <u>Leased or Owned</u> | <u>Original Year Leased or Acquired</u> | <u>Date of Lease Expiration</u> |
|--------------------------------------------------------|------------------------|-----------------------------------------|---------------------------------|
| <b>Executive/Branch Office:</b>                        |                        |                                         |                                 |
| 855 Enfield Street, Enfield, Connecticut .....         | Leased                 | 2006                                    | 2031                            |
| <b>Operations Center:</b>                              |                        |                                         |                                 |
| 45 North Main Street, Bristol, Connecticut .....       | Leased                 | 2006                                    | 2017 <sup>(1)</sup>             |
| <b>Branch Offices:</b>                                 |                        |                                         |                                 |
| Four Riverside Avenue, Bristol, Connecticut .....      | Leased                 | 1999                                    | 2014 <sup>(2)</sup>             |
| 888 Farmington Avenue, Bristol, Connecticut .....      | Owned                  | 2004                                    | —                               |
| 124 Main Street, Broad Brook, Connecticut .....        | Owned                  | 2003                                    | —                               |
| 286 Maple Avenue, Cheshire, Connecticut .....          | Leased                 | 2001                                    | 2011 <sup>(3)</sup>             |
| One Shoham Road, East Windsor, Connecticut .....       | Leased                 | 2005                                    | 2015 <sup>(4)</sup>             |
| 287 Somers Road, Ellington, Connecticut .....          | Owned                  | 2005                                    | —                               |
| 268 Hazard Avenue, Enfield, Connecticut .....          | Owned                  | 1962                                    | —                               |
| 23 Main Street, Manchester, Connecticut .....          | Owned                  | 2002                                    | —                               |
| 98 Main Street, Southington, Connecticut .....         | Leased                 | 2006                                    | 2028 <sup>(5)</sup>             |
| 158 North Main Street, Southington, Connecticut .....  | Owned                  | 2007                                    | —                               |
| 112 Mountain Road, Suffield, Connecticut .....         | Leased                 | 1988                                    | 2010                            |
| Eight South Main Street, Terryville, Connecticut ..... | Leased                 | 2002                                    | 2012 <sup>(6)</sup>             |
| 670 North Colony Road, Wallingford, Connecticut .....  | Leased                 | 2006                                    | 2016 <sup>(1)</sup>             |
| 20 Main Street, Windsor Locks, Connecticut .....       | Leased                 | 2002                                    | 2012 <sup>(7)</sup>             |

<sup>(1)</sup> We have an option to renew this lease for two additional five-year terms.

<sup>(2)</sup> We have an option to renew this lease for three additional five-year terms.

<sup>(3)</sup> We have an option to renew this lease for two additional ten-year terms.

<sup>(4)</sup> We have an option to renew this lease for two additional seven-year terms.

<sup>(5)</sup> We have an option to terminate this lease in 2018.

<sup>(6)</sup> We have an option to renew this lease for one additional ten-year term.

<sup>(7)</sup> We have an option to renew this lease for one additional five-year term.

### ITEM 3. LEGAL PROCEEDINGS

Periodically, there have been various claims and lawsuits involving the Company and the Bank, such as claims to enforce liens, condemnation proceedings on properties in which the Bank holds security interests, claims involving the making and servicing of real property loans and other issues incident to the Bank's business. In the opinion of management, after consultation with the Company's legal counsel, no such pending claims or lawsuits are expected to have a material adverse effect on the financial condition or operations of the Company, taken as a whole. The Company is not a party to any material pending legal proceedings.

### ITEM 4. [Removed and Reserved]

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Beginning on December 28, 2005, the Company's common stock was quoted on the NASDAQ Global Market under the symbol "NEBS." Before that date, the Company's common stock was quoted on the OTC Bulletin Board under the symbol "NEBS." According to the records of its transfer agent, the Company had approximately 1,466 stockholders of record as of June 10, 2010. This number does not reflect stockholders who hold their shares in "street name." The following table sets forth the high and low bid information for the Company's common stock for each of the fiscal quarters in the two-year period ended March 31, 2010.

|                      | <u>High</u> | <u>Low</u> | <u>Dividends</u> |
|----------------------|-------------|------------|------------------|
| <b>Fiscal 2010:</b>  |             |            |                  |
| Fourth Quarter ..... | \$ 7.74     | \$ 4.36    | \$ 0.02          |
| Third Quarter .....  | 6.49        | 4.25       | 0.02             |
| Second Quarter ..... | 6.80        | 5.10       | 0.02             |
| First Quarter.....   | 6.50        | 5.50       | 0.02             |
| <b>Fiscal 2009:</b>  |             |            |                  |
| Fourth Quarter ..... | \$ 8.50     | \$ 5.70    | \$ 0.04          |
| Third Quarter .....  | 10.00       | 7.97       | 0.04             |
| Second Quarter ..... | 10.25       | 8.75       | 0.04             |
| First Quarter.....   | 11.25       | 10.25      | 0.03             |

The Company repurchased 18,200 shares of its common stock in the quarter ended March 31, 2010 as follows:

| For the three months ended March 31, 2010 | Total shares repurchased | Average price paid per share | Total number of shares purchased as part of publicly announced plan or program | Maximum number of shares that may yet be purchased under the plan or program |
|-------------------------------------------|--------------------------|------------------------------|--------------------------------------------------------------------------------|------------------------------------------------------------------------------|
| January 1-31                              | 1,400                    | \$ 5.70                      | 246,400                                                                        | 58,524                                                                       |
| February 1-28                             | 10,600                   | 5.69                         | 257,000                                                                        | 47,924                                                                       |
| March 1-31                                | 6,200                    | 6.74                         | 263,200                                                                        | 41,724                                                                       |
| Total                                     | 18,200                   | \$ 6.05                      |                                                                                |                                                                              |

These repurchases of stock were pursuant to the Company's stock repurchase program that was authorized on May 12, 2008 to repurchase 304,924 shares, or 5% of the Company's then outstanding shares. The repurchases were made on the open market and through privately negotiated transactions.

## ITEM 6. SELECTED FINANCIAL DATA

Not completed due to Registrant's status as a smaller reporting company.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

The objective of this section is to help understand our views on our results of operations and financial condition. You should read this discussion in conjunction with the consolidated financial statements and notes to the consolidated financial statements that appear under Part II, Item 8 of this annual report.

### Overview

**Income.** Our primary source of pre-tax income is net interest and dividend income. Net interest and dividend income is the difference between interest and dividend income, which is the income that we earn on our loans and investments, and interest expense, which is the interest that we pay on our deposits and borrowings. To a much lesser extent, we also recognize pre-tax income from service charge income – mostly from service charges on deposit accounts, from the increase in cash surrender value of our bank-owned life insurance and from the sale of securities and loans.

**Allowance for Loan Losses.** The allowance for loan losses is a valuation allowance for probable losses inherent in the loan portfolio. We evaluate the need to establish allowances against losses on loans on a monthly basis. When additional allowances are necessary, a provision for loan losses is charged to earnings.

**Expenses.** The expenses we incur in operating our business consist of salaries and employee benefits expenses, occupancy and equipment expenses, advertising and promotion expenses, professional fees, data processing expense, FDIC insurance assessment, stationery and supplies expense, amortization of identifiable intangible assets and other miscellaneous expenses.

Salaries and employee benefits expenses consist primarily of the salaries and wages paid to our employees, payroll taxes and expenses for health insurance, retirement plans and other employee benefits. It also includes expenses related to our employee stock ownership plan and restricted stock awards granted under our stock-based incentive plan. Expense for the employee stock ownership plan is based on the average market value of the shares committed to be released. An equal number of shares are released each year over terms of the two loans from New England Bancshares that were used to fund the employee stock ownership plan's purchase of shares in the stock offering in both the mutual holding company reorganization and the second-step conversion. Expense for shares of restricted stock awards is based on the fair market value of the shares on the date of grant. Compensation and related expenses is recognized on a straight-line basis over the vesting period. We began expensing stock options in fiscal 2007 and are included in salaries and employee benefits expenses and the consolidated statements of income.

Occupancy and equipment expenses, which are the fixed and variable costs of land, building and equipment, consist primarily of lease payments, real estate taxes, depreciation charges, furniture and equipment expenses, maintenance and costs of utilities. Depreciation of premises and equipment is computed using the straight-line method based on the useful lives of the related assets, which range from ten to 50 years for buildings and premises and three to 20 years for furniture, fixtures and equipment. Leasehold improvements are amortized over the shorter of the useful life of the asset or term of the lease.

Advertising and promotion expenses include expenses for print advertisements, promotions and premium items.

Professional fees primarily include fees paid to our independent auditors, our attorneys, our internal auditor and any consultants we employ, such as to review our loan or investment portfolios.

Data processing expenses include fees paid to our third-party data processing service and ATM expense.

FDIC insurance assessment consist of deposit insurance premiums paid to the FDIC.

Stationery and supplies expense consists of expenses for office supplies.

Amortization of identifiable intangible assets consists of the amortization, on a straight-line basis over a ten-year period, of the \$886,000 core deposit intangible that was incurred in connection with the acquisition of Windsor Locks Community Bank, FSL in December 2003 and on a sum-of-years digits basis over a ten year period, of the \$2.5 million core deposit intangible that was incurred in conjunction with the Company's acquisition of First Valley Bancorp, Inc.

Other expenses include charitable contributions, regulatory assessments, telephone, insurance and other miscellaneous operating expenses.

### **Critical Accounting Policies**

We consider accounting policies involving significant judgments and assumptions by management that have, or could have, a material impact on the carrying value of certain assets or income to be critical accounting policies. We consider accounting policies relating to the allowance for loan losses and goodwill and other intangibles to be critical accounting policies.

***Allowance for Loan Losses.*** The allowance for loan losses is the amount estimated by management as necessary to cover losses inherent in the loan portfolio at the balance sheet date. The allowance is established through the provision for loan losses, which is charged to income. Determining the amount of the allowance for loan losses necessarily involves a high degree of judgment. Among the material estimates required to establish the allowance are: loss exposure at default; the amount and timing of future cash flows on impacted loans; the value of collateral; and determination of loss factors to be applied to the various elements of the portfolio. All of these estimates are susceptible to significant change.

Management reviews the level of the allowance on a monthly basis and establishes the provision for loan losses based on an evaluation of the portfolio, past loss experience, economic conditions and business conditions affecting our primary market area, credit quality trends, collateral value, loan volumes and concentrations, seasoning of the loan portfolio, the duration of the current business cycle, bank regulatory examination results and other factors related to the collectability of the loan portfolio. Although we believe that we use the best information available to establish the allowance for loan losses, future additions to the allowance may be necessary if certain future events occur that cause actual results to differ from the assumptions used in making the evaluation. For example, a downturn in the local economy could cause increases in non-performing loans. Additionally, a decline in real estate values could cause some of our loans to become inadequately collateralized. In either case, this may require us to increase our provisions for loan losses, which would negatively impact earnings. Further, the FDIC and State of Connecticut Department of Banking, as an integral part of their examination processes, review the Bank's allowance for loan losses. Such agencies may require us to recognize adjustments to the allowance based on its judgments about information available to it at the time of its examination. An increase to the allowance required to be made by an agency would negatively impact our earnings. Additionally, a large loss could deplete the allowance and require increased provisions to replenish the allowance, which would negatively affect earnings. See notes 2 and 4 to the notes to consolidated financial statements included in Part II, Item 8 of this annual report.

***Goodwill and Other Intangibles.*** We record all assets and liabilities acquired in purchase acquisitions, including goodwill and other intangibles, at fair value as required by Statement of Financial Accounting Standards No. 141. Goodwill is subject, at a minimum, to annual tests for impairment. Other intangible assets are amortized over their estimated useful lives using straight-line and accelerated methods, and are subject to impairment if events or circumstances indicate a possible inability to realize the carrying amount. The initial goodwill and other intangibles recorded, and subsequent impairment analysis, requires us to make subjective judgments concerning estimates of how the acquired assets will perform in the future. Events and factors that may

significantly affect the estimates include, among others, customer attrition, changes in revenue growth trends, specific industry conditions and changes in competition.

## Operating Strategy

Our mission is to operate and further expand a profitable community-oriented financial institution. We plan to achieve this by executing our strategy of:

- pursuing opportunities to increase commercial real estate lending in our market area;
- continuing to emphasize the origination of one- to four-family residential real estate loans;
- expanding our delivery system through a combination of increased uses of technology and additional branch facilities;
- aggressively attracting core deposits;
- managing our net interest margin and net interest spread by having a greater percentage of our assets in loans, especially higher-yielding loans, which generally have a higher yield than securities; and
- managing interest rate risk by emphasizing the origination of adjustable-rate or shorter duration loans.

### *Pursue opportunities to increase commercial real estate lending in our market area*

Commercial real estate loans provide us with the opportunity to earn more income because they tend to have higher interest rates than residential mortgage loans. In addition, these loans are beneficial for interest rate risk management because they typically have shorter terms and adjustable interest rates. Commercial real estate loans increased \$42.4 million and \$24.3 million for the years ended March 31, 2010 and 2009, respectively, and at March 31, 2010 comprised approximately 39.5% of total loans. There are many commercial properties located in our market area, and we may pursue the larger lending relationships associated with these opportunities, while continuing to originate any such loans in accordance with what we believe are our conservative underwriting guidelines. We have added expertise in our commercial loan department in recent years. Additionally, we may employ additional commercial lenders in the future to help increase our multi-family and commercial lending.

However, these types of loans generally expose a lender to greater risk of non-payment and loss than one- to four-family residential mortgage loans because repayment of the loans often depends on the successful operation of the property and the income stream of the borrowers. Such loans typically involve larger loan balances to single borrowers or groups of related borrowers compared to one- to four-family residential mortgage loans. In addition, since such loans generally entail greater risk than one- to four-family residential mortgage loans, we may need to increase our allowance for loan losses in the future to account for the likely increase in probable incurred credit losses associated with the growth of such loans. Also, many of our commercial borrowers have more than one loan outstanding with us. Consequently, an adverse development with respect to one loan or one credit relationship can expose us to a significantly greater risk of loss compared to an adverse development with respect to a one- to four-family residential mortgage loan.

### *Expand our delivery system through a combination of increased uses of technology and additional branch facilities*

We intend to expand the ways in which we reach and serve our customers. We implemented internet banking in fiscal 2003, which allows our customers to access their accounts and pay bills online. In fiscal 2006, we introduced an enhancement to our website to enable customers to obtain loan information to apply for a residential or commercial loan online. Additionally, in fiscal 2008 we introduced remote deposit capture, a product which

allows commercial customers to deposit checks from their office with the use of a scanner; thereby eliminating the need to physically visit an office to make a deposit. Also, we opened new branch offices in East Windsor, Connecticut in October 2005, Ellington, Connecticut in April 2006, our Farmington Avenue, Bristol branch office in March 2007 and our Southington branch office in January 2007. We intend to pursue expansion in our market area in the future, whether through de novo branching or acquisition. However, we have not entered into any binding commitments regarding our expansion plans.

*Aggressively attract core deposits*

Core deposits (accounts other than certificates of deposit) comprised 44.6% of our total deposits at March 31, 2010. We value core deposits because they represent longer-term customer relationships and a lower cost of funding compared to certificates of deposit. We aggressively seek core deposits through competitive pricing and targeted advertising. In addition, we offer business checking accounts for our commercial customers. We also hope to increase core deposits by pursuing expansion inside and outside of our market area through de novo branching.

*Manage net interest margin and net interest spread by having a greater percentage of our assets in loans, especially higher-yielding loans, which generally have a higher yield than securities*

We intend to continue to manage our net interest margin and net interest spread by seeking to increase lending levels and by originating higher-yielding loans. Loans secured by multi-family and commercial real estate and commercial business loans are generally larger and involve a greater degree of risk than one-to four-family residential mortgage loans. Consequently, multi-family and commercial real estate and commercial business loans typically have higher yields, which increase our net interest margin and net interest spread. In addition, we have started, and expect to continue, to sell one- to four-family mortgage loans in an effort to increase yields on the overall loan portfolio.

*Manage interest rate risk by emphasizing the origination of adjustable-rate and shorter duration loans*

We manage our interest rate sensitivity to minimize the adverse effects of changes in the interest rate environment. Deposit accounts typically react more quickly to changes in market interest rates than longer-term loans because of the shorter maturities of deposits. As a result, sharp increases in interest rates may adversely affect our earnings while decreases in interest rates may beneficially affect our earnings. To reduce the potential volatility of our earnings, we have sought to: (1) improve the match between asset and liability maturities and rates, while maintaining an acceptable interest rate spread; and (2) decrease the maturities of our assets, in part by the origination of adjustable-rate and shorter-term loans. To this end, we may sell some of our long term fixed rate residential mortgage loans.

## **Balance Sheet Analysis**

**Loans.** We originate real estate loans secured by residential real estate, commercial real estate and construction loans, which are secured by residential and commercial real estate. At March 31, 2010, real estate loans totaled \$437.7 million, or 84.2% of total loans, compared to \$336.6 million, or 80.1%, of total loans at March 31, 2009.

Commercial real estate loans totaled \$205.2 million at March 31, 2010, which represented 46.9% of real estate loans and 39.5% of total loans, compared to \$162.8 million at March 31, 2009, which represented 48.4% of real estate loans and 38.8% of total loans. Commercial real estate loans increased \$42.4 million, or 26.1%, for the year ended March 31, 2010 primarily due to the Apple Valley merger and the Company focusing on this type of lending.

Residential real estate loans totaled \$213.0 million at March 31, 2010, which represented 48.7% of real estate loans and 41.0% of total loans compared to \$158.3 million at March 31, 2009, which represented 47.0% of

real estate loans and 37.7% of total loans. Residential real estate loans increased \$54.7 million for the year ended March 31, 2010.

We originate construction loans secured by residential and commercial real estate. This portfolio totaled \$19.5 million at March 31, 2010, which represented 3.7% of total loans, compared to \$15.5 million at March 31, 2009, which represented 3.7% of total loans. Construction loans increased \$4.0 million, or 25.5%, for the year ended March 31, 2010 primarily due to the Apple Valley merger.

We also originate commercial business loans secured by business assets other than real estate, such as business equipment, inventory and accounts receivable and letters of credit. Commercial business loans totaled \$74.9 million at March 31, 2010, which represented 14.4% of total loans, compared to \$76.9 million at March 31, 2009, which represented 18.3% of total loans. Commercial business loans decreased \$2.0 million, or 2.6% for the year ended March 31, 2010 primarily due to charge-offs and paydowns.

We originate a variety of consumer loans, including loans secured by mobile homes, automobiles and passbook or certificate accounts. Consumer loans totaled \$7.3 million and represented 1.4% of total loans at March 31, 2010, and \$6.5 million at March 31, 2009 which represented 1.6% of total loans.

The following table sets forth the composition of our loan portfolio at the dates indicated.

|                                         | At March 31,           |                     |           |                     |           |                     |           |                     |           |                     |
|-----------------------------------------|------------------------|---------------------|-----------|---------------------|-----------|---------------------|-----------|---------------------|-----------|---------------------|
|                                         | 2010                   |                     | 2009      |                     | 2008      |                     | 2007      |                     | 2006      |                     |
|                                         | Amount                 | Percent<br>Of Total | Amount    | Percent<br>Of Total | Amount    | Percent<br>Of Total | Amount    | Percent<br>Of Total | Amount    | Percent<br>Of Total |
|                                         | (Dollars in thousands) |                     |           |                     |           |                     |           |                     |           |                     |
| Mortgage loans:                         |                        |                     |           |                     |           |                     |           |                     |           |                     |
| Residential <sup>(1)</sup> .....        | \$213,034              | 40.97%              | \$158,319 | 37.69%              | \$158,268 | 42.09%              | \$120,199 | 59.96%              | \$ 94,682 | 63.07%              |
| Commercial real estate .....            | 205,244                | 39.48               | 162,809   | 38.76               | 138,477   | 36.82               | 54,057    | 26.97               | 40,596    | 27.04               |
| Construction loans .....                | 19,450                 | 3.74                | 15,498    | 3.69                | 21,043    | 5.60                | 8,774     | 4.38                | 8,459     | 5.63                |
| Total mortgage loans .....              | 437,728                | 84.19               | 336,626   | 80.14               | 317,788   | 84.51               | 183,030   | 91.31               | 143,737   | 95.74               |
| Consumer loans .....                    | 7,293                  | 1.40                | 6,491     | 1.55                | 6,292     | 1.67                | 2,692     | 1.34                | 1,005     | 0.67                |
| Commercial loans .....                  | 74,918                 | 14.41               | 76,935    | 18.31               | 51,958    | 13.82               | 14,733    | 7.35                | 5,384     | 3.59                |
| Total loans .....                       | 519,939                | 100.00%             | 420,052   | 100.00%             | 376,038   | 100.00%             | 200,455   | 100.00%             | 150,126   | 100.00%             |
| Deferred loan origination fees, net ... | 190                    |                     | (28)      |                     | (223)     |                     | (133)     |                     | (377)     |                     |
| Allowance for loan losses .....         | (4,625)                |                     | (6,458)   |                     | (4,046)   |                     | (1,875)   |                     | (1,636)   |                     |
| Total loans, net .....                  | \$515,504              |                     | \$413,566 |                     | \$371,769 |                     | \$198,447 |                     | \$148,113 |                     |

<sup>(1)</sup> Includes \$40.2 million, \$33.1 million, \$31.9 million, \$17.6 million and \$13.9 million of home equity loans and lines of credit at March 31, 2010, 2009, 2008, 2007 and 2006, respectively.

The following table sets forth certain information at March 31, 2010 regarding the dollar amount of principal repayments becoming due during the periods indicated. The table does not include any estimate of prepayments that significantly shorten the average life of our loans and may cause our actual repayment experience to differ from that shown below. Demand loans having no stated schedule of repayments and no stated maturity are reported as due in one year or less.

|                                            | <b>Commercial</b>  |                    |                     |                 | <b>Commercial</b> | <b>Total Loans</b> |
|--------------------------------------------|--------------------|--------------------|---------------------|-----------------|-------------------|--------------------|
|                                            | <b>Residential</b> | <b>Real Estate</b> | <b>Construction</b> | <b>Consumer</b> |                   |                    |
|                                            | (In thousands)     |                    |                     |                 |                   |                    |
| Amounts due in:                            |                    |                    |                     |                 |                   |                    |
| One year or less .....                     | \$ 1,397           | \$ 6,064           | \$16,881            | \$ 435          | \$23,064          | \$ 47,841          |
| More than one year to three years .....    | 1,794              | 2,292              | 2,128               | 918             | 12,737            | 19,869             |
| More than three years to five years .....  | 5,957              | 8,755              | ---                 | 678             | 18,613            | 34,003             |
| More than five years to ten years .....    | 27,851             | 29,693             | ---                 | 151             | 14,684            | 72,379             |
| More than ten years to fifteen years ..... | 23,290             | 35,382             | ---                 | 1,961           | 1,632             | 62,265             |
| More than fifteen years .....              | <u>152,745</u>     | <u>123,058</u>     | <u>441</u>          | <u>3,150</u>    | <u>4,188</u>      | <u>283,582</u>     |
| Total amount due .....                     | <u>\$213,034</u>   | <u>\$205,244</u>   | <u>\$19,450</u>     | <u>\$ 7,293</u> | <u>\$74,918</u>   | <u>\$519,939</u>   |

The following table sets forth the dollar amount of all loans at March 31, 2010 that are due after March 31, 2011 and have either fixed interest rates or floating or adjustable interest rates. The amounts shown below exclude applicable loans in process, unearned interest on consumer loans and deferred loan fees.

|                              | <b>Due After March 31, 2011</b> |                                     |                  |
|------------------------------|---------------------------------|-------------------------------------|------------------|
|                              | <b>Fixed Rates</b>              | <b>Floating or Adjustable Rates</b> |                  |
|                              |                                 | <b>Total</b>                        |                  |
|                              | (In thousands)                  |                                     |                  |
| Mortgage loans:              |                                 |                                     |                  |
| Residential loans .....      | \$168,852                       | \$ 42,785                           | \$211,637        |
| Commercial real estate ..... | 39,440                          | 159,740                             | 199,180          |
| Construction loans .....     | 227                             | 2,342                               | 2,569            |
| Total mortgage loans .....   | <u>208,519</u>                  | <u>204,867</u>                      | <u>413,386</u>   |
| Consumer loans .....         | 6,461                           | 397                                 | 6,858            |
| Commercial loans .....       | 33,958                          | 17,896                              | 51,854           |
| Total loans .....            | <u>\$248,938</u>                | <u>\$223,160</u>                    | <u>\$472,098</u> |

The following table shows loan activity during the periods indicated.

|                                               | <b>For the Fiscal Year Ended March 31,</b> |                  |                  |
|-----------------------------------------------|--------------------------------------------|------------------|------------------|
|                                               | <b>2010</b>                                | <b>2009</b>      | <b>2008</b>      |
|                                               | <b>(In thousands)</b>                      |                  |                  |
| Beginning balance, loans, net .....           | \$413,566                                  | \$371,769        | \$198,447        |
| Originations:                                 |                                            |                  |                  |
| Mortgage loans:                               |                                            |                  |                  |
| Residential loans .....                       | 18,877                                     | 19,734           | 27,978           |
| Commercial real estate.....                   | 32,216                                     | 29,947           | 29,735           |
| Construction loans .....                      | 4,195                                      | 2,220            | 6,691            |
| Total mortgage loans .....                    | 55,288                                     | 51,901           | 64,404           |
| Consumer loans .....                          | 2,609                                      | 2,503            | 3,262            |
| Commercial loans .....                        | 15,711                                     | 32,561           | 14,201           |
| Total loan originations .....                 | 73,608                                     | 86,965           | 81,867           |
| Loans sold.....                               | ---                                        | (3,684)          | (6,958)          |
| Loan participations purchased .....           | 51,236                                     | 13,828           | 5,860            |
| Loans acquired in merger .....                | 60,233                                     | ---              | 141,041          |
| Deduct:                                       |                                            |                  |                  |
| Principal loan repayments and other, net..... | (78,257)                                   | (54,795)         | (48,371)         |
| Loan charge-offs, net of recoveries.....      | (4,882)                                    | (517)            | (117)            |
| Ending balance, loans, net .....              | <u>\$515,504</u>                           | <u>\$413,566</u> | <u>\$371,769</u> |

**Available-for-Sale Securities.** Our securities portfolio consists primarily of U.S. government and agency securities, mortgage-backed securities, marketable equity securities, municipal securities and, to a lesser extent, corporate debt securities. Although corporate debt securities and municipal securities generally have greater credit risk than U.S. Treasury and government securities, they generally have higher yields than government securities of similar duration. Available-for-sale securities decreased \$7.8 million, or 10.9%, in the year ended March 31, 2010 due to decreases in all investment categories. The majority of our mortgage-backed securities were issued by Ginnie Mae, Fannie Mae or Freddie Mac.

The following table sets forth the carrying values and fair values of our securities portfolio at the dates indicated.

|                                                                          | <b>At March 31,</b>       |                       |                           |                       |                           |                       |
|--------------------------------------------------------------------------|---------------------------|-----------------------|---------------------------|-----------------------|---------------------------|-----------------------|
|                                                                          | <b>2010</b>               |                       | <b>2009</b>               |                       | <b>2008</b>               |                       |
|                                                                          | <b>Amortized<br/>Cost</b> | <b>Fair<br/>Value</b> | <b>Amortized<br/>Cost</b> | <b>Fair<br/>Value</b> | <b>Amortized<br/>Cost</b> | <b>Fair<br/>Value</b> |
|                                                                          | <b>(In thousands)</b>     |                       |                           |                       |                           |                       |
| Investments in available-for-sale securities:                            |                           |                       |                           |                       |                           |                       |
| U.S. government and federal agencies .....                               | \$ 8,833                  | \$ 8,956              | \$11,930                  | \$12,068              | \$ 11,426                 | \$ 11,501             |
| Municipal securities .....                                               | 15,670                    | 15,273                | 16,917                    | 15,712                | 12,719                    | 12,504                |
| Corporate debt securities.....                                           | ---                       | ---                   | ---                       | ---                   | 65                        | 66                    |
| Mortgage-backed securities .....                                         | 38,988                    | 39,750                | 43,618                    | 44,041                | 38,982                    | 39,473                |
| Marketable equity securities .....                                       | ---                       | ---                   | 7                         | 7                     | 5,373                     | 5,373                 |
| Total.....                                                               | 63,491                    | 63,979                | 72,472                    | 71,828                | 68,565                    | 68,917                |
| Money market mutual funds included in cash<br>and cash equivalents ..... | ---                       | ---                   | (7)                       | (7)                   | (5,373)                   | (5,373)               |
| Total.....                                                               | <u>\$63,491</u>           | <u>\$63,979</u>       | <u>\$72,465</u>           | <u>\$71,821</u>       | <u>\$ 63,192</u>          | <u>\$ 63,544</u>      |

The following table sets forth our available-for-sale securities:

|                                                                       | <b>At and For the Fiscal Year Ended March 31,</b> |                 |                 |
|-----------------------------------------------------------------------|---------------------------------------------------|-----------------|-----------------|
|                                                                       | <b>2010</b>                                       | <b>2009</b>     | <b>2008</b>     |
|                                                                       | (In thousands)                                    |                 |                 |
| <b>Mortgage-related securities:</b>                                   |                                                   |                 |                 |
| Mortgage-related securities, beginning of period <sup>(1)</sup> ..... | \$44,041                                          | \$39,473        | \$11,941        |
| Acquired in merger.....                                               | 2,412                                             | ---             | 11,589          |
| Purchases.....                                                        | 7,996                                             | 13,251          | 22,533          |
| Sales.....                                                            | (470)                                             | (753)           | (2,438)         |
| Repayments and prepayments.....                                       | (14,603)                                          | (7,607)         | (4,705)         |
| Increase (decrease) in net premium .....                              | 75                                                | (32)            | (27)            |
| Increase (decrease) in net unrealized gain .....                      | 299                                               | (291)           | 580             |
| Net (decrease) increase in mortgage-related securities .....          | <u>(4,291)</u>                                    | <u>4,568</u>    | <u>27,532</u>   |
| Mortgage-related securities, end of period <sup>(1)</sup> .....       | <u>\$39,750</u>                                   | <u>\$44,041</u> | <u>\$39,473</u> |
| <b>Investment securities:</b>                                         |                                                   |                 |                 |
| Investment securities, beginning of period <sup>(1)</sup> .....       | \$27,780                                          | \$24,071        | \$37,528        |
| Acquired in merger.....                                               | 592                                               | ---             | 11,059          |
| Purchases.....                                                        | 31,757                                            | 22,732          | 19,575          |
| Sales.....                                                            | (22,445)                                          | (8,824)         | (19,215)        |
| Maturities.....                                                       | (14,953)                                          | (9,636)         | (21,785)        |
| Increase in net premium.....                                          | 43                                                | 94              | 96              |
| Reclass from securities to other assets.....                          | ---                                               | ---             | (3,524)         |
| Reclass from other assets to securities.....                          | 671                                               | ---             | ---             |
| Increase (decrease) in net unrealized gain .....                      | 784                                               | (657)           | 337             |
| Net (decrease) increase in investment securities.....                 | <u>(3,551)</u>                                    | <u>3,709</u>    | <u>(13,457)</u> |
| Investment securities, end of period <sup>(1)</sup> .....             | <u>\$24,229</u>                                   | <u>\$27,780</u> | <u>\$24,071</u> |

<sup>(1)</sup> At fair value

The following table sets forth the maturities and weighted average yields of securities at March 31, 2010. Weighted average yields are presented on a tax-equivalent basis.

|                                 | <b>Within One Year</b> |                               | <b>One To Five Years</b> |                               | <b>Five To Ten Years</b> |                               | <b>After Ten Years</b> |                               | <b>Total</b>          |                               |
|---------------------------------|------------------------|-------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------------|------------------------|-------------------------------|-----------------------|-------------------------------|
|                                 | <b>Carrying Value</b>  | <b>Weighted Average Yield</b> | <b>Carrying Value</b>    | <b>Weighted Average Yield</b> | <b>Carrying Value</b>    | <b>Weighted Average Yield</b> | <b>Carrying Value</b>  | <b>Weighted Average Yield</b> | <b>Carrying Value</b> | <b>Weighted Average Yield</b> |
| (Dollars in thousands)          |                        |                               |                          |                               |                          |                               |                        |                               |                       |                               |
| Available-for-sale securities:  |                        |                               |                          |                               |                          |                               |                        |                               |                       |                               |
| U.S. Government and             |                        |                               |                          |                               |                          |                               |                        |                               |                       |                               |
| Federal agencies.....           | \$ 16                  | 4.56%                         | \$ ---                   | ---%                          | \$ 2,321                 | 2.84%                         | \$ 6,619               | 4.74%                         | \$ 8,956              | 4.24%                         |
| Municipal securities.....       | ---                    | ---                           | 481                      | 4.22                          | 2,602                    | 5.53                          | 12,190                 | 6.35                          | 15,273                | 6.15                          |
| Mortgage-backed securities..... | 193                    | 3.73                          | 57                       | 5.37                          | 847                      | 4.58                          | 38,653                 | 4.39                          | 39,750                | 4.39                          |
| Total .....                     | <u>\$ 209</u>          | <u>3.79%</u>                  | <u>\$ 538</u>            | <u>4.35%</u>                  | <u>\$ 5,770</u>          | <u>4.31%</u>                  | <u>\$57,462</u>        | <u>4.84%</u>                  | <u>\$63,979</u>       | <u>4.79%</u>                  |

**Deposits.** Our primary source of funds is our deposit accounts, which are comprised of demand deposits, savings accounts and time deposits. These deposits are provided primarily by individuals and, to a lesser extent, commercial customers, within our market area. We do not currently use brokered deposits as a source of funding. Deposits increased \$98.1 million for the year ended March 31, 2010 due to increases in every deposit category. The Company has continued to experience disintermediation, as rates on other types of investments (CDs and money market accounts) have increased substantially over the past several years resulting in customers moving funds from the generally lower rates of savings accounts. Deposits increased \$98.1 million, or 23.4%, due primarily to the deposits assumed from the acquisition of Apple Valley Bank and Trust and the focus of the Company on core deposits.

The following table sets forth the balances of our deposit products at the dates indicated.

|                                    | <b>At March 31,</b>   |                  |
|------------------------------------|-----------------------|------------------|
|                                    | <b>2010</b>           | <b>2009</b>      |
|                                    | <b>(In thousands)</b> |                  |
| Non-interest bearing accounts..... | \$ 53,091             | \$ 37,483        |
| NOW and money market accounts..... | 105,732               | 75,137           |
| Savings accounts.....              | 72,249                | 58,413           |
| Certificates of deposit.....       | 286,500               | 248,403          |
| Total.....                         | <u>\$517,572</u>      | <u>\$419,436</u> |

The following table indicates the amount of jumbo certificates of deposit by time remaining until maturity as of March 31, 2010. Jumbo certificates of deposit require minimum deposits of \$100,000.

| <u>Maturity Period</u>              | <u>Amount</u>                 | <u>Weighted Average Rate</u> |
|-------------------------------------|-------------------------------|------------------------------|
|                                     | <b>(Dollars in thousands)</b> |                              |
| Three months or less.....           | \$15,934                      | 2.68%                        |
| Over three through six months ..... | 14,397                        | 2.47                         |
| Over six through twelve months..... | 19,094                        | 2.09                         |
| Over twelve months.....             | 46,417                        | 3.59                         |
| Total .....                         | <u>\$95,842</u>               | 2.97%                        |

The following table sets forth the time deposits classified by rates at the dates indicated.

|                              | <b>At March 31,</b>   |                  |                  |
|------------------------------|-----------------------|------------------|------------------|
|                              | <b>2010</b>           | <b>2009</b>      | <b>2008</b>      |
|                              | <b>(In thousands)</b> |                  |                  |
| <b>Certificate accounts:</b> |                       |                  |                  |
| 0.00 to 2.00% .....          | \$101,981             | \$ 18,291        | \$ 111           |
| 2.01 to 3.00% .....          | 49,484                | 83,462           | 19,291           |
| 3.01 to 4.00% .....          | 88,608                | 87,793           | 63,448           |
| 4.01 to 5.00% .....          | 38,040                | 50,616           | 88,801           |
| 5.01 to 6.00% .....          | 8,134                 | 8,241            | 29,086           |
| Fair value adjustment .....  | 253                   | ---              | ---              |
| Total .....                  | <u>\$286,500</u>      | <u>\$248,403</u> | <u>\$200,737</u> |

The following table sets forth the amount and maturities of time deposits classified by rates at March 31, 2010.

|                              | <u>Amount Due</u>         |                         |                           |                         | <u>Total</u>     | <u>Percent of Total Certificate Accounts</u> |
|------------------------------|---------------------------|-------------------------|---------------------------|-------------------------|------------------|----------------------------------------------|
|                              | <u>Less than One Year</u> | <u>One to Two Years</u> | <u>Two to Three Years</u> | <u>Over Three Years</u> |                  |                                              |
|                              | <b>(In thousands)</b>     |                         |                           |                         |                  |                                              |
| <b>Certificate accounts:</b> |                           |                         |                           |                         |                  |                                              |
| 0 to 2.00% .....             | \$ 86,584                 | \$15,380                | \$ 17                     | \$ ---                  | \$101,981        | 35.6%                                        |
| 2.01 to 3.00% .....          | 27,574                    | 15,282                  | 4,698                     | 1,930                   | 49,484           | 17.3                                         |
| 3.01 to 4.00% .....          | 32,920                    | 13,963                  | 11,403                    | 30,322                  | 88,608           | 30.9                                         |
| 4.01 to 5.00% .....          | 13,576                    | 4,968                   | 5,324                     | 14,172                  | 38,040           | 13.3                                         |
| 5.01 to 6.00% .....          | 100                       | 527                     | 1,942                     | 5,565                   | 8,134            | 2.8                                          |
| Fair value adjustment.....   | 253                       | ---                     | ---                       | ---                     | 253              | 0.1                                          |
| Total.....                   | <u>\$161,007</u>          | <u>\$50,120</u>         | <u>\$23,384</u>           | <u>\$51,989</u>         | <u>\$286,500</u> | <u>100.0%</u>                                |

The following table sets forth the deposit activity for the periods indicated.

|                                                            | <b>For the Fiscal Year Ended March 31,</b> |                 |                  |
|------------------------------------------------------------|--------------------------------------------|-----------------|------------------|
|                                                            | <u>2010</u>                                | <u>2009</u>     | <u>2008</u>      |
|                                                            | (In thousands)                             |                 |                  |
| Net deposits (withdrawals) .....                           | \$11,219                                   | \$39,113        | \$ 10,696        |
| Deposits acquired through merger .....                     | 76,380                                     | ---             | 168,369          |
| Interest credited on deposit accounts <sup>(1)</sup> ..... | <u>10,537</u>                              | <u>10,011</u>   | <u>9,572</u>     |
| Total increase in deposit accounts .....                   | <u>\$98,136</u>                            | <u>\$49,124</u> | <u>\$188,637</u> |

(1) Includes amortization of fair value adjustment.

**Borrowings.** We use advances from the Federal Home Loan Bank to supplement our supply of funds for loans and investments and to meet deposit withdrawal requirements.

The following table sets forth certain information regarding our borrowed funds:

|                                                                     | <b>At or For the Years</b> |             |             |
|---------------------------------------------------------------------|----------------------------|-------------|-------------|
|                                                                     | <b>Ended March 31,</b>     |             |             |
|                                                                     | <u>2010</u>                | <u>2009</u> | <u>2008</u> |
|                                                                     | (Dollars in thousands)     |             |             |
| Federal Home Loan Bank advances:                                    |                            |             |             |
| Average balance outstanding .....                                   | \$61,837                   | \$62,888    | \$47,400    |
| Maximum amount outstanding at any month-end during the period ..... | 66,566                     | 67,650      | 62,221      |
| Balance outstanding at end of period .....                          | 56,860                     | 66,833      | 61,928      |
| Weighted average interest rate during the period .....              | 4.19%                      | 4.35%       | 4.70%       |
| Weighted average interest rate at end of period .....               | 4.05%                      | 4.10%       | 4.33%       |

**Subordinated Debentures.** On July 28, 2005, FVB Capital Trust I (“Trust I”), a Delaware statutory trust formed by First Valley Bancorp, completed the sale of \$4.1 million of 6.42%, 5 Year Fixed-Floating Capital Securities (“Capital Securities”). Trust I also issued common securities to First Valley Bancorp and used the net proceeds from the offering to purchase a like amount of 6.42% Junior Subordinated Debentures (“Debentures”) of First Valley Bancorp. Debentures are the sole assets of Trust I.

Capital Securities accrue and pay distributions quarterly at an annual rate of 6.42% for the first 5 years of the stated liquidation amount of \$10 per Capital Security. With the quarterly interest period beginning August 23, 2010 the quarterly interest rate will adjust based on the calculation of the LIBOR 3 month rate plus 1.90%. First Valley Bancorp fully and unconditionally guaranteed all of the obligations of the Trust, which are now guaranteed by the Company. The guaranty covers the quarterly distributions and payments on liquidation or redemption of Capital Securities, but only to the extent that Trust I has funds necessary to make these payments.

Capital Securities are mandatorily redeemable upon the maturing of Debentures on August 23, 2035 or upon earlier redemption as provided in the Indenture. The Company has the right to redeem Debentures, in whole or in part on or after August 23, 2010 at the liquidation amount plus any accrued but unpaid interest to the redemption date.

The trust and guaranty provide for the binding of any successors in the event of a merger, as is the case in the merger of First Valley Bancorp and the Company. The Company has assumed the obligations of First Valley Bancorp in regards to the subordinated debentures due to the acquisition of First Valley Bancorp by the Company.

## Results of Operations for the Years Ended March 31, 2010 and 2009

### Overview.

|                                        | <u>2010</u>            | <u>2009</u> | <u>% Change</u> |
|----------------------------------------|------------------------|-------------|-----------------|
|                                        | (Dollars in thousands) |             |                 |
| Net income (loss) .....                | \$1,676                | \$(1,802)   | 193.01%         |
| Return on average assets .....         | 0.25%                  | (0.33)%     | 175.76          |
| Return on average equity .....         | 2.51%                  | (2.71)%     | 192.62          |
| Average equity to average assets ..... | 10.14%                 | 12.27%      | (17.36)         |

Net income increased due primarily to increases in net interest and dividend income and noninterest income, partially offset by increases in noninterest expense, the provision for loan losses and income tax expense. Net interest income increased primarily as a result of a higher volume of interest-earning assets and a decrease in the cost of funds, partially offset by a decrease in the yield on interest-earning assets and a higher volume of interest-bearing liabilities.

**Net Interest and Dividend Income.** Net interest and dividend income totaled \$18.8 million for the year ended March 31, 2010, an increase of \$3.1 million or 19.8% compared to the prior fiscal year. This resulted mainly from a \$98.1 million increase in average interest-earning assets during the year and a 17 basis point increase in our interest rate spread to 2.89%, partially offset by a \$109.1 million increase in average interest-bearing liabilities. Our net interest margin decreased 2 basis points to 3.16% for fiscal 2010.

Interest and dividend income increased \$3.4 million, or 11.8%, from \$28.9 million for fiscal 2009 to \$32.4 million for fiscal 2010. Average interest-earning assets were \$605.0 million for fiscal 2010, an increase of \$98.1 million, or 19.3%, compared to \$506.9 million for fiscal 2009. The increase in average interest-earning assets resulted primarily from increases in loans and federal funds sold, interest-bearing deposits and marketable equity securities. The yield on interest-earning assets decreased from 5.79% to 5.40% due primarily to a decline in interest rates which affected our loan portfolio, the yield on which decreased 32 basis points. The yield on our short-term assets, primarily federal funds sold, also decreased 16 basis points.

Interest expense increased \$315,000, or 2.4%, from \$13.2 million for fiscal 2009 to \$13.5 million for fiscal 2010. Average interest-bearing liabilities grew \$109.1 million, or 25.3%, from \$430.4 million for fiscal 2009 to \$539.5 million for fiscal 2010 due primarily to increases in deposits and securities sold under agreements to repurchase. The average rate paid on interest-bearing liabilities decreased to 2.51% for fiscal 2010 from 3.07% due to the decline in interest rates on deposits and securities sold under agreements to repurchase.

**Average Balances and Yields.** The following table presents information regarding average balances of assets and liabilities, as well as the total dollar amounts of interest income and dividends from average interest-earning assets and interest expense on average interest-bearing liabilities and the resulting average yields and costs. The yields and costs for the periods indicated are derived by dividing income or expense by the average balances of assets or liabilities, respectively, for the periods presented. For purposes of this table, average balances have been calculated using the average of month-end balances and non-accrual loans are included in average balances; however, accrued interest income has been excluded from these loans.

|                                                                                                                               | For the Fiscal Years Ended March 31, |          |                    |                  |          |                    |                  |          |                    |
|-------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|----------|--------------------|------------------|----------|--------------------|------------------|----------|--------------------|
|                                                                                                                               | 2010                                 |          |                    | 2009             |          |                    | 2008             |          |                    |
|                                                                                                                               | Average Balance                      | Interest | Average Yield/Rate | Average Balance  | Interest | Average Yield/Rate | Average Balance  | Interest | Average Yield/Rate |
|                                                                                                                               | (Dollars in thousands)               |          |                    |                  |          |                    |                  |          |                    |
| <b>Assets:</b>                                                                                                                |                                      |          |                    |                  |          |                    |                  |          |                    |
| Federal funds sold, interest-bearing deposits and marketable equity securities .....                                          | \$53,122                             | \$ 295   | 0.56%              | \$37,467         | \$ 268   | 0.72%              | \$20,796         | \$ 874   | 4.20%              |
| Investments in available for sale securities, other than mortgage-backed and mortgage-related securities <sup>(1)</sup> ..... | 24,909                               | 1,483    | 5.95               | 31,553           | 2,044    | 6.48               | 38,451           | 2,254    | 5.86               |
| Mortgage-backed and mortgage-related securities .....                                                                         | 41,798                               | 2,037    | 4.87               | 44,276           | 2,291    | 5.17               | 24,087           | 1,278    | 5.31               |
| Federal Home Loan Bank stock .....                                                                                            | 4,322                                | ---      | ---                | 3,686            | 85       | 2.31               | 2,859            | 168      | 5.88               |
| Loans, net <sup>(2)</sup> .....                                                                                               | 480,813                              | 28,867   | 6.00               | 389,922          | 24,640   | 6.32               | 313,334          | 21,674   | 6.92               |
| Total interest-earning assets .....                                                                                           | 604,964                              | 32,682   | 5.40               | 506,904          | 29,328   | 5.79               | 399,527          | 26,248   | 6.57               |
| Noninterest-earning assets .....                                                                                              | 45,491                               |          |                    | 26,617           |          |                    | 36,520           |          |                    |
| Cash surrender value of life insurance .....                                                                                  | 9,392                                |          |                    | 9,022            |          |                    | 4,338            |          |                    |
| Total assets .....                                                                                                            | <u>\$659,847</u>                     |          |                    | <u>\$542,543</u> |          |                    | <u>\$440,385</u> |          |                    |
| <b>Liabilities and Stockholders' Equity:</b>                                                                                  |                                      |          |                    |                  |          |                    |                  |          |                    |
| Deposits:                                                                                                                     |                                      |          |                    |                  |          |                    |                  |          |                    |
| Savings accounts .....                                                                                                        | \$ 69,297                            | \$ 683   | 0.99%              | \$ 56,245        | \$ 478   | 0.85%              | \$50,820         | \$ 361   | 0.71%              |
| NOW accounts .....                                                                                                            | 16,342                               | 63       | 0.39               | 11,444           | 55       | 0.48               | 10,470           | 91       | 0.87               |
| Money market accounts .....                                                                                                   | 83,112                               | 1,282    | 1.54               | 61,896           | 1,299    | 2.10               | 47,081           | 1,660    | 3.52               |
| Certificate accounts .....                                                                                                    | 285,163                              | 8,467    | 2.97               | 221,772          | 8,230    | 3.71               | 166,563          | 7,434    | 4.46               |
| Total deposits .....                                                                                                          | 453,914                              | 10,495   | 2.31               | 351,357          | 10,062   | 2.86               | 274,934          | 9,546    | 3.47               |
| Federal Home Loan Bank advances and subordinated debentures .....                                                             | 65,743                               | 2,841    | 4.32               | 66,785           | 3,004    | 4.50               | 47,400           | 2,234    | 4.71               |
| Advanced payments by borrowers for taxes and insurance .....                                                                  | 1,209                                | 15       | 1.24               | 1,006            | 14       | 1.39               | 890              | 12       | 1.35               |
| Securities sold under agreements to repurchase .....                                                                          | 18,593                               | 190      | 1.02               | 11,245           | 146      | 1.30               | 10,678           | 356      | 3.33               |
| Total interest-bearing liabilities .....                                                                                      | 539,459                              | 13,541   | 2.51               | 430,393          | 13,226   | 3.07               | 333,902          | 12,148   | 3.64               |
| Demand deposits .....                                                                                                         | 45,569                               |          |                    | 38,042           |          |                    | 31,177           |          |                    |
| Other liabilities .....                                                                                                       | 7,915                                |          |                    | 7,559            |          |                    | 9,083            |          |                    |
| Total liabilities .....                                                                                                       | 592,943                              |          |                    | 475,994          |          |                    | 374,162          |          |                    |
| Stockholders' Equity .....                                                                                                    | 66,904                               |          |                    | 66,549           |          |                    | 66,223           |          |                    |
| Total liabilities and stockholders' equity .....                                                                              | <u>\$659,847</u>                     |          |                    | <u>\$542,543</u> |          |                    | <u>\$440,385</u> |          |                    |
| Net interest income/net interest rate spread <sup>(3)</sup> .....                                                             |                                      | \$19,141 | 2.89%              |                  | \$16,102 | 2.72%              |                  | \$14,100 | 2.93%              |
| Net interest margin <sup>(4)</sup> .....                                                                                      |                                      |          | 3.16%              |                  |          | 3.18%              |                  |          | 3.53%              |
| Ratio of interest-earning assets to interest-bearing liabilities .....                                                        | 112.14%                              |          |                    | 117.78%          |          |                    | 119.65%          |          |                    |

<sup>(1)</sup> Reported on a tax equivalent basis, using a 34% tax rate.

<sup>(2)</sup> Amount is net of deferred loan origination costs, undisbursed proceeds of construction loans in process, allowance for loan losses and includes non-accruing loans. We record interest income on non-accruing loans on a cash basis. Loan fees are included in interest income.

<sup>(3)</sup> Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.

<sup>(4)</sup> Net interest margin represents net interest income as a percentage of average interest-earning assets.

**Rate/Volume Analysis.** The following table sets forth the effects of changing rates and volumes on our net interest income. The rate column shows the effects attributable to changes in rate (changes in rate multiplied by prior volume). The volume column shows the effects attributable to changes in volume (changes in volume multiplied by prior rate). The net column represents the sum of the prior columns. For purposes of this table, changes attributable to changes in both rate and volume that cannot be segregated have been allocated proportionately based on the changes due to rate and the changes due to volume.

|                                                                                                                | Fiscal Year Ended<br>March 31, 2010<br>Compared to<br>Fiscal Year Ended<br>March 31, 2009 |                |                | Fiscal Year Ended<br>March 31, 2009<br>Compared to<br>Fiscal Year Ended<br>March 31, 2008 |                |                |
|----------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|----------------|----------------|-------------------------------------------------------------------------------------------|----------------|----------------|
|                                                                                                                | Increase (Decrease)<br>Due to                                                             |                |                | Increase (Decrease)<br>Due to                                                             |                |                |
|                                                                                                                | Rate                                                                                      | Volume         | Net            | Volume                                                                                    | Rate           | Net            |
|                                                                                                                | (In thousands)                                                                            |                |                |                                                                                           |                |                |
| <b>Interest-earning assets:</b>                                                                                |                                                                                           |                |                |                                                                                           |                |                |
| Federal funds sold, interest-bearing deposits and marketable equity securities .....                           | \$ (31)                                                                                   | \$ 58          | \$ 27          | \$(1,014)                                                                                 | \$ 408         | \$ (606)       |
| Investments in available-for-sale securities, other than mortgage-backed and mortgage-related securities ..... | (144)                                                                                     | (417)          | (561)          | 229                                                                                       | (439)          | (210)          |
| Mortgage-backed and mortgage-related securities .....                                                          | (130)                                                                                     | (124)          | (254)          | (27)                                                                                      | 1,040          | 1,013          |
| Federal Home Loan Bank stock .....                                                                             | (100)                                                                                     | 15             | (85)           | (158)                                                                                     | 75             | (83)           |
| Loans, net <sup>(1)</sup> .....                                                                                | <u>(1,152)</u>                                                                            | <u>5,379</u>   | <u>4,227</u>   | <u>(1,552)</u>                                                                            | <u>4,518</u>   | <u>2,966</u>   |
| Total interest-earning assets .....                                                                            | <u>(1,557)</u>                                                                            | <u>4,911</u>   | <u>3,354</u>   | <u>(2,522)</u>                                                                            | <u>5,602</u>   | <u>3,080</u>   |
| <b>Interest-bearing liabilities:</b>                                                                           |                                                                                           |                |                |                                                                                           |                |                |
| Savings accounts .....                                                                                         | 84                                                                                        | 121            | 205            | 77                                                                                        | 40             | 117            |
| NOW accounts .....                                                                                             | (6)                                                                                       | 14             | 8              | (45)                                                                                      | 9              | (36)           |
| Money market accounts .....                                                                                    | 56                                                                                        | (73)           | (17)           | (775)                                                                                     | 414            | (361)          |
| Certificate accounts .....                                                                                     | (552)                                                                                     | 789            | 237            | (801)                                                                                     | 1,597          | 796            |
| Federal Home Loan Bank advances and subordinated debentures .....                                              | (115)                                                                                     | (48)           | (163)          | (90)                                                                                      | 860            | 770            |
| Advanced payments by borrowers for taxes and insurance .....                                                   | (1)                                                                                       | 2              | 1              | --                                                                                        | 2              | 2              |
| Securities sold under agreements to repurchase .....                                                           | <u>(21)</u>                                                                               | <u>65</u>      | <u>44</u>      | <u>(230)</u>                                                                              | <u>20</u>      | <u>(210)</u>   |
| Total interest-bearing liabilities .....                                                                       | <u>(555)</u>                                                                              | <u>870</u>     | <u>315</u>     | <u>(1,864)</u>                                                                            | <u>2,942</u>   | <u>1,078</u>   |
| Increase in net interest income .....                                                                          | <u>\$(1,002)</u>                                                                          | <u>\$4,041</u> | <u>\$3,039</u> | <u>\$ (658)</u>                                                                           | <u>\$2,660</u> | <u>\$2,002</u> |

<sup>(1)</sup> Amount is net of deferred loan origination costs, undisbursed proceeds of construction loans in process, allowance for loan losses and includes non-accruing loans. We record interest income on non-accruing loans. We record interest income on non-accruing loans on a cash basis. Loan fees are included in interest income.

**Provision for Loan Losses.** The provision for loan losses are charges to earnings to bring the total allowance for losses to a level considered by management as adequate to provide for estimated losses inherent in the loan portfolio. The size of the provision for each year is dependent upon many factors, including loan growth, net charge-offs, changes in the composition of the loan portfolio, delinquencies, management's assessment of loan portfolio quality, the value of collateral and general economic factors.

We recorded provision for loan losses of \$3.0 million and \$2.9 million in the years ended March 31, 2010 and 2009, respectively. The increase in the provision was caused primarily by the \$4.9 million in charge-offs and the \$99.9 million, or 23.8%, increase in total loans, partially offset by a \$2.9 million decrease in non-accrual loans.

Although management utilizes its best judgment in providing for losses, there can be no assurance that we will not have to change its provisions for loan losses in subsequent periods. Management will continue to monitor the allowance for loan losses and make additional provisions to the allowance as appropriate.

An analysis of the changes in the allowance for loan losses, non-performing loans and classified loans is presented under “—Risk Management—Analysis of Non-Performing and Classified Assets” and “—Risk Management—Analysis and Determination of the Allowance for Loan Losses.”

**Noninterest Income (Charges).** The following table shows the components of noninterest (charges) income and the percentage changes from 2010 to 2009.

|                                                                  | <u>2010</u>    | <u>2009</u>     | <u>% Change</u> |
|------------------------------------------------------------------|----------------|-----------------|-----------------|
|                                                                  | (In thousands) |                 |                 |
| Service charges on deposit accounts .....                        | \$1,211        | \$1,024         | 18.3%           |
| Gain on sales and calls of securities, net .....                 | 871            | 189             | 360.8           |
| Gain on sale of loans .....                                      | 8              | 72              | (88.9)          |
| Increase in cash surrender value of life insurance policies..... | 375            | 359             | 4.5             |
| Impairment loss on securities .....                              | (52)           | (2,741)         | 98.1            |
| Other income .....                                               | <u>532</u>     | <u>547</u>      | (2.7)           |
| Total .....                                                      | <u>\$2,945</u> | <u>\$ (550)</u> | 635.5%          |

The increase in noninterest income was due to the investment securities other-than-temporary-impaired write down of \$2.7 million recorded during fiscal year 2009 and the \$682,000 increase in gain on sales and calls of securities. Approximately \$696,000 of the \$871,000 gains on sales and calls of securities were due to gains on the sale of preferred stock which were converted from auction rate securities. These auction rate securities were written-down to market value during fiscal year 2009, which was included in impairment loss on securities.

**Noninterest Expense.** The following table shows the components of noninterest expense and the percentage changes from fiscal 2010 to fiscal 2009.

|                                                      | <u>2010</u>     | <u>2009</u>     | <u>% Change</u> |
|------------------------------------------------------|-----------------|-----------------|-----------------|
|                                                      | (In thousands)  |                 |                 |
| Salaries and employee benefits.....                  | \$ 7,707        | \$ 7,752        | (0.6)%          |
| Occupancy and equipment expenses .....               | 3,216           | 2,966           | 8.4             |
| Advertising and promotion .....                      | 140             | 295             | (52.5)          |
| Professional fees .....                              | 839             | 741             | 13.2            |
| Data processing expense.....                         | 666             | 502             | 32.7            |
| FDIC insurance assessments.....                      | 1,149           | 322             | 256.8           |
| Stationery and supplies .....                        | 315             | 190             | 65.8            |
| Amortization of identifiable intangible assets ..... | 461             | 506             | (8.9)           |
| Other expense .....                                  | <u>2,341</u>    | <u>1,683</u>    | 39.1            |
| Total.....                                           | <u>\$16,834</u> | <u>\$14,957</u> | 12.5            |
| Efficiency ratio <sup>(1)</sup> .....                | 77.3%           | 98.6%           |                 |

<sup>(1)</sup> Computed as noninterest expense divided by the sum of net interest and dividend income and other income.

The increase in noninterest expense was due primarily to fiscal 2010 including 10 months of expense for Apple Valley Bank & Trust which was acquired on June 8, 2009. In addition, the Company recorded substantially higher FDIC insurance assessments and higher REO expenses and loan collection expenses.

**Income Taxes.** The Company recorded income tax expense of \$212,000 for the fiscal year ended March 31, 2010 compared to a \$916,000 income tax benefit in the previous year. The tax benefit for the prior year was due to the pre-tax loss of \$2.7 million.

## Risk Management

**Overview.** Managing risk is an essential part of successfully managing a financial institution. Our most prominent risk exposures are credit risk, interest rate risk and market risk. Credit risk is the risk of not collecting the interest and/or the principal balance of a loan or investment when it is due. Interest rate risk is the potential reduction of interest income as a result of changes in interest rates. Market risk arises from fluctuations in interest rates that may result in changes in the values of financial instruments, such as available-for-sale securities that are accounted for on a mark-to-market basis. Other risks that we encounter are operational risks, liquidity risks and reputation risk. Operational risks include risks related to fraud, regulatory compliance, processing errors, technology and disaster recovery. Liquidity risk is the possible inability to fund obligations to depositors, lenders or borrowers. Reputation risk is the risk that negative publicity or press, whether true or not, could cause a decline in our customer base or revenue.

**Credit Risk Management.** Our strategy for credit risk management focuses on having well-defined credit policies and uniform underwriting criteria and providing prompt attention to potential problem loans.

When a borrower fails to make a required loan payment, we take a number of steps to have the borrower cure the delinquency and restore the loan to current status. We make initial contact with the borrower when the loan becomes 15 days past due. If payment is not received by the 30<sup>th</sup> day of delinquency, additional letters and phone calls generally are made. Typically, when the loan becomes 60 days past due, we send a letter notifying the borrower that we may commence legal proceedings if the loan is not paid in full within 30 days. Generally, loan workout arrangements are made with the borrower at this time; however, if an arrangement cannot be structured before the loan becomes 90 days past due, we will send a formal demand letter and, once the time period specified in that letter expires, commence legal proceedings against any real property that secures the loan or attempt to repossess any business assets or personal property that secures the loan. If a foreclosure action is instituted and the loan is not brought current, paid in full or refinanced before the foreclosure sale, the real property securing the loan generally is sold at foreclosure.

Management informs the Boards of Directors monthly of the amount of loans delinquent more than 90 days, all loans in foreclosure and all foreclosed and repossessed property that we own.

**Analysis of Non-performing and Classified Assets.** We consider repossessed assets and loans that are 90 days or more past due to be non-performing assets. When a loan becomes 90 days delinquent, the loan is placed on non-accrual status at which time the accrual of interest ceases and an allowance for any uncollectible accrued interest is established and charged against operations. Typically, payments received on a non-accrual loan are applied to the outstanding principal and interest as determined at the time of collection of the loan.

Real estate that we acquire as a result of foreclosure or by deed-in-lieu of foreclosure is classified as foreclosed real estate until it is sold. When property is acquired, it is recorded at the lower of the recorded investment in the loan or at fair value. Thereafter, we carry foreclosed real estate at fair value, net of estimated selling costs. Holding costs and declines in fair value after acquisition of the property result in charges against income.

Non-performing assets totaled \$12.0 million, or 1.78% of total assets, at March 31, 2010, which was a decrease of \$53,000 from March 31, 2009. As a result, nonperforming loans as a percentage of loans decreased from 2.84% at March 31, 2009 to 1.73% at March 31, 2010. At March 31, 2010 we had two residential properties and four commercial properties classified as other real estate owned totaling \$2.8 million. We had one residential property classified as other real estate owned with a balance of \$141,000 at March 31, 2009. At March 31, 2010, non-accrual loans consisted of twenty two residential real estate loans, twenty one commercial loans, ten commercial real estate loans, seven consumer loans and one construction loan, compared to fourteen residential real estate loans, ten commercial loans, eight commercial real estate loans, three consumer loans and two construction loans at March 31, 2009.

The following table provides information with respect to our non-performing assets at the dates indicated.

|                                                                                       | At March 31,           |                 |                |              |              |
|---------------------------------------------------------------------------------------|------------------------|-----------------|----------------|--------------|--------------|
|                                                                                       | 2010                   | 2009            | 2008           | 2007         | 2006         |
|                                                                                       | (Dollars in thousands) |                 |                |              |              |
| Non-accruing loans:                                                                   |                        |                 |                |              |              |
| Mortgage loans:                                                                       |                        |                 |                |              |              |
| Residential loans.....                                                                | \$ 3,221               | \$ 1,905        | \$ 737         | \$824        | \$331        |
| Commercial real estate.....                                                           | 2,303                  | 3,918           | ---            | ---          | ---          |
| Construction loans.....                                                               | 361                    | 439             | 398            | ---          | ---          |
| Total mortgage loans.....                                                             | 5,885                  | 6,262           | 1,135          | 824          | 331          |
| Consumer loans.....                                                                   | 46                     | 28              | 22             | ---          | ---          |
| Commercial loans.....                                                                 | 3,064                  | 5,636           | 10             | ---          | 269          |
| Total nonaccrual loans.....                                                           | 8,995                  | 11,926          | 1,167          | 824          | 600          |
| Other real estate owned.....                                                          | 2,846                  | 141             | ---            | ---          | ---          |
| Other repossessed assets.....                                                         | 173                    | ---             | ---            | ---          | ---          |
| Total nonperforming assets.....                                                       | <u>\$12,014</u>        | <u>\$12,067</u> | <u>\$1,167</u> | <u>\$824</u> | <u>\$600</u> |
| Impaired loans.....                                                                   | \$ 7,978               | \$10,135        | \$398          | \$---        | \$---        |
| Accruing loans 90 days or more past due.....                                          | ---                    | 15              | 8              | ---          | ---          |
| Allowance for loan losses as a percent of loans <sup>(1)</sup> .....                  | 0.89%                  | 1.54%           | 1.08%          | 0.94%        | 1.09%        |
| Allowance for loan losses as a percent<br>of nonperforming loans <sup>(2)</sup> ..... | 51.42%                 | 54.15%          | 346.70%        | 227.55%      | 272.67%      |
| Nonperforming loans as a percent of loans <sup>(1)(2)</sup> .....                     | 1.73%                  | 2.84%           | 0.31%          | 0.41%        | 0.40%        |
| Nonperforming assets as a percent of total assets.....                                | 1.78%                  | 2.11%           | 0.23%          | 0.29%        | 0.23%        |

<sup>(1)</sup> Loans are presented before allowance for loan losses.

<sup>(2)</sup> Non-performing loans consist of all loans 90 days or more past due and other loans which have been identified as presenting uncertainty with respect to the full collection of interest or principal.

Other than as disclosed in the above table, there were no other loans at March 31, 2010 that management has serious doubts about the ability of the borrowers to comply with the present repayment terms.

Interest income that would have been recorded for the year ended March 31, 2010 had non-accruing loans been current according to their original terms amounted to \$390,000, none of which was recognized in interest income.

Banking regulations require us to review and classify our assets on a regular basis. In addition, the Connecticut Department of Banking and FDIC have the authority to identify problem assets and, if appropriate, require them to be classified. There are three classifications for problem assets: substandard, doubtful and loss. "Substandard assets" must have one or more defined weaknesses and are characterized by the distinct possibility that we will sustain some loss if the deficiencies are not corrected. "Doubtful assets" have the weaknesses of substandard assets with the additional characteristic that the weaknesses make collection or liquidation in full on the basis of currently existing facts, conditions and values questionable and there is a high possibility of loss. An asset classified "loss" is considered uncollectible and of such little value that continuance as an asset of the institution is not warranted. The regulations also provide for a "special mention" category, described as assets that do not currently expose us to a sufficient degree of risk to warrant classification but do possess credit deficiencies or potential weaknesses deserving our close attention. When we classify an asset as substandard or doubtful, we establish a specific allowance for loan losses. If we classify an asset as loss, we charge off an amount equal to 100% of the portion of the asset classified as loss.

The following table shows the aggregate amounts of our classified assets at the dates indicated.

|                              | <b>At March 31,</b>   |                 |
|------------------------------|-----------------------|-----------------|
|                              | <b>2010</b>           | <b>2009</b>     |
|                              | <b>(In thousands)</b> |                 |
| Special mention assets ..... | \$13,384              | \$26,882        |
| Substandard assets .....     | 15,778                | 16,161          |
| Doubtful assets.....         | 1,128                 | 1,872           |
| Loss assets .....            | <u>323</u>            | <u>234</u>      |
| Total classified assets..... | <u>\$30,613</u>       | <u>\$45,149</u> |

Classified assets at March 31, 2010 included fifty five loans totaling \$7.8 million that were considered non-performing. Classified assets at March 31, 2009 included twenty loans totaling \$10.0 million that were considered non-performing.

Classified and special mention assets decreased \$14.5 million to \$30.6 million at March 31, 2010 and were 5.9% and 10.7% of total loans at March 31, 2010 and 2009, respectively. The decrease was caused primarily by the Company's focus on working with the borrowers to correct deficiencies with their loans.

**Delinquencies.** The following table provides information about delinquencies in our loan portfolio at the dates indicated.

|                                                | <b>At March 31, 2010</b>       |                                           |                                      |                                           | <b>At March 31, 2009</b>       |                                           |                                      |                                           | <b>At March 31, 2008</b>       |                                           |                                      |                                           |
|------------------------------------------------|--------------------------------|-------------------------------------------|--------------------------------------|-------------------------------------------|--------------------------------|-------------------------------------------|--------------------------------------|-------------------------------------------|--------------------------------|-------------------------------------------|--------------------------------------|-------------------------------------------|
|                                                | <b>30-89 Days</b>              |                                           | <b>90 Days or More<sup>(2)</sup></b> |                                           | <b>30-89 Days</b>              |                                           | <b>90 Days or More<sup>(2)</sup></b> |                                           | <b>30-89 Days</b>              |                                           | <b>90 Days or More<sup>(2)</sup></b> |                                           |
|                                                | <b>Number<br/>of<br/>Loans</b> | <b>Principal<br/>Balance<br/>of Loans</b> | <b>Number<br/>of<br/>Loans</b>       | <b>Principal<br/>Balance<br/>of Loans</b> | <b>Number<br/>of<br/>Loans</b> | <b>Principal<br/>Balance<br/>of Loans</b> | <b>Number<br/>of<br/>Loans</b>       | <b>Principal<br/>Balance<br/>of Loans</b> | <b>Number<br/>of<br/>Loans</b> | <b>Principal<br/>Balance<br/>of Loans</b> | <b>Number<br/>of<br/>Loans</b>       | <b>Principal<br/>Balance<br/>of Loans</b> |
|                                                | <b>(Dollars in Thousands)</b>  |                                           |                                      |                                           |                                |                                           |                                      |                                           |                                |                                           |                                      |                                           |
| Mortgage loans:                                |                                |                                           |                                      |                                           |                                |                                           |                                      |                                           |                                |                                           |                                      |                                           |
| Residential loans .....                        | 35                             | \$ 5,431                                  | 17                                   | \$ 2,688                                  | 16                             | \$2,240                                   | 6                                    | \$ 793                                    | 7                              | \$ 784                                    | 1                                    | \$ 57                                     |
| Commercial real estate.....                    | 9                              | 2,230                                     | 9                                    | 1,972                                     | 2                              | 177                                       | 4                                    | 1,838                                     | 3                              | 315                                       | --                                   | --                                        |
| Construction loans .....                       | 1                              | 445                                       | 1                                    | 361                                       | --                             | --                                        | 2                                    | 399                                       | 1                              | 183                                       | 1                                    | 398                                       |
| Total mortgage loans ....                      | 45                             | 8,106                                     | 27                                   | 5,021                                     | 18                             | 2,417                                     | 12                                   | 3,030                                     | 11                             | 1,282                                     | 2                                    | 455                                       |
| Consumer loans.....                            | 6                              | 51                                        | 2                                    | 8                                         | 8                              | 96                                        | 2                                    | 16                                        | 1                              | --                                        | --                                   | --                                        |
| Commercial loans .....                         | 12                             | 1,959                                     | 15                                   | 1,851                                     | 7                              | 345                                       | 7                                    | 2,457                                     | 8                              | 204                                       | --                                   | --                                        |
| Total.....                                     | 63                             | \$10,116                                  | 44                                   | \$ 6,880                                  | 33                             | \$2,858                                   | 21                                   | \$ 5,503                                  | 20                             | \$1,486                                   | 2                                    | \$ 455                                    |
| Delinquent loans to loans <sup>(1)</sup> ..... |                                | 1.94%                                     |                                      | 1.32%                                     |                                | 0.68%                                     |                                      | 1.31%                                     |                                | 0.40%                                     |                                      | 0.12%                                     |

<sup>(1)</sup> Loans are presented before the allowance for loan losses and net of deferred loan origination fees.

<sup>(2)</sup> Includes all non-accrual loans.

**Analysis and Determination of the Allowance for Loan Losses.** We maintain an allowance for loan losses to absorb probable losses inherent in the existing portfolio. When a loan, or portion thereof, is considered uncollectible, it is charged against the allowance. Recoveries of amounts previously charged-off are added to the allowance when collected. The adequacy of the allowance for loan losses is evaluated on a regular basis by management. Based on management's judgment, the allowance for loan losses covers all known losses and inherent losses in the loan portfolio.

Our methodology for assessing the appropriateness of the allowance for loan losses consists of specific allowances for identified problem loans and a general valuation allowance on the remainder of the loan portfolio. Although we determine the amount of each element of the allowance separately, the entire allowance for loan losses is available for the entire portfolio.

*Specific Allowances for Identified Problem Loans.* We establish an allowance on identified problem loans based on factors including, but not limited to: (1) the borrower's ability to repay the loan; (2) the type and value of the collateral; (3) the strength of our collateral position; and (4) the borrower's repayment history.

*General Valuation Allowance on the Remainder of the Portfolio.* We also establish a general allowance by applying loss factors to the remainder of the loan portfolio to capture the inherent losses associated with the lending activity. This general valuation allowance is determined by segregating the loans by loan category and assigning loss factors to each category. The loss factors are determined based on our historical loss experience, delinquency trends and management's evaluation of the collectability of the loan portfolio. Based on management's judgment, we may adjust the loss factors due to: (1) changes in lending policies and procedures; (2) changes in existing general economic and business conditions affecting our primary market area; (3) credit quality trends; (4) collateral value; (5)

loan volumes and concentrations; (6) seasoning of the loan portfolio; (7) recent loss experience in particular segments of the portfolio; (8) duration of the current business cycle; and (9) bank regulatory examination results. Loss factors are reevaluated quarterly to ensure their relevance in the current real estate environment.

The Connecticut Department of Banking, as an integral part of its examination process, periodically reviews our loan and foreclosed real estate portfolios and the related allowance for loan losses and valuation allowance for foreclosed real estate. They may require the Bank to increase the allowance for loan losses or the valuation allowance for foreclosed real estate based on their judgments of information available to them at the time of their examination, thereby adversely affecting our results of operations.

At March 31, 2010, our allowance for loan losses represented 0.89% of total loans and 51.42% of non-performing loans. The allowance for loan losses decreased \$1.8 million from March 31, 2009 to March 31, 2010 due to net charge-offs of \$4.9 million, partially offset by a provision for loan losses of \$3.0 million. The provision for loan losses for the year ended March 31, 2010 reflected the deterioration in the local economy as well as continued growth of the loan portfolio, particularly the increase in commercial real estate and commercial loans, which carry higher risks of default than one- to four-family residential real estate loans, partially offset by a decrease in non-accrual loans and classified assets.

The following table sets forth the breakdown of the allowance for loan losses by loan category at the dates indicated.

|                                      | At March 31,           |                                                  |                |                                                  |                |                                                  |                |                                                  |                |                                                  |
|--------------------------------------|------------------------|--------------------------------------------------|----------------|--------------------------------------------------|----------------|--------------------------------------------------|----------------|--------------------------------------------------|----------------|--------------------------------------------------|
|                                      | 2010                   |                                                  | 2009           |                                                  | 2008           |                                                  | 2007           |                                                  | 2006           |                                                  |
|                                      | Amount                 | Percent of Loans in Each Category to Total Loans | Amount         | Percent of Loans in Each Category to Total Loans | Amount         | Percent of Loans in Each Category to Total Loans | Amount         | Percent of Loans in Each Category to Total Loans | Amount         | Percent of Loans in Each Category to Total Loans |
|                                      | (Dollars in thousands) |                                                  |                |                                                  |                |                                                  |                |                                                  |                |                                                  |
| Mortgage loans:                      |                        |                                                  |                |                                                  |                |                                                  |                |                                                  |                |                                                  |
| Residential loans .....              | \$ 739                 | 40.97%                                           | \$ 837         | 37.69%                                           | \$ 819         | 42.09%                                           | \$ 508         | 59.96%                                           | \$ 483         | 63.07%                                           |
| Commercial real estate.....          | 1,678                  | 39.48                                            | 1,842          | 38.76                                            | 1,944          | 36.82                                            | 1,033          | 26.97                                            | 1,002          | 27.04                                            |
| Construction loans.....              | 151                    | 3.74                                             | 143            | 3.69                                             | 258            | 5.60                                             | 156            | 4.38                                             | 84             | 5.63                                             |
| Consumer loans.....                  | 38                     | 1.40                                             | 68             | 1.55                                             | 53             | 1.67                                             | 6              | 1.34                                             | 12             | 0.67                                             |
| Commercial loans.....                | 2,019                  | 14.41                                            | 3,568          | 18.31                                            | 972            | 13.82                                            | 172            | 7.35                                             | 55             | 3.59                                             |
| Total allowance for loan losses..... | <u>\$4,625</u>         | <u>100.00%</u>                                   | <u>\$6,458</u> | <u>100.00%</u>                                   | <u>\$4,046</u> | <u>100.00%</u>                                   | <u>\$1,875</u> | <u>100.00%</u>                                   | <u>\$1,636</u> | <u>100.00%</u>                                   |

Although we believe that we use the best information available to establish the allowance for loan losses, future adjustments to the allowance for loan losses may be necessary and results of operations could be adversely affected if circumstances differ substantially from the assumptions used in making the determinations. Furthermore, while we believe we have established our allowance for loan losses in conformity with generally accepted accounting principles, there can be no assurance that regulators, in reviewing our loan portfolio, will not request us to increase our allowance for loan losses. In addition, because future events affecting borrowers and collateral cannot be predicted with certainty, there can be no assurance that the existing allowance for loan losses is adequate or that increases will not be necessary should the quality of any loan deteriorate as a result of the factors discussed above. Any material increase in the allowance for loan losses may adversely affect our financial condition and results of operations.

**Analysis of Loan Loss Experience.** The following table sets forth an analysis of the allowance for loan losses for the periods indicated. Where specific loan loss allowances have been established, any difference between the loss allowance and the amount of loss realized has been charged or credited to current income.

|                                                                                                   | At or For the Fiscal Year<br>Ended March 31, |                |                |                |                |
|---------------------------------------------------------------------------------------------------|----------------------------------------------|----------------|----------------|----------------|----------------|
|                                                                                                   | 2010                                         | 2009           | 2008           | 2007           | 2006           |
|                                                                                                   | (Dollars in thousands)                       |                |                |                |                |
| Balance at beginning of period .....                                                              | \$6,458                                      | \$4,046        | \$1,875        | \$1,636        | \$1,437        |
| Provision for loan losses .....                                                                   | 3,049                                        | 2,929          | 307            | 242            | 210            |
| Charge-offs:                                                                                      |                                              |                |                |                |                |
| Residential loans .....                                                                           | 216                                          | 127            | 24             | ---            | ---            |
| Commercial real estate loans .....                                                                | 540                                          | ---            | ---            | ---            | ---            |
| Construction loans .....                                                                          | ---                                          | ---            | 58             | ---            | ---            |
| Consumer loans .....                                                                              | 27                                           | 36             | 34             | 5              | 17             |
| Commercial loans .....                                                                            | 4,160                                        | 354            | 15             | ---            | ---            |
| Total charge-offs.....                                                                            | <u>4,943</u>                                 | <u>517</u>     | <u>131</u>     | <u>5</u>       | <u>17</u>      |
| Recoveries:                                                                                       |                                              |                |                |                |                |
| Residential loans .....                                                                           | 3                                            | ---            | ---            | ---            | ---            |
| Consumer loans .....                                                                              | 24                                           | ---            | 3              | 2              | 6              |
| Commercial loans .....                                                                            | 34                                           | ---            | 11             | ---            | ---            |
| Total Recoveries .....                                                                            | <u>61</u>                                    | <u>---</u>     | <u>14</u>      | <u>2</u>       | <u>6</u>       |
| Net charge-offs (recoveries) .....                                                                | <u>4,882</u>                                 | <u>517</u>     | <u>117</u>     | <u>3</u>       | <u>11</u>      |
| Allowance obtained through merger.....                                                            | ---                                          | ---            | 1,981          | ---            | ---            |
| Balance at end of period .....                                                                    | <u>\$4,625</u>                               | <u>\$6,458</u> | <u>\$4,046</u> | <u>\$1,875</u> | <u>\$1,636</u> |
| Ratio of net charge-offs during the period to<br>average loans outstanding during the period..... | 1.03%                                        | 0.13%          | 0.04%          | --%            | 0.01%          |
| Allowance for loan losses as a percent of loans <sup>(1)</sup> .....                              | 0.89%                                        | 1.54%          | 1.08%          | 0.94%          | 1.09%          |
| Allowance for loan losses as a percent of<br>nonperforming loans <sup>(2)</sup> .....             | 51.42%                                       | 54.15%         | 346.70%        | 227.55%        | 272.67%        |

<sup>(1)</sup> Loans are presented before allowance for loan losses.

<sup>(2)</sup> Non-performing loans consist of all loans 90 days or more past due and other loans which we have identified as presenting uncertainty with respect to the collectibility of interest or principal.

During the fiscal year ended March 31, 2008, we acquired \$2.0 million of allowance for loan losses in connection with the acquisition of First Valley Bancorp. The loans acquired in the merger were primarily commercial real estate loans, residential loans and commercial loans, which had a face value of \$141.1 million and a fair value of \$141.0 million. In determining the fair value of the loans, we used a discounted cash flow method utilizing the current loan rate as of the date of the consummation of the merger. The amount of the allowance for loan losses that was attributable to these loans was calculated based on the collectibility of the loans, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions.

During the fiscal year ended March 31, 2010 we acquired Apple Valley's \$60.2 million in net loans. In accordance with FASB Statement No. 141(R), the allowance for loan losses of Apple Valley was not consolidated into New England Bank's allowance for loan losses. Instead, individual loan book values were reduced by the estimated credit loss associated with the allowance for loan losses.

**Liquidity Management.** Liquidity is the ability to meet current and future financial obligations of a short-term nature. Our primary sources of funds consist of deposit inflows, loan repayments, maturities and sales of investment securities, borrowings from the Federal Home Loan Bank of Boston and securities sold under agreements to repurchase. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition.

We regularly adjust our investments in liquid assets based upon our assessment of (1) expected loan demand, (2) expected deposit flows, (3) yields available on interest-earning deposits and securities and (4) the objectives of our asset/liability management program. Excess liquid assets are invested generally in money market mutual funds, federal funds sold and short- and intermediate-term agency and municipal securities.

Our most liquid assets are cash and cash equivalents and interest-bearing deposits. The levels of these assets are dependent on our operating, financing, lending and investing activities during any given period. At March 31, 2010, cash and cash equivalents totaled \$39.0 million. Securities classified as available for sale, which provide additional sources of liquidity, totaled \$64.0 million at March 31, 2010. In addition, at March 31, 2010, we had the ability to borrow approximately \$20.3 million from the Federal Home Loan Bank of Boston. On that date, we had \$56.9 million outstanding.

At March 31, 2010, we had \$75.5 million in loan commitments outstanding, which included \$3.5 million in undisbursed construction loans and \$46.7 million in unused lines of credit. Certificates of deposit due within one year of March 31, 2010 totaled \$161.0 million, or 31.1% of total deposits. If these maturing deposits do not remain with us, we will be required to seek other sources of funds, including other certificates of deposit and lines of credit. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we currently pay on the certificates of deposit due on or before March 31, 2011. We believe, however, based on past experience, that a significant portion of our certificates of deposit will remain with us. We have the ability to attract and retain deposits by adjusting the interest rates offered.

The following table presents our contractual obligations at March 31, 2010.

|                                                 | <b>Payments Due by Period</b> |                               |                               |                                |                                 |
|-------------------------------------------------|-------------------------------|-------------------------------|-------------------------------|--------------------------------|---------------------------------|
|                                                 | <b>Total</b>                  | <b>Less than<br/>One Year</b> | <b>One to<br/>Three Years</b> | <b>Three to<br/>Five Years</b> | <b>More than<br/>Five Years</b> |
|                                                 | (In thousands)                |                               |                               |                                |                                 |
| Long-Term Debt Obligations <sup>(1)</sup> ..... | \$56,881                      | \$31,993                      | \$13,615                      | \$5,822                        | \$ 5,451                        |
| Operating Lease Obligations.....                | <u>12,551</u>                 | <u>931</u>                    | <u>1,812</u>                  | <u>1,709</u>                   | <u>8,099</u>                    |
| Total.....                                      | <u>\$69,432</u>               | <u>\$32,924</u>               | <u>\$15,427</u>               | <u>\$7,531</u>                 | <u>\$13,550</u>                 |

<sup>(1)</sup> Consists of Federal Home Loan Bank advances and excludes fair value adjustment.

Our primary investing activities are the origination and purchase of loans and the purchase of securities. Our primary financing activities consist of activity in deposit accounts, Federal Home Loan Bank advances and securities sold under agreements to repurchase. Deposit flows are affected by the overall level of interest rates, the interest rates and products offered by us and our local competitors and other factors. We generally manage the pricing of our deposits to be competitive and to increase core deposits and commercial banking relationships. Occasionally, we offer promotional rates on certain deposit products to attract certain deposit products.

The following table presents our primary investing and financing activities during the periods indicated.

|                                                                                | <b>Years Ended March 31,</b> |             |             |
|--------------------------------------------------------------------------------|------------------------------|-------------|-------------|
|                                                                                | <b>2010</b>                  | <b>2008</b> | <b>2007</b> |
|                                                                                | (In thousands)               |             |             |
| Investing activities:                                                          |                              |             |             |
| Loan originations .....                                                        | \$73,608                     | \$86,965    | \$81,867    |
| Loan participations purchased .....                                            | 51,236                       | 13,828      | 5,860       |
| Securities purchased .....                                                     | 39,753                       | 35,918      | 40,285      |
| Financing activities:                                                          |                              |             |             |
| Increase in deposits .....                                                     | \$98,136                     | \$49,124    | \$188,637   |
| (Decrease) increase in FHLB advances .....                                     | (9,973)                      | 4,905       | 28,341      |
| Increase (decrease) in securities sold<br>under agreements to repurchase ..... | 11,391                       | 3,514       | (622)       |

**Capital Management.** The Bank manages its capital to maintain strong protection for depositors and creditors and is subject to various regulatory capital requirements. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. At March 31, 2010, the Bank exceeded all of their regulatory capital requirements. The Bank is considered “well capitalized” under regulatory guidelines. See Item 1. Description of Business and note 15 of the notes to the consolidated financial statements.

**Off-Balance Sheet Arrangements.** In the normal course of operations, we engage in a variety of financial transactions that, in accordance with generally accepted accounting principles, are not recorded in our financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers' requests for funding and take the form of loan commitments and lines of credit. A presentation of our outstanding loan commitments and unused lines of credit at March 31, 2010 and their effect on our liquidity is presented at note 20 of the notes to the consolidated financial statements included in this annual report and under "*Risk Management—Liquidity Management.*"

For the year ended March 31, 2010, we did not engage in any off-balance-sheet transactions reasonably likely to have a material effect on our financial condition, results of operations or cash flows.

## Impact of Recent Accounting Pronouncements

In June 2009, the Financial Accounting Standards Board ("FASB") issued an update to Accounting Standard Codification 105-10, "Generally Accepted Accounting Principles." This standard establishes the FASB Accounting Standard Codification ("Codification" or "ASC") as the source of authoritative U.S. GAAP recognized by the FASB for nongovernmental entities. The Codification is effective for interim and annual periods ending after September 15, 2009. The Codification is a reorganization of existing U.S. GAAP and does not change existing U.S. GAAP. The Company adopted this standard during the third quarter of 2009. The adoption had no impact on the Company's financial position or results of operations.

In June 2009, the FASB issued SFAS No. 166, "Accounting for Transfers of Financial Assets," and SFAS No. 167, "Amendments to FASB Interpretation No. 46(R)." These standards are effective for the first interim reporting period of fiscal year 2011. SFAS No. 166 amends the guidance in ASC 860 to eliminate the concept of a qualifying special-purpose entity ("QSPE") and changes some of the requirements for derecognizing financial assets. SFAS No. 167 amends the consolidation guidance in ASC 810-10. Specifically, the amendments will (a) eliminate the exemption for QSPEs from the new guidance, (b) shift the determination of which enterprise should consolidate a variable interest entity ("VIE") to a current control approach, such that an entity that has both the power to make decisions and right to receive benefits or absorb losses that could potentially be significant, will consolidate a VIE, and (c) change when it is necessary to reassess who should consolidate a VIE. These standards are not expected to have a significant impact on the Company's financial statements.

In August 2009, the FASB issued Accounting Standards Update ("ASU") 2009-05, "Measuring Liabilities at Fair Value," which updates ASC 820-10, "Fair Value Measurements and Disclosures." The updated guidance clarifies that the fair value of a liability can be measured in relation to the quoted price of the liability when it trades as an asset in an active market, without adjusting the price for restrictions that prevent the sale of the liability. This guidance is effective beginning October 1, 2009. The guidance did not change the Company's valuation techniques for measuring liabilities at fair value.

In June 2008, the FASB updated ASC 260-10, "Earnings Per Share". The guidance concludes that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are participating securities that should be included in the earnings allocation in computing earnings per share under the two-class method. The guidance is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those years. All prior period earnings per share data presented must be adjusted retrospectively. The adoption of this update, effective April 1, 2009, did not have a material impact on the Company's earnings per share.

In February 2008, the FASB updated ASC 860, "Transfers and Servicing." This guidance clarifies how the transferor and transferee should separately account for a transfer of a financial asset and a related repurchase financing if certain criteria are met. This guidance became effective April 1, 2009. The adoption of this guidance did not have a material effect on the Company's results of operations or financial position.

In December 2007, the FASB updated ASC 805, "Business Combinations." The updated guidance will significantly change the accounting for business combinations. Under ASC 805, an acquiring entity will be required to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition-date fair value with limited exceptions. It also amends the accounting treatment for certain specific items including acquisition costs and non controlling minority interests and includes a substantial number of new disclosure requirements. ASC 805 applies prospectively to business

combinations for which the acquisition date is on or after April 1, 2009. The adoption of this statement did not have a material impact on its financial condition and results of operations.

In March 2010, the FASB issued ASU 2010-11, "Scope Exception Related to Embedded Credit Derivatives." The ASU clarifies that certain embedded derivatives, such as those contained in certain securitizations, CDOs and structured notes, should be considered embedded credit derivatives subject to potential bifurcation and separate fair value accounting. The ASU allows any beneficial interest issued by a securitization vehicle to be accounted for under the fair value option at transition. At transition, the Company may elect to reclassify various debt securities (on an instrument-by-instrument basis) from held-to-maturity (HTM) or available-for-sale (AFS) to trading. The new rules are effective July 1, 2010. The Company is currently analyzing the impact of the changes to determine the population of instruments that may be reclassified to trading upon adoption.

In January 2010, the FASB issued ASU 2010-06, "Improving Disclosures about Fair Value Measurements." The ASU requires disclosing the amounts of significant transfers in and out of Level 1 and 2 of the fair value hierarchy and describing the reasons for the transfers. The disclosures are effective for reporting periods beginning after December 15, 2009. The Company adopted ASU 2010-06 as of April 1, 2010. The required disclosures are included in Note 18. Additionally, disclosures of the gross purchases, sales, issuances and settlements activity in the Level 3 of the fair value measurement hierarchy will be required for fiscal years beginning after December 15, 2010.

## **Effect of Inflation and Changing Prices**

The financial statements and related financial data presented in this annual report have been prepared in accordance with generally accepted accounting principles in the United States, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time due to inflation. The primary impact of inflation on our operations is reflected in increased operating costs. Unlike most industrial companies, virtually all the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates generally have a more significant impact on a financial institution's performance than do general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

## **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK**

***Interest Rate Risk Management.*** The Bank manages the interest rate sensitivity of its interest-bearing liabilities and interest-earning assets in an effort to minimize the adverse effects of changes in the interest rate environment. Deposit accounts typically react more quickly to changes in market interest rates than mortgage loans because of the shorter maturities of deposits. As a result, sharp increases in interest rates may adversely affect the Bank's earnings while decreases in interest rates may beneficially affect their earnings. To reduce the potential volatility of their earnings, the Bank has sought to improve the match between asset and liability maturities and rates, while maintaining an acceptable interest rate spread. Also, the Bank attempts to manage its interest rate risk through: its investment portfolio, an increased focus on commercial and multi-family and commercial real estate lending, which emphasizes the origination of shorter-term adjustable-rate loans; and efforts to originate adjustable-rate residential mortgage loans. In addition, the Bank has commenced a program of selling long term, fixed-rate one- to four-family residential loans in the secondary market. The Bank currently does not participate in hedging programs, interest rate swaps or other activities involving the use of off-balance sheet derivative financial instruments.

The Bank has an Asset/Liability Committee, which includes members of both the board of directors and management, to communicate, coordinate and control all aspects involving asset/liability management. The committee establishes and monitors the volume, maturities, pricing and mix of assets and funding sources with the objective of managing assets and funding sources to provide results that are consistent with liquidity, growth, risk limits and profitability goals.

***Net Interest Income Simulation Analysis.*** The Bank analyzes its interest rate sensitivity position to manage the risk associated with interest rate movements through the use of interest income simulation. The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are "interest sensitive." An asset or liability is said to be interest rate sensitive within a specific time period if it will mature or reprice within that time period.

The Bank's goal is to manage asset and liability positions to moderate the effects of interest rate fluctuations on net interest income. Interest income simulations are completed quarterly and presented to the Asset/Liability Committee. The simulations provide an estimate of the impact of changes in interest rates on net interest income under a range of assumptions. The numerous assumptions used in the simulation processes are reviewed by the Asset/Liability Committee on a quarterly basis. Changes to these assumptions can significantly affect the results of the simulation. The simulations incorporate assumptions regarding the potential timing in the repricing of certain assets and liabilities when market rates change and the changes in spreads between different market rates. The simulation analyses incorporate management's current assessment of the risk that pricing margins will change adversely over time due to competition or other factors.

The simulation analyses are only an estimate of the Bank's interest rate risk exposure at a particular point in time. The Bank's board of directors and management continually review the potential effect changes in interest rates could have on the repayment of rate sensitive assets and funding requirements of rate sensitive liabilities.

## ITEM 8. CONSOLIDATED FINANCIAL STATEMENTS

The Board of Directors  
New England Bancshares, Inc.  
Enfield, Connecticut

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We have audited the consolidated balance sheets of New England Bancshares, Inc. and Subsidiaries as of March 31, 2010 and 2009, and the related consolidated statements of income, changes in stockholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of New England Bancshares, Inc. and Subsidiaries as of March 31, 2010 and 2009, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

*Shatswell, MacLeod + Company, P.C.*

SHATSWELL, MacLEOD & COMPANY, P.C.

West Peabody, Massachusetts  
June 10, 2010

NEW ENGLAND BANCSHARES, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

March 31, 2010 and 2009

(Dollars In Thousands, Except Per Share Amounts)

| <u>ASSETS</u>                                                                                                                                                           | <u>2010</u>      | <u>2009</u>      |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------|
| Cash and due from banks                                                                                                                                                 | \$ 9,984         | \$ 7,872         |
| Interest-bearing demand deposits with other banks                                                                                                                       | 28,998           | 33,554           |
| Money market mutual funds                                                                                                                                               | ---              | 7                |
| Total cash and cash equivalents                                                                                                                                         | 38,982           | 41,433           |
| Interest-bearing time deposits with other banks                                                                                                                         | 99               | 99               |
| Investments in available-for-sale securities (at fair value)                                                                                                            | 63,979           | 71,821           |
| Federal Home Loan Bank stock, at cost                                                                                                                                   | 4,396            | 3,896            |
| Loans, net of the allowance for loan losses of \$4,625 as of<br>March 31, 2010 and \$6,458 as of March 31, 2009                                                         | 515,504          | 413,566          |
| Premises and equipment, net                                                                                                                                             | 6,916            | 5,990            |
| Other real estate owned                                                                                                                                                 | 2,846            | 141              |
| Accrued interest receivable                                                                                                                                             | 2,768            | 2,321            |
| Deferred income taxes, net                                                                                                                                              | 4,296            | 3,769            |
| Cash surrender value of life insurance                                                                                                                                  | 9,586            | 9,211            |
| Identifiable intangible assets                                                                                                                                          | 1,704            | 2,165            |
| Goodwill                                                                                                                                                                | 16,783           | 14,701           |
| Other assets                                                                                                                                                            | 7,200            | 2,551            |
| Total assets                                                                                                                                                            | <u>\$675,059</u> | <u>\$571,664</u> |
| <br><u>LIABILITIES AND STOCKHOLDERS' EQUITY</u>                                                                                                                         |                  |                  |
| Deposits:                                                                                                                                                               |                  |                  |
| Noninterest-bearing                                                                                                                                                     | \$ 53,091        | \$ 37,483        |
| Interest-bearing                                                                                                                                                        | 464,481          | 381,953          |
| Total deposits                                                                                                                                                          | 517,572          | 419,436          |
| Advanced payments by borrowers for taxes and insurance                                                                                                                  | 1,171            | 953              |
| Federal Home Loan Bank advances                                                                                                                                         | 56,860           | 66,833           |
| Subordinated debentures                                                                                                                                                 | 3,910            | 3,901            |
| Securities sold under agreements to repurchase                                                                                                                          | 23,460           | 12,069           |
| Other liabilities                                                                                                                                                       | 4,179            | 4,518            |
| Total liabilities                                                                                                                                                       | <u>607,152</u>   | <u>507,710</u>   |
| Stockholders' equity:                                                                                                                                                   |                  |                  |
| Common stock, par value \$.01 per share; 19,000,000 shares<br>authorized; 6,938,087 shares issued as of March 31, 2010 and<br>6,420,891 shares issued at March 31, 2009 | 69               | 64               |
| Paid-in capital                                                                                                                                                         | 59,786           | 56,551           |
| Retained earnings                                                                                                                                                       | 17,530           | 16,329           |
| Unearned ESOP shares, 215,399 shares as of March 31, 2010 and<br>249,291 shares as of March 31, 2009                                                                    | (1,952)          | (2,190)          |
| Unearned shares, stock-based incentive plans, 46,621 shares<br>as of March 31, 2010 and 57,259 as of March 31, 2009                                                     | (522)            | (659)            |
| Treasury stock, 763,798 shares as of March 31, 2010 and 536,931 shares<br>as of March 31, 2009                                                                          | (7,302)          | (5,742)          |
| Accumulated other comprehensive income (loss)                                                                                                                           | 298              | (399)            |
| Total stockholders' equity                                                                                                                                              | <u>67,907</u>    | <u>63,954</u>    |
| Total liabilities and stockholders' equity                                                                                                                              | <u>\$675,059</u> | <u>\$571,664</u> |

The accompanying notes are an integral part of these consolidated financial statements.

NEW ENGLAND BANCSHARES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME

For the Years Ended March 31, 2010 and 2009  
(Dollars In Thousands, Except Per Share Amounts)

|                                                                                                                                                         | <u>2010</u>     | <u>2009</u>       |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|-------------------|
| Interest and dividend income:                                                                                                                           |                 |                   |
| Interest and fees on loans                                                                                                                              | \$28,867        | \$24,640          |
| Interest on debt securities:                                                                                                                            |                 |                   |
| Taxable                                                                                                                                                 | 2,634           | 3,204             |
| Tax-exempt                                                                                                                                              | 571             | 747               |
| Interest on federal funds sold, interest-bearing deposits and dividends                                                                                 | <u>295</u>      | <u>353</u>        |
| Total interest and dividend income                                                                                                                      | <u>32,367</u>   | <u>28,944</u>     |
| Interest expense:                                                                                                                                       |                 |                   |
| Interest on deposits                                                                                                                                    | 10,495          | 10,062            |
| Interest on advanced payments by borrowers for taxes and insurance                                                                                      | 15              | 14                |
| Interest on Federal Home Loan Bank advances                                                                                                             | 2,568           | 2,731             |
| Interest on subordinated debentures                                                                                                                     | 273             | 273               |
| Interest on securities sold under agreements to repurchase                                                                                              | <u>190</u>      | <u>146</u>        |
| Total interest expense                                                                                                                                  | <u>13,541</u>   | <u>13,226</u>     |
| Net interest and dividend income                                                                                                                        | 18,826          | 15,718            |
| Provision for loan losses                                                                                                                               | <u>3,049</u>    | <u>2,929</u>      |
| Net interest and dividend income after provision for loan losses                                                                                        | <u>15,777</u>   | <u>12,789</u>     |
| Noninterest income (charges):                                                                                                                           |                 |                   |
| Service charges on deposit accounts                                                                                                                     | 1,211           | 1,024             |
| Gain on sales and calls of securities, net                                                                                                              | 871             | 189               |
| Gain on sales of loans                                                                                                                                  | 8               | 72                |
| Increase in cash surrender value of life insurance policies                                                                                             | 375             | 359               |
| Impairment loss on securities (includes total losses of \$52 and \$2,947, net of \$0 and \$206 recognized in other comprehensive income (loss), pretax) | (52)            | (2,741)           |
| Other income                                                                                                                                            | <u>532</u>      | <u>547</u>        |
| Total noninterest income (charges)                                                                                                                      | <u>2,945</u>    | <u>(550)</u>      |
| Noninterest expense:                                                                                                                                    |                 |                   |
| Salaries and employee benefits                                                                                                                          | 7,707           | 7,752             |
| Occupancy and equipment expense                                                                                                                         | 3,216           | 2,966             |
| Advertising and promotion                                                                                                                               | 140             | 295               |
| Professional fees                                                                                                                                       | 839             | 741               |
| Data processing expense                                                                                                                                 | 666             | 502               |
| FDIC insurance assessment                                                                                                                               | 1,149           | 322               |
| Stationery and supplies                                                                                                                                 | 315             | 190               |
| Amortization of identifiable intangible assets                                                                                                          | 461             | 506               |
| Other expense                                                                                                                                           | <u>2,341</u>    | <u>1,683</u>      |
| Total noninterest expense                                                                                                                               | <u>16,834</u>   | <u>14,957</u>     |
| Income (loss) before income taxes                                                                                                                       | 1,888           | (2,718)           |
| Income tax expense (benefit)                                                                                                                            | <u>212</u>      | <u>(916)</u>      |
| Net income (loss)                                                                                                                                       | <u>\$ 1,676</u> | <u>\$ (1,802)</u> |
| Earnings (loss) per share:                                                                                                                              |                 |                   |
| Basic                                                                                                                                                   | <u>\$ 0.28</u>  | <u>\$ (0.32)</u>  |
| Diluted                                                                                                                                                 | <u>\$ 0.28</u>  | <u>\$ (0.32)</u>  |

The accompanying notes are an integral part of these consolidated financial statements.

NEW ENGLAND BANCSHARES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

For the Years Ended March 31, 2010 and 2009

(Dollars In Thousands, Except Per Share Amounts)

|                                                                                           | Common<br>Stock | Paid-in<br>Capital | Retained<br>Earnings | Unearned<br>ESOP<br>Shares | Unearned<br>Shares<br>Based<br>Stock-<br>Incentive<br>Plans | Treasury<br>Stock | Accumulated<br>Other<br>Comprehensive<br>(Loss) Income | Total           |
|-------------------------------------------------------------------------------------------|-----------------|--------------------|----------------------|----------------------------|-------------------------------------------------------------|-------------------|--------------------------------------------------------|-----------------|
| Balance, March 31, 2008                                                                   | \$64            | \$56,412           | \$19,055             | \$(2,428)                  | \$(796)                                                     | \$(3,772)         | \$202                                                  | \$68,737        |
| Issuance of stock for option exercise                                                     | --              | (95)               | --                   | --                         | --                                                          | 234               | --                                                     | 139             |
| ESOP shares released                                                                      | --              | 106                | --                   | 238                        | --                                                          | --                | --                                                     | 344             |
| Compensation cost for stock-based incentive plans                                         | --              | 128                | --                   | --                         | 137                                                         | --                | --                                                     | 265             |
| Dividends paid (\$0.15 per share)                                                         | --              | --                 | (850)                | --                         | --                                                          | --                | --                                                     | (850)           |
| Treasury stock purchases                                                                  | --              | --                 | --                   | --                         | --                                                          | (2,204)           | --                                                     | (2,204)         |
| Cumulative effect adjustment of a change in accounting principle – adoption of ASC 715-60 | --              | --                 | (74)                 | --                         | --                                                          | --                | --                                                     | (74)            |
| Comprehensive loss:                                                                       |                 |                    |                      |                            |                                                             |                   |                                                        |                 |
| Net loss                                                                                  | --              | --                 | (1,802)              | --                         | --                                                          | --                | --                                                     | --              |
| Other comprehensive loss, net of tax effect                                               | --              | --                 | --                   | --                         | --                                                          | --                | (601)                                                  | --              |
| Comprehensive loss                                                                        | --              | --                 | --                   | --                         | --                                                          | --                | --                                                     | (2,403)         |
| Balance, March 31, 2009                                                                   | 64              | 56,551             | 16,329               | (2,190)                    | (659)                                                       | (5,742)           | (399)                                                  | 63,954          |
| Issuance of stock for merger                                                              | 5               | 3,175              | --                   | --                         | --                                                          | --                | --                                                     | 3,180           |
| ESOP shares released                                                                      | --              | (35)               | --                   | 238                        | --                                                          | --                | --                                                     | 203             |
| Compensation cost for stock-based incentive plans                                         | --              | 95                 | --                   | --                         | 137                                                         | --                | --                                                     | 232             |
| Dividends paid (\$0.08 per share)                                                         | --              | --                 | (475)                | --                         | --                                                          | --                | --                                                     | (475)           |
| Treasury stock purchases                                                                  | --              | --                 | --                   | --                         | --                                                          | (1,560)           | --                                                     | (1,560)         |
| Comprehensive income:                                                                     |                 |                    |                      |                            |                                                             |                   |                                                        |                 |
| Net income                                                                                | --              | --                 | 1,676                | --                         | --                                                          | --                | --                                                     | --              |
| Other comprehensive income, net of tax effect                                             | --              | --                 | --                   | --                         | --                                                          | --                | 697                                                    | --              |
| Comprehensive income                                                                      | --              | --                 | --                   | --                         | --                                                          | --                | --                                                     | 2,373           |
| Balance, March 31, 2010                                                                   | <u>\$69</u>     | <u>\$59,786</u>    | <u>\$17,530</u>      | <u>\$(1,952)</u>           | <u>\$(522)</u>                                              | <u>\$(7,302)</u>  | <u>\$ 298</u>                                          | <u>\$67,907</u> |

The accompanying notes are an integral part of these consolidated financial statements.

NEW ENGLAND BANCSHARES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Years Ended March 31, 2010 and 2009  
(In Thousands)

|                                                                                             | <u>2010</u>     | <u>2009</u>     |
|---------------------------------------------------------------------------------------------|-----------------|-----------------|
| Cash flows from operating activities:                                                       |                 |                 |
| Net income (loss)                                                                           | \$ 1,676        | \$ (1,802)      |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities:    |                 |                 |
| Net (accretion) amortization of fair value adjustments                                      | (672)           | 8               |
| Accretion of securities, net                                                                | (120)           | (62)            |
| Gain on sales and calls of securities, net                                                  | (871)           | (189)           |
| Writedown of available-for-sale securities                                                  | 52              | 11              |
| Writedown of other securities, included in other assets                                     | ---             | 2,730           |
| Provision for loan losses                                                                   | 3,049           | 2,929           |
| Change in deferred loan origination fees                                                    | (82)            | (195)           |
| Gain on sales of loans, net                                                                 | (8)             | (20)            |
| Writedown of other real estate owned                                                        | 88              | ---             |
| Gain on sale of other real estate owned                                                     | (34)            | ---             |
| Depreciation and amortization                                                               | 942             | 888             |
| Increase in accrued interest receivable                                                     | (208)           | (153)           |
| Deferred income tax expense (benefit)                                                       | 1,241           | (2,247)         |
| Increase in cash surrender value life insurance policies                                    | (375)           | (359)           |
| (Increase) decrease in prepaid expenses and other assets                                    | (5,228)         | 144             |
| Amortization of identifiable intangible assets                                              | 461             | 506             |
| (Decrease) increase in accrued expenses and other liabilities                               | (131)           | 550             |
| Compensation cost for stock-based incentive plan                                            | 232             | 265             |
| ESOP shares released                                                                        | <u>194</u>      | <u>344</u>      |
| Net cash provided by operating activities                                                   | <u>206</u>      | <u>3,348</u>    |
| Cash flows from investing activities:                                                       |                 |                 |
| Proceeds from maturities of interest-bearing time deposits with other banks                 | ---             | 594             |
| Purchases of available-for-sale securities                                                  | (40,468)        | (35,918)        |
| Proceeds from sales of available-for-sale securities                                        | 23,785          | 10,474          |
| Proceeds from maturities of available-for-sale securities                                   | 29,556          | 17,184          |
| Purchases of Federal Home Loan Bank stock                                                   | (35)            | (325)           |
| Cash and cash equivalents acquired from Apple Valley Bank, net of cash paid to shareholders | 10,288          | ---             |
| Loan originations and principal collections, net                                            | 3,556           | (34,517)        |
| Purchases of loans                                                                          | (51,236)        | (13,828)        |
| Loans sold                                                                                  | ---             | 3,704           |
| Recoveries of loans previously charged off                                                  | 61              | ---             |
| Proceeds from sales of other real estate owned                                              | 688             | ---             |
| Capital expenditures of other real estate owned                                             | (9)             | ---             |
| Capital expenditures                                                                        | (288)           | (208)           |
| Proceeds from sales/disposals of fixed assets                                               | 18              | 30              |
| Investment in life insurance policies                                                       | <u>---</u>      | <u>(5)</u>      |
| Net cash used in investing activities                                                       | <u>(24,084)</u> | <u>(52,815)</u> |

NEW ENGLAND BANCSHARES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Years Ended March 31, 2010 and 2009

(In Thousands)

(continued)

|                                                                                   | <u>2010</u>     | <u>2009</u>     |
|-----------------------------------------------------------------------------------|-----------------|-----------------|
| Cash flows from financing activities:                                             |                 |                 |
| Net increase in demand deposits, NOW and savings accounts                         | 26,357          | 1,458           |
| Net (decrease) increase in time deposits                                          | (4,146)         | 47,666          |
| Net (decrease) increase in advanced payments by borrowers for taxes and insurance | (162)           | 44              |
| Proceeds from Federal Home Loan Bank long-term advances                           | 2,000           | 11,000          |
| Principal payments on Federal Home Loan Bank long-term advances                   | (11,978)        | (6,106)         |
| Net increase in securities sold under agreements to repurchase                    | 11,391          | 3,514           |
| Purchase of treasury stock                                                        | (1,560)         | (2,204)         |
| Proceeds from exercise of stock options                                           | ---             | 139             |
| Payments of cash dividends on common stock                                        | <u>(475)</u>    | <u>(850)</u>    |
| Net cash provided by financing activities                                         | <u>21,427</u>   | <u>54,661</u>   |
| Net (decrease) increase in cash and cash equivalents                              | (2,451)         | 5,194           |
| Cash and cash equivalents at beginning of year                                    | <u>41,433</u>   | <u>36,239</u>   |
| Cash and cash equivalents at end of year                                          | <u>\$38,982</u> | <u>\$41,433</u> |
| Supplemental disclosures:                                                         |                 |                 |
| Interest paid                                                                     | \$13,437        | \$13,169        |
| Income taxes (received) paid                                                      | (749)           | 1,126           |
| Reclass from other assets to available-for-sale securities                        | 671             | ---             |
| (Decrease) increase in due to broker                                              | (715)           | 62              |
| Decrease in due from broker                                                       | ---             | (714)           |
| Loans transferred to other real estate owned                                      | 3,178           | 141             |
| Acquisition of Apple Valley Bank and Trust:                                       |                 |                 |
| Assets acquired:                                                                  |                 |                 |
| Cash and cash equivalents                                                         | \$13,220        | \$ ---          |
| Investments in available-for-sale securities                                      | 3,004           | ---             |
| Federal Home Loan Bank stock, at cost                                             | 465             | ---             |
| Loans, net of allowance for loan losses                                           | 60,233          | ---             |
| Premises and equipment, net                                                       | 1,598           | ---             |
| Other real estate owned                                                           | 260             | ---             |
| Accrued interest receivable                                                       | 239             | ---             |
| Deferred income taxes, net                                                        | 2,209           | ---             |
| Other assets                                                                      | <u>92</u>       | <u>---</u>      |
| Total assets acquired                                                             | <u>81,320</u>   | <u>---</u>      |
| Liabilities assumed:                                                              |                 |                 |
| Deposits                                                                          | 76,380          | ---             |
| Advanced payments by borrowers for taxes and insurance                            | 380             | ---             |
| Other liabilities                                                                 | <u>530</u>      | <u>---</u>      |
| Total liabilities assumed                                                         | <u>77,290</u>   | <u>---</u>      |
| Net assets acquired                                                               | 4,030           | ---             |
| Acquisition costs                                                                 | <u>6,112</u>    | <u>---</u>      |
| Goodwill                                                                          | <u>\$ 2,082</u> | <u>\$ ---</u>   |

The accompanying notes are an integral part of these consolidated financial statements.

## NEW ENGLAND BANCSHARES, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Years Ended March 31, 2010 and 2009

#### NOTE 1 - NATURE OF OPERATIONS

On September 7, 2005, NEBS Bancshares, Inc. (the “Company”) was incorporated under Maryland law to facilitate the conversion of Enfield Federal Savings and Loan Association (the “Association”) from the mutual holding company form of organization to the stock form of organization (the “second-step conversion”). As a result of the second-step conversion, NEBS Bancshares, Inc. became the holding company for the Association and was immediately renamed New England Bancshares, Inc. A total of 3,075,855 shares of common stock were sold in the stock offering at the price of \$10.00 per share. In addition, a total of 2,270,728 shares were issued to the minority shareholders of the former New England Bancshares at an exchange ratio of 2.3683. Total shares outstanding after the stock offering and the exchange totaled 5,346,583 shares. The second-step conversion was accounted for as a change in corporate form with no resulting change in the historical basis of the former New England Bancshares' assets, liabilities and equity. Direct offering costs totaling \$1.1 million were deducted from the proceeds of the shares sold in the offering. Net proceeds of \$27.2 million were raised in the stock offering, excluding \$2.5 million which was loaned by the Company to a trust for the Employee Stock Ownership Plan (ESOP) enabling it to purchase 246,068 shares of common stock in the stock offering. In addition, as part of the second-step conversion and dissolution of Enfield Federal Mutual Holding Company, the former mutual holding company parent of the Company, and the former New England Bancshares, the Association received \$901,000 of cash previously held by these entities.

As a result of the second-step conversion, all share and per share amounts have been restated giving retroactive recognition to the second-step exchange ratio of 2.3683. Options granted under the Company's 2003 Stock-Based Incentive Plan and common shares held by the Association's ESOP and shares of restricted stock before the second-step conversion were also exchanged using the conversion ratio of 2.3683.

On July 12, 2007, the Company acquired First Valley Bancorp, Inc., Bristol, Connecticut. First Valley Bancorp was the holding company for Valley Bank, Bristol, Connecticut. Under the terms of the transaction, shareholders of First Valley Bancorp received 0.8907 shares of Company common stock and \$9.00 in cash for each share of First Valley Bancorp common stock for a total of 1,068,625 shares and \$10.8 million. In addition, the Company incurred cash payments for transaction expenses, payout of stock options and employee expenses totaling \$2.4 million, creating \$13.6 million of goodwill.

On May 1, 2009, the Company merged its wholly-owned federal savings bank subsidiary, Enfield Federal, with and into its wholly-owned Connecticut commercial banking subsidiary, Valley Bank, and renamed the combined bank “New England Bank.” The Company retained the name of each bank at their respective branches and operates the branches as divisions of New England Bank (the “Bank”). The subsidiary merger was designed to improve the efficiencies of the Company by eliminating the additional regulatory and administrative costs of maintaining two separately chartered banking subsidiaries with similar products, services and operations. The consolidation allows the Company to reduce its operating expenses while maintaining the financial products and services offered by both banks. The combined structure also assists the combined bank in offering a higher level of customer service.

On June 8, 2009 the Company acquired Apple Valley Bank & Trust Company (“Apple Valley”) of Cheshire, Connecticut. As part of the acquisition, Apple Valley Bank was merged into New England Bancshares' wholly-owned banking subsidiary, New England Bank. Under the terms of the transaction, shareholders of Apple Valley Bank were entitled to elect to receive either one share of New England Bancshares common stock or \$8.50 in cash for each share of Apple Valley Bank common stock, subject to an aggregate allocation of 60% stock and 40% cash. Based upon the \$8.50 per share price at January 14, 2009, the consideration was approximately 119% of Apple Valley Bank's tangible book value and represented a 2% franchise premium to core deposits.

New England Bank is a state chartered commercial bank that commenced operations on November 15, 1999. The Bank is engaged principally in the business of attracting deposits from the general public and investing those deposits in small business, commercial real estate, residential real estate and consumer loans. The Bank operates from fifteen locations in Connecticut.

## NOTE 2 - ACCOUNTING POLICIES

The accounting and reporting policies of the Company and its subsidiary conform to accounting principles generally accepted in the United States of America and predominant practices within the banking industry. The consolidated financial statements of the Company were prepared using the accrual basis of accounting. The significant accounting policies of the Company are summarized below to assist the reader in better understanding the consolidated financial statements and other data contained herein.

### USE OF ESTIMATES:

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### BASIS OF PRESENTATION:

The accompanying consolidated financial statements include the accounts of the Company and its subsidiaries. All significant intercompany accounts and transactions have been eliminated in the consolidation.

### CASH AND CASH EQUIVALENTS:

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, cash items, due from banks, interest bearing demand deposits with other banks and money market mutual funds. Cash and due from banks as of March 31, 2010 and 2009 includes \$1.7 million and \$491,000, respectively, which is subject to withdrawals and usage restrictions to satisfy the reserve requirements of the Federal Reserve Bank for New England Bank.

### SECURITIES:

Investments in debt securities are adjusted for amortization of premiums and accretion of discounts computed so as to approximate the interest method. Gains or losses on sales of investment securities are computed on a specific identification basis.

The Company classifies debt and equity securities with readily determinable fair values into one of two categories: available-for-sale or held-to-maturity. In general, securities may be classified as held-to-maturity only if the Company has the positive intent and ability to hold them to maturity. All other securities must be classified as available-for-sale.

- Available-for-sale securities are carried at fair value on the consolidated balance sheets. Unrealized holding gains and losses are not included in earnings but are reported as a net amount (less expected tax) in a separate component of stockholders' equity until realized.
- Held-to-maturity securities are measured at amortized cost in the consolidated balance sheets. Unrealized holding gains and losses are not included in earnings or in a separate component of capital. They are merely disclosed in the notes to the consolidated financial statements.

For any debt security with a fair value less than its amortized cost basis, the Company will determine whether it has the intent to sell the debt security or whether it is more likely than not it will be required to sell the debt security before the recovery of its amortized cost basis. If either condition is met, the Company will recognize a full impairment charge to earnings. For all other debt securities that are considered other-than-temporarily impaired and do not meet either condition, the credit loss portion of impairment will be recognized in earnings as realized losses. The temporary impairment related to all other factors will be recorded in other comprehensive income.

Declines in marketable equity securities below their cost that are deemed other than temporary are reflected in earnings as realized losses.

On December 8, 2008, the Federal Home Loan Bank of Boston announced a moratorium on the repurchase of excess stock held by its members. The moratorium will remain in effect indefinitely.

#### LOANS:

Loans receivable that management has the intent and ability to hold until maturity or payoff, are reported at their outstanding principal balances adjusted for amounts due to borrowers on unadvanced loans, any charge-offs, the allowance for loan losses and any deferred fees or costs on originated loans, or unamortized premiums or discounts on purchased loans.

Interest on loans is recognized on a simple interest basis.

Loan origination, commitment fees and certain direct origination costs are deferred and the net amount amortized as an adjustment of the related loan's yield by the interest method. Deferred amounts are recognized for fixed rate loans over the contractual life of the related loans. If the loan's stated interest rate varies with changes in an index or rate, the effective yield used by the Association for amortization is the index or rate that is in effect at the inception of the loan. Home equity line deferred fees are recognized using the straight-line method over the period the home equity line is active, assuming that borrowings are outstanding for the maximum term provided in the contract.

Residential real estate loans are generally placed on nonaccrual when reaching 90 days past due or in process of foreclosure. All closed-end consumer loans 90 days or more past due and any equity line in the process of foreclosure are placed on nonaccrual status. Secured consumer loans are written down to realizable value and unsecured consumer loans are charged-off upon reaching 120 or 180 days past due depending on the type of loan. Commercial real estate loans and commercial business loans and leases which are 90 days or more past due are generally placed on nonaccrual status, unless secured by sufficient cash or other assets immediately convertible to cash. When a loan has been placed on nonaccrual status, previously accrued and uncollected interest is reversed against interest on loans. A loan can be returned to accrual status when collectibility of principal is reasonably assured and the loan has performed for a period of time, generally six months.

Cash receipts of interest income on impaired loans are credited to principal to the extent necessary to eliminate doubt as to the collectibility of the net carrying amount of the loan if the total of such credits reduces the carrying amount of the loan to an amount less than the collateral value. Some or all of the cash receipts of interest income on impaired loans is recognized as interest income if the remaining net carrying amount of the loan is deemed to be fully collectible. When recognition of interest income on an impaired loan on a cash basis is appropriate, the amount of income that is recognized is limited to that which would have been accrued on the net carrying amount of the loan at the contractual interest rate. Any cash interest payments received in excess of the limit and not applied to reduce the net carrying amount of the loan are recorded as recoveries of charge-offs until the charge-offs are fully recovered.

#### ALLOWANCE FOR LOAN LOSSES:

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the composition and size of the loan portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not separately identify individual consumer and residential loans for impairment disclosures.

#### PREMISES AND EQUIPMENT:

Premises and equipment are stated at cost, less accumulated depreciation and amortization. Cost and related allowances for depreciation and amortization of premises and equipment retired or otherwise disposed of are removed from the respective accounts with any gain or loss included in income or expense. Depreciation and amortization are calculated principally on the straight-line method over the estimated useful lives of the assets. Estimated lives are 10 to 50 years for buildings and premises and 3 to 20 years for furniture, fixtures and equipment. Expenditures for replacements or major improvements are capitalized; expenditures for normal maintenance and repairs are charged to expense as incurred.

#### OTHER REAL ESTATE OWNED AND IN-SUBSTANCE FORECLOSURES:

Other real estate owned includes properties acquired through foreclosure and properties classified as in-substance foreclosures in accordance with ASC 310-40, "Receivables – Troubled Debt Restructuring by Creditors." These properties are carried at the lower of cost or estimated fair value less estimated costs to sell. Any writedown from cost to estimated fair value required at the time of foreclosure or classification as in-substance foreclosure is charged to the allowance for loan losses. Expenses incurred in connection with maintaining these assets, subsequent writedowns and gains or losses recognized upon sale, are included in other expense.

In accordance with ASC 310-10-35, "Receivables – Overall – Subsequent Measurements," the Company classifies loans as in-substance repossessed or foreclosed if the Company receives physical possession of the debtor's assets regardless of whether formal foreclosure proceedings take place.

## INCOME TAXES:

The Company recognizes income taxes under the asset and liability method. Under this method, deferred tax assets and liabilities are established for the temporary differences between the accounting basis and the tax basis of the Company's assets and liabilities at enacted tax rates expected to be in effect when the amounts related to such temporary differences are realized or settled.

## EXECUTIVE SUPPLEMENTAL RETIREMENT PLAN:

In connection with its Executive Supplemental Retirement Plan, the Company established a Rabbi Trust to assist in the administration of the plan. The accounts of the Rabbi Trust are consolidated in the Company's financial statements. Any available-for-sale securities held by the Rabbi Trust are accounted for in accordance with ASC 320, "Investments – Debt and Equity Securities." Until the plan benefits are paid, creditors may make claims against the trust's assets if the Company becomes insolvent.

## EARNINGS (LOSS) PER SHARE ("EPS"):

Basic EPS is computed by dividing income (loss) available (attributable) to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity. The Company had 276,990 anti-dilutive shares at March 31, 2010 and no anti-dilutive shares at March 31, 2009 as the Company reported a net loss. Anti-dilutive shares are stock options with weighted-average exercise prices in excess of the weighted-average market value for the same period. Unallocated common shares held by the Bank's employee stock ownership plan are not included in the weighted-average number of common shares outstanding for purposes of calculating both basic and diluted EPS.

## FAIR VALUES OF FINANCIAL INSTRUMENTS:

ASC 825, "Financial Instruments," requires that the Company disclose the estimated fair value for its financial instruments. Fair value methods and assumptions used by the Company in estimating its fair value disclosures are as follows:

**Cash and cash equivalents:** The carrying amounts reported in the balance sheet for cash and cash equivalents approximate those assets' fair values.

**Interest-bearing time deposits with other banks:** Fair values of interest-bearing time deposits with other banks are estimated using discounted cash flow analyses based on current rates for similar types of deposits.

**Securities (including mortgage-backed securities):** Fair values for securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

**Loans receivable:** For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. The fair values for other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality.

**Accrued interest receivable:** The carrying amount of accrued interest receivable approximates its fair value.

**Deposit liabilities:** The fair values disclosed for demand deposits (e.g., interest and non-interest checking, passbook savings and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Advanced payments by borrowers for taxes and insurance: The carrying amounts of advance payments by borrowers for taxes and insurance approximate their fair values.

Federal Home Loan Bank advances: The fair value of Federal Home Loan Bank advances was determined by discounting the anticipated future cash payments by using the rates currently available to the Company for debt with similar terms and remaining maturities.

Securities sold under agreements to repurchase: The carrying amount reported on the consolidated balance sheet for securities sold under agreements to repurchase maturing within ninety days approximate its fair value. Fair values of other securities sold under agreements to repurchase are estimated using discounted cash flow analyses based on the current rates for similar types of borrowing arrangements.

Subordinated debentures: Fair values of subordinated debentures are estimated using discounted cash flow analyses, using interest rates currently being offered for debentures with similar terms.

Due to or from broker: The carrying amount of due to or from broker approximates its fair value.

Off-balance sheet instruments: The fair value of commitments to originate loans is estimated using the fees currently charged to enter similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments and the unadvanced portion of loans, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligation with the counterparties at the reporting date.

#### STOCK-BASED COMPENSATION:

At March 31, 2009, the Company has two stock-based incentive plans which are described more fully in Note 13. The Company accounts for the plans under ASC 718-10, "Compensation - Stock Compensation - Overall." During the year ended March 31, 2010 and 2009, \$95,000 and \$128,000, respectively in stock-based employee compensation was recognized.

#### RECENT ACCOUNTING PRONOUNCEMENTS:

In June 2009, the Financial Accounting Standards Board ("FASB") issued an update to Accounting Standard Codification 105-10, "Generally Accepted Accounting Principles." This standard establishes the FASB Accounting Standard Codification ("Codification" or "ASC") as the source of authoritative U.S. GAAP recognized by the FASB for nongovernmental entities. The Codification is effective for interim and annual periods ending after September 15, 2009. The Codification is a reorganization of existing U.S. GAAP and does not change existing U.S. GAAP. The Company adopted this standard during the third quarter of 2009. The adoption had no impact on the Company's financial position or results of operations.

In June 2009, the FASB issued SFAS No. 166, "Accounting for Transfers of Financial Assets," and SFAS No. 167, "Amendments to FASB Interpretation No. 46(R)." These standards are effective for the first interim reporting period of fiscal year 2011. SFAS No. 166 amends the guidance in ASC 860 to eliminate the concept of a qualifying special-purpose entity ("QSPE") and changes some of the requirements for derecognizing financial assets. SFAS No. 167 amends the consolidation guidance in ASC 810-10. Specifically, the amendments will (a) eliminate the exemption for QSPEs from the new guidance, (b) shift the determination of which enterprise should consolidate a variable interest entity ("VIE") to a current control approach, such that an entity that has both the power to make decisions and right to receive benefits or absorb losses that could potentially be significant, will consolidate a VIE, and (c) change when it is necessary to reassess who should consolidate a VIE. These standards are not expected to have a significant impact on the Company's financial statements.

In August 2009, the FASB issued Accounting Standards Update (“ASU”) 2009-05, “Measuring Liabilities at Fair Value,” which updates ASC 820-10, “Fair Value Measurements and Disclosures.” The updated guidance clarifies that the fair value of a liability can be measured in relation to the quoted price of the liability when it trades as an asset in an active market, without adjusting the price for restrictions that prevent the sale of the liability. This guidance is effective beginning October 1, 2009. The guidance did not change the Company’s valuation techniques for measuring liabilities at fair value.

In June 2008, the FASB updated ASC 260-10, “Earnings Per Share”. The guidance concludes that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are participating securities that should be included in the earnings allocation in computing earnings per share under the two-class method. The guidance is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those years. All prior period earnings per share data presented must be adjusted retrospectively. The adoption of this update, effective April 1, 2009, did not have a material impact on the Company’s earnings per share.

In February 2008, the FASB updated ASC 860, “Transfers and Servicing.” This guidance clarifies how the transferor and transferee should separately account for a transfer of a financial asset and a related repurchase financing if certain criteria are met. This guidance became effective April 1, 2009. The adoption of this guidance did not have a material effect on the Company’s results of operations or financial position.

In December 2007, the FASB updated ASC 805, “Business Combinations.” The updated guidance will significantly change the accounting for business combinations. Under ASC 805, an acquiring entity will be required to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition-date fair value with limited exceptions. It also amends the accounting treatment for certain specific items including acquisition costs and non controlling minority interests and includes a substantial number of new disclosure requirements. ASC 805 applies prospectively to business combinations for which the acquisition date is on or after April 1, 2009. The adoption of this statement did not have a material impact on its financial condition and results of operations.

In March 2010, the FASB issued ASU 2010-11, “Scope Exception Related to Embedded Credit Derivatives.” The ASU clarifies that certain embedded derivatives, such as those contained in certain securitizations, CDOs and structured notes, should be considered embedded credit derivatives subject to potential bifurcation and separate fair value accounting. The ASU allows any beneficial interest issued by a securitization vehicle to be accounted for under the fair value option at transition. At transition, the Company may elect to reclassify various debt securities (on an instrument-by-instrument basis) from held-to-maturity (HTM) or available-for-sale (AFS) to trading. The new rules are effective July 1, 2010. The Company is currently analyzing the impact of the changes to determine the population of instruments that may be reclassified to trading upon adoption.

In January 2010, the FASB issued ASU 2010-06, “Improving Disclosures about Fair Value Measurements.” The ASU requires disclosing the amounts of significant transfers in and out of Level 1 and 2 of the fair value hierarchy and describing the reasons for the transfers. The disclosures are effective for reporting periods beginning after December 15, 2009. The Company adopted ASU 2010-06 as of April 1, 2010. The required disclosures are included in Note 18. Additionally, disclosures of the gross purchases, sales, issuances and settlements activity in the Level 3 of the fair value measurement hierarchy will be required for fiscal years beginning after December 15, 2010.

#### ADVERTISING COSTS:

It is the Company’s policy to expense advertising costs as incurred. Advertising and promotion expense is shown as a separate line item in the consolidated Statements of Income.

### NOTE 3 - INVESTMENTS IN AVAILABLE-FOR-SALE SECURITIES

Debt securities have been classified in the consolidated balance sheets according to management's intent. The amortized cost of securities and their approximate fair values are as follows as of March 31:

|                                                                                                 | Amortized<br>Cost<br>Basis | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value    |
|-------------------------------------------------------------------------------------------------|----------------------------|------------------------------|-------------------------------|------------------|
|                                                                                                 | (In Thousands)             |                              |                               |                  |
| March 31, 2010:                                                                                 |                            |                              |                               |                  |
| Debt securities issued by the U.S. Treasury and other U.S. government corporations and agencies | \$ 8,833                   | \$ 130                       | \$ 7                          | \$ 8,956         |
| Debt securities issued by states of the United States and political subdivisions of the states  | 15,670                     | 115                          | 512                           | 15,273           |
| Mortgage-backed securities                                                                      | <u>38,988</u>              | <u>1,233</u>                 | <u>471</u>                    | <u>39,750</u>    |
|                                                                                                 | <u>\$ 63,491</u>           | <u>\$1,478</u>               | <u>\$990</u>                  | <u>\$ 63,979</u> |
| March 31, 2009:                                                                                 |                            |                              |                               |                  |
| Debt securities issued by the U.S. Treasury and other U.S. government corporations and agencies | \$ 11,930                  | \$ 183                       | \$ 45                         | \$ 12,068        |
| Debt securities issued by states of the United States and political subdivisions of the states  | 16,917                     | 45                           | 1,250                         | 15,712           |
| Mortgage-backed securities                                                                      | 43,618                     | 1,129                        | 706                           | 44,041           |
| Marketable equity securities                                                                    | <u>7</u>                   | <u>---</u>                   | <u>---</u>                    | <u>7</u>         |
|                                                                                                 | 72,472                     | 1,357                        | 2,001                         | 71,828           |
| Money market mutual funds included in cash and cash equivalents                                 | <u>(7)</u>                 | <u>---</u>                   | <u>---</u>                    | <u>(7)</u>       |
|                                                                                                 | <u>\$ 72,465</u>           | <u>\$1,357</u>               | <u>\$2,001</u>                | <u>\$ 71,821</u> |

Mortgage-backed securities are insured or issued by Ginnie Mae, Freddie Mac and Fannie Mae or private issuers, substantially all of which are backed by fixed-rate mortgages.

The scheduled maturities of available-for-sale debt securities were as follows as of March 31, 2010:

|                                        | Fair<br>Value   |
|----------------------------------------|-----------------|
|                                        | (In Thousands)  |
| Due in less than one year              | \$ 16           |
| Due after one year through five years  | 481             |
| Due after five years through ten years | 4,923           |
| Due after ten years                    | 18,809          |
| Mortgage-backed securities             | <u>39,750</u>   |
|                                        | <u>\$63,979</u> |

Proceeds from sales of available-for-sale securities for the year ended March 31, 2010 were \$23.8 million. Gross realized gains on those sales amounted to \$854,000 and no gross realized losses were recognized. Proceeds from sales of available-for-sale securities for the year ended March 31, 2009 were \$10.5 million. Gross realized gains on those sales amounted to \$153,000 and \$3,000 of gross realized losses were recognized. The tax expense applicable to these net realized gains in the years ended March 31, 2010 and 2009 amounted to \$80,000 and \$58,000, respectively.

As of March 31, 2010 and 2009, securities with carrying amounts of \$28.8 million and \$18.0 million, respectively, were pledged to secure securities sold under agreements to repurchase. As of March 31, 2009 securities with carrying values of \$1.5 million were pledged as collateral to secure municipal deposits.

The aggregate fair value and unrealized losses of securities, including debt securities for which a portion of other-than-temporary impairment has been recognized in other comprehensive income (loss), that have been in a continuous unrealized-loss position for less than twelve months and for twelve months or more, are as follows:

|                                                                                                 | <u>Less than 12 Months</u> |                          | <u>12 Months or Longer</u> |                          | <u>Total</u>      |                          |
|-------------------------------------------------------------------------------------------------|----------------------------|--------------------------|----------------------------|--------------------------|-------------------|--------------------------|
|                                                                                                 | <u>Fair Value</u>          | <u>Unrealized Losses</u> | <u>Fair Value</u>          | <u>Unrealized Losses</u> | <u>Fair Value</u> | <u>Unrealized Losses</u> |
|                                                                                                 | (In Thousands)             |                          |                            |                          |                   |                          |
| March 31, 2010:                                                                                 |                            |                          |                            |                          |                   |                          |
| Debt securities issued by the U.S. Treasury and other U.S. government corporations and agencies | \$ 1,384                   | \$ 7                     | \$ ---                     | \$ ---                   | \$ 1,384          | \$ 7                     |
| Debt securities issued by states of the United States and political subdivisions of the states  | 2,467                      | 34                       | 6,055                      | 478                      | 8,522             | 512                      |
| Mortgage-backed securities                                                                      | <u>2,561</u>               | <u>26</u>                | <u>2,087</u>               | <u>342</u>               | <u>4,648</u>      | <u>368</u>               |
| Total temporarily impaired securities                                                           | <u>6,412</u>               | <u>67</u>                | <u>8,142</u>               | <u>820</u>               | <u>14,554</u>     | <u>887</u>               |
| Other-than-temporarily impaired securities                                                      |                            |                          |                            |                          |                   |                          |
| Mortgage-backed securities                                                                      | <u>---</u>                 | <u>---</u>               | <u>325</u>                 | <u>103</u>               | <u>325</u>        | <u>103</u>               |
| Total temporarily impaired and other-than-temporarily impaired securities                       | <u>\$ 6,412</u>            | <u>\$ 67</u>             | <u>\$ 8,467</u>            | <u>\$ 923</u>            | <u>\$ 14,879</u>  | <u>\$ 990</u>            |
| March 31, 2009:                                                                                 |                            |                          |                            |                          |                   |                          |
| Debt securities issued by the U.S. Treasury and other U.S. government corporations and agencies | \$ 593                     | \$ 45                    | \$ ---                     | \$ ---                   | \$ 593            | \$ 45                    |
| Debt securities issued by states of the United States and political subdivisions of the states  | 11,312                     | 999                      | 1,527                      | 251                      | 12,839            | 1,250                    |
| Mortgage-backed securities                                                                      | <u>2,721</u>               | <u>56</u>                | <u>4,345</u>               | <u>444</u>               | <u>7,066</u>      | <u>500</u>               |
| Total temporarily impaired securities                                                           | <u>14,626</u>              | <u>1,100</u>             | <u>5,872</u>               | <u>695</u>               | <u>20,498</u>     | <u>1,795</u>             |
| Other-than-temporarily impaired securities                                                      |                            |                          |                            |                          |                   |                          |
| Mortgage-backed securities                                                                      | <u>---</u>                 | <u>---</u>               | <u>330</u>                 | <u>206</u>               | <u>330</u>        | <u>206</u>               |
| Total temporarily impaired and other-than-temporarily impaired securities                       | <u>\$ 14,626</u>           | <u>\$ 1,100</u>          | <u>\$ 6,202</u>            | <u>\$ 901</u>            | <u>\$ 20,828</u>  | <u>\$ 2,001</u>          |

Management has assessed the securities which are classified as available-for-sale and in an unrealized loss position at March 31, 2010 and determined the decline in fair value below amortized cost to be temporary. In making this determination management considered the period of time the securities were in a loss position, the percentage decline in comparison to the securities' amortized cost, the financial condition of the issuer and the Company's ability and intent to hold these securities until their fair value recovers to their amortized cost. Management believes the decline in fair value is primarily related to the current interest rate environment and market inefficiencies and not to the credit deterioration of the individual issuer.

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis and more frequently when economic or market conditions warrant such evaluation. The investment securities portfolio is evaluated for other-than-temporary impairment in accordance with ASC 320-10, "Investment - Debt and Equity Securities."

As discussed in Note 2 the Company elected to early adopt the provisions of ASC 320-10 for the year ended March 31, 2009, which was applied to existing and new debt securities held by the Company as of January 1, 2009. For those debt securities for which the fair value of the security is less than its amortized cost and the Company does not intend to sell such security and it is more likely than not that it will not be required to sell such security prior to the recovery of its amortized cost basis less any credit losses, ASC 320-10 requires that the credit component of the other-than-temporary impairment losses be recognized in earnings while the noncredit component is recognized in other comprehensive income (loss), net of related taxes. Had the Company not adopted ASC 320-10, the Company would have recognized an additional \$206,000, pre-tax, in other-than-temporary impairment losses through earnings during the year ended March 31, 2009.

The following table summarizes other-than-temporary impairment losses on securities for the years ended March 31:

|                                                                                                    | <u>2010</u>                                                   | <u>2009</u>                   |                                             |                                |
|----------------------------------------------------------------------------------------------------|---------------------------------------------------------------|-------------------------------|---------------------------------------------|--------------------------------|
|                                                                                                    | Non-Agency<br>Mortgage-Backed<br>Securities<br>(In Thousands) | Auction<br>Rate<br>Securities | Non-Agency<br>Mortgage-backed<br>Securities | <u>Total</u><br>(In Thousands) |
| Total other-than-temporary impairment losses                                                       | \$52                                                          | \$2,730                       | \$217                                       | \$2,947                        |
| Less: unrealized other-than-temporary Losses recognized in other comprehensive loss <sup>(1)</sup> | <u>---</u>                                                    | <u>---</u>                    | <u>206</u>                                  | <u>206</u>                     |
| Net impairment losses recognized in earnings <sup>(2)</sup>                                        | <u>\$52</u>                                                   | <u>\$2,730</u>                | <u>\$11</u>                                 | <u>\$2,741</u>                 |

<sup>(1)</sup> Represents the noncredit component of the other-than-temporary impairment on the securities.

<sup>(2)</sup> Represents the credit component of the other-than-temporary impairment on securities.

Activity related to the credit component recognized in earnings on debt securities held by the Company for which a portion of other-than-temporary impairment was recognized in other comprehensive loss for the years ended March 31, 2010 is as follows:

|                                                                                                                              | <u>2010</u>                    | <u>2009</u>                    |
|------------------------------------------------------------------------------------------------------------------------------|--------------------------------|--------------------------------|
|                                                                                                                              | <u>Total</u><br>(In Thousands) | <u>Total</u><br>(In Thousands) |
| Balance, April 1                                                                                                             | \$11                           | \$---                          |
| Additions for the credit component on debt securities in which other-than-temporary impairment was not previously recognized | <u>52</u>                      | <u>11</u>                      |
| Balance, March 31                                                                                                            | <u>\$63</u>                    | <u>\$11</u>                    |

For the year ended March 31, 2010, securities with other-than-temporary impairment losses related to credit that were recognized in earnings consisted of non-agency mortgage-backed securities. In accordance with ASC 320-10, the Company estimated the portion of loss attributable to credit using a discounted cash flow model. Significant inputs for the non-agency mortgage-backed securities included the estimated cash flows of the underlying collateral based on key assumptions, such as default rate, loss severity and prepayment rate. Assumptions used can vary widely from loan to loan, and are influenced by such factors as loan interest rate, geographical location of the borrower, borrower characteristics and collateral type. The present values of the expected cash flows were compared to the Company's holdings to determine the credit-related impairment loss. Based on the expected cash flows derived from the model, the Company expects to recover the remaining unrealized losses on non-agency mortgage-backed securities. Significant assumptions used in the valuation of non-agency mortgage-backed securities were as follows as of March 31, 2010:

|                  | Weighted<br><u>Average</u> | <u>Range</u>   |                |
|------------------|----------------------------|----------------|----------------|
|                  |                            | <u>Minimum</u> | <u>Maximum</u> |
| Prepayment rates | 16.0%                      | 5.8%           | 22.4%          |
| Default rates    | 5.0                        | 0.2            | 15.4           |
| Loss severity    | 40.7                       | 25.0           | 59.6           |

#### NOTE 4 - LOANS

Loans consisted of the following as of March 31:

|                                             | <u>2010</u>      | <u>2009</u>      |
|---------------------------------------------|------------------|------------------|
|                                             | (In Thousands)   |                  |
| Mortgage loans:                             |                  |                  |
| Residential                                 | \$213,034        | \$158,319        |
| Commercial                                  | 205,244          | 162,809          |
| Construction                                | <u>19,450</u>    | <u>15,498</u>    |
| Total mortgage loans                        | 437,728          | 336,626          |
| Consumer loans                              | 7,293            | 6,491            |
| Commercial loans                            | <u>74,918</u>    | <u>76,935</u>    |
|                                             | 519,939          | 420,052          |
| Deferred loan origination costs (fees), net | 190              | (28)             |
| Allowance for loan losses                   | <u>(4,625)</u>   | <u>(6,458)</u>   |
| Loans, net                                  | <u>\$515,504</u> | <u>\$413,566</u> |

Certain directors and executive officers of the Company and companies in which they have significant ownership interest were customers of the Bank during the year ended March 31, 2010. Total loans to such persons and their companies amounted to \$5.0 million as of March 31, 2010. During the year ended March 31, 2010, principal payments totaled \$679,000 and principal advances amounted to \$530,000.

Changes in the allowance for loan losses were as follows for the years ended March 31:

|                                            | <u>2010</u>    | <u>2009</u>    |
|--------------------------------------------|----------------|----------------|
|                                            | (In Thousands) |                |
| Balance at beginning of period             | \$6,458        | \$4,046        |
| Provision for loan losses                  | 3,049          | 2,929          |
| Recoveries of loans previously charged off | 61             | ---            |
| Loans charged off                          | <u>(4,943)</u> | <u>(517)</u>   |
| Balance at end of period                   | <u>\$4,625</u> | <u>\$6,458</u> |

The following table sets forth information regarding nonaccrual loans and accruing loans 90 days or more overdue as of March 31:

|                                                  | <u>2010</u>    | <u>2009</u>     |
|--------------------------------------------------|----------------|-----------------|
|                                                  | (In Thousands) |                 |
| Total nonaccrual loans                           | <u>\$8,995</u> | <u>\$11,926</u> |
| Accruing loans which are 90 days or more overdue | <u>\$ ---</u>  | <u>\$ 15</u>    |

Information about loans that met the definition of an impaired loan in ASC 310-10-35, "Receivables – Overall – Subsequent Measurements," was as follows as of March 31:

|                                                                                                                       | 2010                                  |                                     | 2009                                  |                                     |
|-----------------------------------------------------------------------------------------------------------------------|---------------------------------------|-------------------------------------|---------------------------------------|-------------------------------------|
|                                                                                                                       | Recorded Investment In Impaired Loans | Related Allowance For Credit Losses | Recorded Investment In Impaired Loans | Related Allowance For Credit Losses |
|                                                                                                                       | (In Thousands)                        |                                     |                                       |                                     |
| Loans for which there is a related allowance for credit losses                                                        | \$3,518                               | \$1,050                             | \$ 6,241                              | \$2,645                             |
| Loans for which there is no related allowance for credit losses                                                       | <u>4,460</u>                          | ---                                 | <u>3,894</u>                          | ---                                 |
| Totals                                                                                                                | <u>\$7,978</u>                        | <u>\$1,050</u>                      | <u>\$ 10,135</u>                      | <u>\$2,645</u>                      |
| Average recorded investment in impaired loans during the year ended March 31                                          | <u>\$ 8,671</u>                       |                                     | <u>\$ 4,206</u>                       |                                     |
| Related amount of interest income recognized during the time, in the year ended March 31 that the loans were impaired |                                       |                                     |                                       |                                     |
| Total recognized                                                                                                      | <u>\$ 228</u>                         |                                     | <u>\$ 38</u>                          |                                     |
| Amount recognized using a cash-basis method of accounting                                                             | <u>\$ 208</u>                         |                                     | <u>\$ 38</u>                          |                                     |

Included in certain loan categories in the impaired loans are troubled debt restructurings that were classified as impaired. At March 31, 2010, the company had \$950,000 in loans that were modified in trouble debt restructurings and impaired.

#### NOTE 5 - PREMISES AND EQUIPMENT, NET

The following is a summary of premises and equipment as of March 31:

|                                           | 2010           | 2009           |
|-------------------------------------------|----------------|----------------|
|                                           | (In Thousands) |                |
| Land                                      | \$1,163        | \$ 834         |
| Buildings and building improvements       | 3,679          | 2,667          |
| Furniture, fixtures and equipment         | 3,079          | 2,843          |
| Leasehold improvements                    | <u>2,589</u>   | <u>2,490</u>   |
|                                           | 10,510         | 8,834          |
| Accumulated depreciation and amortization | <u>(3,594)</u> | <u>(2,844)</u> |
|                                           | <u>\$6,916</u> | <u>\$5,990</u> |

#### NOTE 6 - GOODWILL AND OTHER INTANGIBLE ASSETS

The changes in the carrying amounts of goodwill and other intangibles for the years ended March 31, 2010 and 2009 were as follows:

|                          | Goodwill        | Core Deposit Intangibles |
|--------------------------|-----------------|--------------------------|
|                          | (In Thousands)  |                          |
| Balance, March 31, 2008  | \$14,701        | \$2,671                  |
| Amortization expense     | ---             | (506)                    |
| Balance, March 31, 2009  | <u>14,701</u>   | <u>2,165</u>             |
| Additional due to merger | 2,082           | ---                      |
| Amortization expense     | ---             | (461)                    |
| Balance, March 31, 2010  | <u>\$16,783</u> | <u>\$1,704</u>           |

Estimated annual amortization expense of identifiable intangible assets is as follows:

|                       | (In Thousands) |
|-----------------------|----------------|
| Years Ended March 31, |                |
| 2011                  | \$ 416         |
| 2012                  | 372            |
| 2013                  | 327            |
| 2014                  | 261            |
| 2015                  | 149            |
| Thereafter            | <u>179</u>     |
| Total                 | <u>\$1,704</u> |

A summary of acquired identifiable intangible assets is as follows as of March 31, 2010:

|                          | Gross Carrying<br>Amount | Accumulated<br>Amortization<br>(In Thousands) | Net Carrying<br>Amount |
|--------------------------|--------------------------|-----------------------------------------------|------------------------|
| Core deposit intangibles | \$3,345                  | \$(1,641)                                     | \$1,704                |

There was no impairment recorded in fiscal years 2010 and 2009 based on valuations at March 31, 2010 and 2009.

#### NOTE 7 - DEPOSITS

The aggregate amount of time deposit accounts in denominations of \$100,000 or more was \$95.8 million and \$87.9 million as of March 31, 2010 and 2009, respectively. All deposits are insured up to \$250,000.

For time deposits as of March 31, 2010, the scheduled maturities for each of the following five years ended March 31, are:

|                       | (In Thousands)   |
|-----------------------|------------------|
| 2011                  | \$160,755        |
| 2012                  | 50,120           |
| 2013                  | 23,384           |
| 2014                  | 31,997           |
| 2015                  | 19,991           |
| Fair value adjustment | <u>253</u>       |
| Total                 | <u>\$286,500</u> |

#### NOTE 8 - FEDERAL HOME LOAN BANK ADVANCES

Advances consist of funds borrowed from the Federal Home Loan Bank of Boston (the "FHLB").

Maturities of advances from the FHLB for the years ending after March 31, 2010 are summarized as follows:

|                       | (In Thousands)  |
|-----------------------|-----------------|
| 2011                  | \$ 31,993       |
| 2012                  | 10,143          |
| 2013                  | 3,472           |
| 2014                  | 1,632           |
| 2015                  | 4,190           |
| Thereafter            | 5,451           |
| Fair value adjustment | <u>(21)</u>     |
|                       | <u>\$56,860</u> |

Amortizing advances are being repaid in equal monthly payments and are being amortized from the date of the advance to the maturity date on a direct reduction basis. As of March 31, 2010, the Company has two advances which the FHLB has the option of calling as of the put date, and quarterly thereafter:

| <u>Amount</u><br>(In Thousands) | <u>Maturity Date</u> | <u>Put Date</u> | <u>Interest Rate</u> |
|---------------------------------|----------------------|-----------------|----------------------|
| \$5,000                         | August 1, 2016       | May 3, 2010     | 4.89%                |
| 2,000                           | September 2, 2014    | June 1, 2010    | 3.89                 |

Borrowings from the FHLB are secured by a blanket lien on qualified collateral, consisting primarily of loans with first mortgages secured by one-to four-family properties and other qualified assets.

At March 31, 2010, the interest rates on FHLB advances ranged from 1.91% to 5.21%. At March 31, 2010, the weighted average interest rate on FHLB advances was 4.05%.

#### NOTE 9 - SUBORDINATED DEBENTURES

On July 28, 2005, FVB Capital Trust I (“Trust I”), a Delaware statutory trust formed by First Valley Bancorp, completed the sale of \$4.1 million of 6.42%, 5 Year Fixed-Floating Capital Securities (“Capital Securities”). Trust I also issued common securities to First Valley Bancorp and used the net proceeds from the offering to purchase a like amount of 6.42% Junior Subordinated Debentures (“Debentures”) of First Valley Bancorp. Debentures are the sole assets of Trust I.

Capital Securities accrue and pay distributions quarterly at an annual rate of 6.42% for the first 5 years of the stated liquidation amount of \$10 per Capital Security. First Valley Bancorp fully and unconditionally guaranteed all of the obligations of the Trust, which are now guaranteed by the Company. The guaranty covers the quarterly distributions and payments on liquidation or redemption of Capital Securities, but only to the extent that Trust I has funds necessary to make these payments.

Capital Securities are mandatorily redeemable upon the maturing of Debentures on August 23, 2035 or upon earlier redemption as provided in the Indenture. The Company has the right to redeem Debentures, in whole or in part on or after August 23, 2010 at the liquidation amount plus any accrued but unpaid interest to the redemption date.

The trust and guaranty provide for the binding of any successors in the event of a merger, as is the case in the merger of First Valley Bancorp and the Company. The Company has assumed the obligations of First Valley Bancorp in regards to the subordinated debentures due to the acquisition of First Valley Bancorp by the Company.

#### NOTE 10 - SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

The securities sold under agreements to repurchase as of March 31, 2010 are securities sold, primarily on a short-term basis, by the Company that have been accounted for not as sales but as borrowings. The securities consisted of U.S. Agencies and mortgage-backed securities. The securities were held in the Company’s safekeeping account under the control of the Company and pledged to the purchasers of the securities. The purchasers have agreed to sell to the Company substantially identical securities at the maturity of the agreements.

## NOTE 11 - INCOME TAXES

The components of income tax expense (benefit) are as follows for the years ended March 31:

|                                    | <u>2010</u>    | <u>2009</u>     |
|------------------------------------|----------------|-----------------|
|                                    | (In Thousands) |                 |
| Current:                           |                |                 |
| Federal                            | \$(1,028)      | \$1,093         |
| State                              | <u>(1)</u>     | <u>238</u>      |
|                                    | <u>(1,029)</u> | <u>1,331</u>    |
| Deferred:                          |                |                 |
| Federal                            | 1,424          | (2,180)         |
| State                              | 144            | (440)           |
| Change in valuation allowance      | <u>(327)</u>   | <u>373</u>      |
|                                    | <u>1,241</u>   | <u>(2,247)</u>  |
| Total income tax expense (benefit) | <u>\$ 212</u>  | <u>\$ (916)</u> |

The reasons for the differences between the statutory federal income tax rate and the effective tax rates are summarized as follows for the years ended March 31:

|                                                    | <u>2010</u>  | <u>2009</u>    |
|----------------------------------------------------|--------------|----------------|
| Federal income tax at statutory rate               | 34.0%        | (34.0)%        |
| Increase (decrease) in tax resulting from:         |              |                |
| Nontaxable interest income                         | (10.2)       | (10.3)         |
| Nontaxable life insurance income                   | (6.6)        | (4.6)          |
| Excess book basis of Employee Stock Ownership Plan | 0.3          | 2.7            |
| Merger related expenses                            | 4.0          | ---            |
| Other adjustments                                  | 2.0          | 3.7            |
| Change in valuation allowance                      | (17.3)       | 13.7           |
| State tax, net of federal tax benefit              | <u>5.0</u>   | <u>(4.9)</u>   |
| Effective tax rates                                | <u>11.2%</u> | <u>(33.7)%</u> |

The Company had gross deferred tax assets and gross deferred tax liabilities as follows as of March 31:

|                                                                        | <u>2010</u>    | <u>2009</u>    |
|------------------------------------------------------------------------|----------------|----------------|
|                                                                        | (In Thousands) |                |
| Deferred tax assets:                                                   |                |                |
| Excess of allowance for loan losses over tax bad debt reserve          | \$1,751        | \$2,496        |
| Deferred loan origination fees                                         | 178            | 11             |
| Net unrealized holding loss on available-for-sale securities           | ---            | 250            |
| Write-down of investment securities                                    | 24             | 1,068          |
| Premises and equipment, principally due to differences in depreciation | 188            | ---            |
| Deferred compensation                                                  | 909            | 826            |
| Unrecognized director fee plan benefits                                | 1              | 3              |
| Capital loss carryforward                                              | 107            | 61             |
| Net operating loss carryforward                                        | 1,488          | ---            |
| Other                                                                  | <u>617</u>     | <u>360</u>     |
| Gross deferred tax assets                                              | 5,263          | 5,075          |
| Valuation allowance                                                    | <u>(107)</u>   | <u>(434)</u>   |
| Gross deferred tax assets, net of valuation allowance                  | <u>5,156</u>   | <u>4,641</u>   |
| Deferred tax liabilities:                                              |                |                |
| Premises and equipment, principally due to differences in depreciation | ---            | (13)           |
| Net mark-to-market adjustments                                         | (666)          | (854)          |
| Net unrealized holding gain on available-for-sale securities           | (189)          | ---            |
| Other                                                                  | <u>(5)</u>     | <u>(5)</u>     |
| Gross deferred tax liabilities                                         | <u>(860)</u>   | <u>(872)</u>   |
| Net deferred tax asset                                                 | <u>\$4,296</u> | <u>\$3,769</u> |

Based on the Company's historical and current pretax earnings and anticipated results of future operations, management believes the existing net deductible temporary differences will reverse during periods in which the Company will generate sufficient net taxable income, and that it is more likely than not that the Company will realize the net deferred tax assets existing as of March 31, 2010.

Legislation was enacted in 1996 to repeal most of Section 593 of the Internal Revenue Code pertaining to how a qualified savings institution calculates its bad debt deduction for federal income tax purposes. This repeal eliminated the percentage-of-taxable-income method to compute the tax bad debt deduction. Under the legislation, the recapture of the pre-1988 tax bad debt reserves has been suspended and would occur only under very limited circumstances. Therefore, a deferred tax liability has not been provided for this temporary difference. The Company's pre-1988 tax bad debt reserves, which are not expected to be recaptured, amount to \$3.3 million. The potential tax liability on the pre-1988 reserves for which no deferred income taxes have been provided is approximately \$1.3 million as of March 31, 2010.

The Company adopted ASC 740-20, "Income Taxes - Intra-period Tax Allocation," as of March 31, 2010. It is the Company's policy to provide for uncertain tax positions and the related interest and penalties based upon management's assessment of whether a tax benefit is more likely than not to be sustained upon examination by tax authorities. There was no effect on the Company's balance sheet or income statement from adoption of ASC 740-20.

#### NOTE 12 - BENEFIT PLANS

The Bank has a non-contributory defined benefit trusteed pension plan through the Financial Institutions Retirement Fund covering all eligible employees. The Bank contributed \$49,000 and \$86,000 to the plan during the years ended March 31, 2010 and 2009, respectively. The Bank's plan is part of a multi-employer plan for which detail as to the Bank's relative position is not readily determinable. Effective January 1, 2006, the Bank excluded from membership in the plan those employees hired on or after January 1, 2006. Effective February 1, 2007, the Bank ceased benefit accruals under the plan.

The Bank established the New England Bank Director Fee Continuation Plan (the "Plan") to provide the directors serving on the board as of the date of the plan's implementation with a retirement income supplement. The plan has six directors. Participant-directors are entitled to an annual benefit, as of their Retirement Date, equal to \$1,000 for each full year of service as a director from June 1, 1995, plus \$250 for each full year of service as a director prior to June 1, 1995, with a maximum benefit of \$6,000 per year payable in ten annual installments.

The following table sets forth information about the Plan as of March 31:

|                                         | <u>2010</u>           | <u>2009</u>           |
|-----------------------------------------|-----------------------|-----------------------|
|                                         | (In Thousands)        |                       |
| Change in projected benefit obligation: |                       |                       |
| Benefit obligation at beginning of year | \$ 157                | \$ 156                |
| Service cost                            | 3                     | 4                     |
| Interest cost                           | 9                     | 9                     |
| Benefits paid                           | <u>(18)</u>           | <u>(12)</u>           |
| Benefit obligation at end of year       | 151                   | 157                   |
| Plan assets                             | ---                   | ---                   |
| Funded status                           | <u><u>\$(151)</u></u> | <u><u>\$(157)</u></u> |

Amounts recognized in or removed from accumulated other comprehensive loss, before tax effect, consist of the following as of March 31:

|                                 | <u>2010</u>       | <u>2009</u>       |
|---------------------------------|-------------------|-------------------|
|                                 | (In Thousands)    |                   |
| Unrecognized net loss           | \$2               | \$5               |
| Unrecognized prior service cost | <u>4</u>          | <u>3</u>          |
|                                 | <u><u>\$6</u></u> | <u><u>\$8</u></u> |

The accumulated benefit obligation for the Plan was \$151,000 and \$157,000 at March 31, 2010 and 2009, respectively.

|                                                                                       | <u>2010</u>    | <u>2009</u> |
|---------------------------------------------------------------------------------------|----------------|-------------|
|                                                                                       | (In Thousands) |             |
| Components of net periodic cost:                                                      |                |             |
| Service cost                                                                          | \$ 3           | \$ 4        |
| Interest cost                                                                         | 9              | 9           |
| Unrecognized net loss                                                                 | 2              | 5           |
| Unrecognized prior service cost recognized                                            | <u>4</u>       | <u>8</u>    |
| Net periodic pension cost                                                             | <u>18</u>      | <u>26</u>   |
| Other changes in benefit obligations recognized in other comprehensive income (loss): |                |             |
| Unrecognized net loss                                                                 | (2)            | (5)         |
| Prior service cost                                                                    | <u>(4)</u>     | <u>(8)</u>  |
| Total recognized in other comprehensive income (loss)                                 | <u>(6)</u>     | <u>(13)</u> |
| Total recognized in net periodic pension cost and other comprehensive income (loss)   | <u>\$12</u>    | <u>\$13</u> |

The estimated unrecognized loss and prior service cost that will be accreted into accumulated other comprehensive income (loss) from net periodic benefit cost over the year ended March 31, 2011 is \$1,400 and \$200, respectively.

The discount rate used in determining the projected benefit obligation and net periodic benefit cost was 6.0% for the years ended March 31, 2010 and 2009.

Estimated future benefit payments are as follows for the years ended March 31:

|           | (In Thousands) |
|-----------|----------------|
| 2011      | \$ 18          |
| 2012      | 18             |
| 2013      | 18             |
| 2014      | 18             |
| 2015      | 18             |
| 2016-2020 | 96             |

The Bank sponsors a 401(k) Plan whereby the Bank matches 50% of the first 6% of employee contributions. During the years ended March 31, 2010 and 2009, the Bank contributed \$107,000 and \$127,000, respectively, under this plan.

The Bank has an Executive Supplemental Retirement Plan Agreement and a Life Insurance Endorsement Method Split Dollar Plan Agreement for the benefit of the President of the Bank. The plan provides the President with an annual retirement benefit equal to approximately \$173,000 over a period of 240 months. Following the initial 240 month period, certain additional amounts may be payable to the President until his death based on the performance of the life insurance policies that the Bank has acquired as an informal funding source for its obligation to the President. The income recorded on the life insurance policies amounted to \$375,000 and \$359,000 for the years ended March 31, 2010 and 2009, respectively. A periodic amount is being expensed and accrued to a liability reserve account during the President's active employment so that the full present value of the promised benefit will be expensed at his retirement. The expense of this plan to the Bank for the years ended March 31, 2010 and 2009 was \$291,000 and \$275,000, respectively. The cumulative liability for this plan is reflected in other liabilities on the consolidated balance sheets as of March 31, 2010 and 2009 in the amounts of \$1.6 million and \$1.3 million, respectively.

The Bank formed a Rabbi Trust for the Executive Supplemental Retirement Plan. The Trust's assets consist of split dollar life insurance policies. The cash surrender values of the policies are reflected as an asset on the consolidated balance sheets. As of March 31, 2010 and 2009, total assets in the Rabbi Trust were \$4.5 million and \$4.3 million, respectively.

The Bank adopted the New England Bank Supplemental Executive Retirement Plan (SERP), effective June 4, 2002. The SERP provides restorative payments to executives designated by the Board of Directors who are prevented by certain provisions of the Internal Revenue Code from receiving the full benefits contemplated by other benefit plans. The Board of Directors has designated the President to participate in the Plan. The expense of this plan to the Bank for the years ending March 31, 2010 and 2009 is \$9,000 and \$8,000, respectively.

The Company and the Bank each entered into an employment agreement with its President. The employment agreements provide for the continued payment of specified compensation and benefits for specified periods. The agreements also provide for termination of the executive for cause (as defined in the agreements) at any time. The employment agreements provide for the payment, under certain circumstances, of amounts upon termination following a “change in control” as defined in the agreements. The agreements also provide for certain payments in the event of the officer’s termination for other than cause and in the case of voluntary termination.

The Bank maintains change in control agreements with several employees. The agreements are renewable annually. The agreements provide that if involuntary termination or, under certain circumstances, voluntary termination follows a change in control of the Bank, the employee would be entitled to receive a severance payment equal to a multiple of his “base amount,” as defined under the Internal Revenue Code. The Bank would also continue and/or pay for life, health and disability coverage for a period of time following termination.

In 2009, the Company adopted ASC 715-60, “Compensation - Retirement Benefits - Defined Benefit Plan - Other Postretirement,” and recognized a liability for the Company’s future postretirement benefit obligations under the President’s endorsement split-dollar life insurance arrangement. The Company recognized this change in accounting principles as a cumulative effect adjustment to retained earnings of \$74,000. The total liability for the arrangements included in other liabilities was \$101,000 and \$87,000 at March 31, 2010 and 2009, respectively. The expense recognized under this arrangement was \$14,000 and \$13,000 for fiscal year 2010 and 2009, respectively.

#### NOTE 13 - STOCK COMPENSATION PLANS

In 2003, the Company adopted the New England Bancshares, Inc. 2003 Stock-Based Incentive Plan (the “2003 Plan”) which includes grants of options to purchase Company stock and awards of Company stock. The number of shares of common stock reserved for grants and awards under the 2003 Plan is 473,660, consisting of 338,327 shares for stock options and 135,333 shares for stock awards. All employees and outside directors of the Company are eligible to participate in the 2003 Plan.

In 2006, the Company adopted the New England Bancshares, Inc. 2006 Equity Incentive Plan (the “2006 Plan”) which includes grants of options to purchase Company stock and awards of Company stock. The number of shares of common stock reserved for grants and awards under the 2006 Plan is 274,878, consisting of 196,342 shares for stock options and 78,536 shares for stock awards.

The 2003 and 2006 Plans define the stock option exercise price as the fair market value of the Company stock at the date of the grant. The Company determines the term during which a participant may exercise a stock option, but in no event may a participant exercise a stock option more than ten years from the date of grant. The stock options vest in installments over five years.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions used for stock option grants in the year ended March 31, 2010 and 2009.

|                         |             |             |
|-------------------------|-------------|-------------|
|                         | <u>2010</u> | <u>2009</u> |
| Dividend yield          | 1.24%       | 1.58%       |
| Expected life           | 10 years    | 10 years    |
| Expected volatility     | 31.0%       | 18.0%       |
| Risk-free interest rate | 3.29%       | 3.18%       |

A summary of the status of the Plans as of March 31, 2010 and 2009 and changes during the years then ended is presented below:

|                                                                | 2010           |                                    | 2009           |                                    |
|----------------------------------------------------------------|----------------|------------------------------------|----------------|------------------------------------|
|                                                                | Shares         | Weighted-Average<br>Exercise Price | Shares         | Weighted-Average<br>Exercise Price |
| Outstanding at beginning of year                               | 333,416        | \$ 8.96                            | 349,997        | \$ 8.84                            |
| Granted                                                        | 5,000          | 6.46                               | 4,000          | 9.08                               |
| Exercised                                                      | ---            | ---                                | (20,181)       | 6.90                               |
| Forfeited                                                      | <u>(2,000)</u> | 12.84                              | <u>(400)</u>   | 12.84                              |
| Outstanding at end of year                                     | <u>336,416</u> | \$ 8.90                            | <u>333,416</u> | \$ 8.96                            |
| Options exercisable at year-end                                | 276,990        |                                    | 246,521        |                                    |
| Weighted-average fair value of options granted during the year | \$2.51         |                                    | \$2.30         |                                    |

The following table summarizes information about stock options outstanding as of March 31, 2010:

| Number<br>Outstanding<br>as of 3/31/10 | Options Outstanding                               |                                    | Options Exercisable                    |                                    |
|----------------------------------------|---------------------------------------------------|------------------------------------|----------------------------------------|------------------------------------|
|                                        | Weighted-Average<br>Remaining<br>Contractual Life | Weighted-Average<br>Exercise Price | Number<br>Exercisable<br>as of 3/31/10 | Weighted-Average<br>Exercise Price |
| 180,752                                | 2.9 years                                         | \$ 6.40                            | 180,752                                | \$ 6.40                            |
| 25,101                                 | 4.1 years                                         | 8.17                               | 25,101                                 | 8.17                               |
| 2,000                                  | 5.9 years                                         | 10.81                              | 1,600                                  | 10.81                              |
| 104,563                                | 6.4 years                                         | 12.84                              | 62,737                                 | 12.84                              |
| 15,000                                 | 7.1 years                                         | 13.29                              | 6,000                                  | 13.29                              |
| 2,000                                  | 8.4 years                                         | 9.90                               | 400                                    | 9.90                               |
| 2,000                                  | 8.8 years                                         | 8.25                               | 400                                    | 8.25                               |
| <u>5,000</u>                           | 9.5 years                                         | 6.46                               | ---                                    | ---                                |
| <u>336,416</u>                         | 4.5 years                                         | \$ 8.90                            | <u>276,990</u>                         | \$ 8.20                            |

Under the 2003 and 2006 Plans, common stock of the Company may be granted at no cost to employees and outside directors of the Company. Plan participants are entitled to cash dividends and to vote such shares. Such shares vest in five equal annual installments. Upon issuance of shares of restricted stock under the Plans, unearned compensation equivalent to the market value at the date of grant is charged to the capital accounts and subsequently amortized to expense over the five-year vesting period. In February 2003, 86,251 shares were awarded under the 2003 Plan and in September 2006, 53,189 shares were awarded under the 2006 Plan. The awards vest in installments over five years. The compensation cost that has been charged against income for the granting of stock awards under the plan was \$137,000 and \$137,000 for the years ended March 31, 2010 and 2009, respectively.

Upon a change in control as defined in the 2003 and 2006 Plans, options held by participants will become immediately exercisable and shall remain exercisable until the expiration of the term of the option, regardless of whether the participant is employed or in service with the Company; and all stock awards held by a participant will immediately vest and further restrictions lapse.

As of March 31, 2010, there was \$167,000 of unrecognized compensation cost related to unvested stock options granted under the Plans. That cost is expected to be recognized over a weighted-average period of 1.78 years.

#### NOTE 14 - EMPLOYEE STOCK OWNERSHIP PLAN (ESOP)

All Bank employees meeting certain age and service requirements are eligible to participate in the ESOP. On June 4, 2002, the ESOP purchased 73,795 shares of the common stock of the Company (174,768 as adjusted for the 2.3683 share exchange). To fund the purchases, the ESOP borrowed \$738,000 from the Company. The borrowing is currently at an interest rate of 4.75% and is to be repaid in equal annual installments through December 31, 2011. In fiscal 2006, the ESOP purchased 246,068 shares of common stock in the second-step conversion with a \$2.5 million loan from the Company, which has a 15 year term at an interest rate of 7.25%. Dividends paid on unreleased shares are used to reduce the principal balance of the loan. The collateral for the borrowing is the common stock of the Company purchased by the ESOP. Contributions by the Bank to the ESOP are discretionary; however, the Bank intends to make annual contributions to the ESOP in an aggregate amount at least equal to the principal and interest requirements on the debt. The shares of stock of the Company are held in a suspense account until released for allocation among participants. The shares will be released annually from the suspense account and the released shares will be allocated among the participants on the basis of the participant's compensation for the year of allocation compared to all other participants. As any shares are released from collateral, the Company reports compensation expense equal to the current market price of the shares and the shares will be outstanding for earnings-per-share purposes. The shares not released are reported as unearned ESOP shares in the capital accounts section of the balance sheet. ESOP expense for the years ended March 31, 2010 and 2009 was \$194,000 and \$308,000, respectively.

The ESOP shares as of March 31 were as follows:

|                                 |                    |                    |
|---------------------------------|--------------------|--------------------|
|                                 | <u>2010</u>        | <u>2009</u>        |
| Allocated shares                | 158,441            | 141,166            |
| Unreleased shares               | <u>215,407</u>     | <u>249,291</u>     |
| Total ESOP shares               | <u>373,848</u>     | <u>390,457</u>     |
| Fair value of unreleased shares | <u>\$1,634,939</u> | <u>\$1,500,732</u> |

#### NOTE 15 - REGULATORY MATTERS

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's and the Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of March 31, 2010 and 2009, that the Company and the Bank meet all capital adequacy requirements to which they are subject.

As of March 31, 2010, the most recent notification from the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the institution's category.

The Company's actual capital amounts and ratios are also presented in the table.

|                                          | <u>Actual</u> |              | <u>For Capital Adequacy Purposes</u> |              | <u>To Be Well Capitalized Under Prompt Corrective Action Provisions</u> |              |
|------------------------------------------|---------------|--------------|--------------------------------------|--------------|-------------------------------------------------------------------------|--------------|
|                                          | <u>Amount</u> | <u>Ratio</u> | <u>Amount</u>                        | <u>Ratio</u> | <u>Amount</u>                                                           | <u>Ratio</u> |
| (Dollar amounts in thousands)            |               |              |                                      |              |                                                                         |              |
| As of March 31, 2010:                    |               |              |                                      |              |                                                                         |              |
| Total Capital (to Risk Weighted Assets)  | \$52,200      | 11.12%       | \$37,544                             | ≥ 8.0%       | N/A                                                                     | N/A          |
| Tier 1 Capital (to Risk Weighted Assets) | 47,575        | 10.14        | 18,772                               | ≥ 4.0        | N/A                                                                     | N/A          |
| Tier 1 Capital (to Average Assets)       | 47,575        | 7.33         | 25,959                               | ≥ 4.0        | N/A                                                                     | N/A          |

As of March 31, 2009:

|                                          |          |        |          |        |     |     |
|------------------------------------------|----------|--------|----------|--------|-----|-----|
| Total Capital (to Risk Weighted Assets)  | \$52,435 | 13.28% | \$31,576 | ≥ 8.0% | N/A | N/A |
| Tier 1 Capital (to Risk Weighted Assets) | 47,481   | 12.03  | 15,788   | ≥ 4.0  | N/A | N/A |
| Tier 1 Capital (to Average Assets)       | 47,481   | 8.78   | 21,263   | ≥ 4.0  | N/A | N/A |

The New England Bank's actual capital amounts and ratios at March 31, 2010 are presented in the table below:

|                                          | <u>Actual</u> |              | <u>For Capital Adequacy Purposes</u> |              | <u>To Be Well Capitalized Under Prompt Corrective Action Provisions</u> |              |
|------------------------------------------|---------------|--------------|--------------------------------------|--------------|-------------------------------------------------------------------------|--------------|
|                                          | <u>Amount</u> | <u>Ratio</u> | <u>Amount</u>                        | <u>Ratio</u> | <u>Amount</u>                                                           | <u>Ratio</u> |
| (Dollar amounts in thousands)            |               |              |                                      |              |                                                                         |              |
| Total Capital (to Risk Weighted Assets)  | \$52,148      | 11.14%       | \$37,442                             | ≥ 8.0%       | \$46,803                                                                | ≥ 10.0%      |
| Tier 1 Capital (to Risk Weighted Assets) | 47,523        | 10.15        | 18,721                               | ≥ 4.0        | 28,082                                                                  | ≥ 6.0        |
| Tier 1 Capital (to Average Assets)       | 47,523        | 7.34         | 25,912                               | ≥ 4.0        | 32,390                                                                  | ≥ 5.0        |

Quantitative measures established by regulation to ensure capital adequacy require the Association to maintain minimum amounts and ratios (set forth in the table below) of total and Tier capital (as defined in the regulations) to risk-weighted assets (as defined), of Core capital (as defined) to adjusted total assets (as defined) and Tangible capital (as defined) to adjusted tangible assets (as defined). Management believes, as of March 31, 2009, that the Association meets all capital adequacy requirements to which it is subject.

As of March 31, 2009, the most recent notification from the Office of Thrift Supervision categorized the Association as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Association must maintain minimum total risk-based, Tier 1 risk-based and core capital ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the Association's category.

Enfield Federal Savings & Loan Association's actual capital amounts and ratios at March 31, 2009 are presented in the table below:

|                                            | <u>Actual</u>                 |              | <u>For Capital Adequacy Purposes</u> |              | <u>To Be Well Capitalized Under Prompt Corrective Action Provisions</u> |              |
|--------------------------------------------|-------------------------------|--------------|--------------------------------------|--------------|-------------------------------------------------------------------------|--------------|
|                                            | <u>Amount</u>                 | <u>Ratio</u> | <u>Amount</u>                        | <u>Ratio</u> | <u>Amount</u>                                                           | <u>Ratio</u> |
|                                            | (Dollar amounts in thousands) |              |                                      |              |                                                                         |              |
| Total Capital (to Risk Weighted Assets)    | \$26,756                      | 12.19%       | \$17,564                             | ≥ 8.0%       | \$21,956                                                                | ≥ 10.0%      |
| Tangible Capital (to Tangible Assets)      | 24,502                        | 7.52         | 4,887                                | ≥ 1.5        | N/A                                                                     | N/A          |
| Core Capital (to Adjusted Tangible Assets) | 24,502                        | 7.52         | 13,031                               | ≥ 4.0        | 16,289                                                                  | ≥ 5.0        |
| Tier 1 Capital (to Risk Weighted Assets)   | 24,502                        | 11.16        | N/A                                  | N/A          | 13,173                                                                  | ≥ 6.0        |

Valley Bank's actual capital amounts and ratios at March 31, 2009 are presented in the table below:

|                                          | <u>Actual</u>                 |              | <u>For Capital Adequacy Purposes</u> |              | <u>To Be Well Capitalized Under Prompt Corrective Action Provisions</u> |              |
|------------------------------------------|-------------------------------|--------------|--------------------------------------|--------------|-------------------------------------------------------------------------|--------------|
|                                          | <u>Amount</u>                 | <u>Ratio</u> | <u>Amount</u>                        | <u>Ratio</u> | <u>Amount</u>                                                           | <u>Ratio</u> |
|                                          | (Dollar amounts in thousands) |              |                                      |              |                                                                         |              |
| Total Capital (to Risk Weighted Assets)  | \$22,882                      | 11.56%       | \$15,841                             | ≥ 8.0%       | \$19,802                                                                | ≥ 10.0%      |
| Tier 1 Capital (to Risk Weighted Assets) | 20,385                        | 10.29        | 7,921                                | ≥ 4.0        | 11,881                                                                  | ≥ 6.0        |
| Tier 1 Capital (to Average Assets)       | 20,385                        | 8.98         | 9,076                                | ≥ 4.0        | 11,345                                                                  | ≥ 5.0        |

**NOTE 16 - EARNINGS (LOSS) PER SHARE (EPS)**

Reconciliation of the numerators and denominators of the basic and diluted per share computations for net income (loss) are as follows:

|                                                                   | <u>Income<br/>(Numerator)<br/>(In Thousands)</u> | <u>Shares<br/>(Denominator)</u> | <u>Per-Share<br/>Amount</u> |
|-------------------------------------------------------------------|--------------------------------------------------|---------------------------------|-----------------------------|
| Year ended March 31, 2010                                         |                                                  |                                 |                             |
| Basic EPS                                                         |                                                  |                                 |                             |
| Net income                                                        | \$1,676                                          | ---                             |                             |
| Dividends and undistributed earnings allocated to unvested shares | (6)                                              | ---                             |                             |
| Net income and income available to common stockholders            | 1,670                                            | 5,938,924                       | \$0.28                      |
| Effect of dilutive securities options                             | ---                                              | ---                             |                             |
| Effect of restrictive stock                                       | ---                                              | ---                             |                             |
| Diluted EPS                                                       |                                                  |                                 |                             |
| Income available to common stockholders and assumed conversions   | <u>\$1,670</u>                                   | <u>5,938,924</u>                | \$0.28                      |

|                                                                  | Income<br>(Numerator)<br>(In Thousands) | Shares<br>(Denominator) | Per-Share<br>Amount |
|------------------------------------------------------------------|-----------------------------------------|-------------------------|---------------------|
| Year ended March 31, 2009                                        |                                         |                         |                     |
| Basic EPS                                                        |                                         |                         |                     |
| Net loss                                                         | \$(1,802)                               | ---                     |                     |
| Dividends and undistributed loss allocated<br>to unvested shares | <u>10</u>                               | <u>---</u>              |                     |
| Net loss and loss available to common stockholders               | (1,792)                                 | 5,646,911               | \$(0.32)            |
| Effect of dilutive securities options                            | ---                                     | ---                     |                     |
| Effect of restrictive stock                                      | <u>---</u>                              | <u>---</u>              |                     |
| Diluted EPS                                                      |                                         |                         |                     |
| Loss available to common stockholders and<br>assumed conversions | <u>\$(1,792)</u>                        | <u>5,646,911</u>        | \$(0.32)            |

#### NOTE 17 - COMMITMENTS AND CONTINGENT LIABILITIES

The Company is obligated under non-cancelable operating leases for banking premises and equipment expiring between fiscal year 2011 and 2031. The total minimum rental due in future periods under these existing agreements is as follows as of March 31, 2010:

| <u>Year Ended March 31</u>   | (In Thousands)  |
|------------------------------|-----------------|
| 2011                         | \$ 931          |
| 2012                         | 924             |
| 2013                         | 888             |
| 2014                         | 860             |
| 2015                         | 849             |
| Thereafter                   | <u>8,099</u>    |
| Total minimum lease payments | <u>\$12,551</u> |

Certain leases contain provisions for escalation of minimum lease payments contingent upon increases in real estate taxes and percentage increases in the consumer price index. Certain leases contain options to extend for periods from one to five years. The total rental expense amounted to \$1.0 million and \$895,000 for the years ended March 31, 2010 and 2009, respectively.

#### NOTE 18 - FAIR VALUE MEASUREMENTS

Effective April 1, 2008, the Company adopted ASC 820-10, "Fair Value Measurements and Disclosures," which provides a framework for measuring fair value under generally accepted accounting principles. This guidance also allows an entity the irrevocable option to elect fair value for the initial and subsequent measurement for certain financial assets and liabilities on a contract-by-contract basis. The Company did not elect fair value treatment for any financial assets or liabilities upon adoption.

In accordance with ASC 820-10, the Company groups its financial assets and financial liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

Level 1 - Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Level 1 also includes U.S. Treasury, other U.S. Government and agency mortgage-backed securities that are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 - Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or comparable assets or liabilities.

Level 3 - Valuations for assets and liabilities that are derived from other methodologies, including option pricing models, discounted cash flow models and similar techniques, are not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets and liabilities.

A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of the Company's financial assets and financial liabilities carried at fair value for March 31, 2010 and 2009.

The Company's cash instruments are generally classified within level 1 or level 2 of the fair value hierarchy because they are valued using quoted market prices, broker or dealer quotations, or alternative pricing sources with reasonable levels of price transparency.

The Company's investment in mortgage-backed securities and other debt securities available-for-sale is generally classified within level 2 of the fair value hierarchy. For these securities, we obtain fair value measurements from independent pricing services. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. treasury yield curve, trading levels, market consensus prepayment speeds, credit information and the instrument's terms and conditions.

Level 3 is for positions that are not traded in active markets or are subject to transfer restrictions, valuations are adjusted to reflect illiquidity and/or non-transferability, and such adjustments are generally based on available market evidence. In the absence of such evidence, management's best estimate is used. Subsequent to inception, management only changes level 3 inputs and assumptions when corroborated by evidence such as transactions in similar instruments, completed or pending third-party transactions in the underlying investment or comparable entities, subsequent rounds of financing, recapitalization and other transactions across the capital structure, offerings in the equity or debt markets, and changes in financial ratios or cash flows.

The Company's impaired loans are reported at the fair value of the underlying collateral if repayment is expected solely from the collateral. Collateral values are estimated using level 2 inputs based upon appraisals of similar properties obtained from a third party.

The following summarizes assets measured at fair value on a recurring basis for the period ending March 31:

|                                                 | <u>Fair Value Measurements at Reporting Date Using:</u> |                                                                                 |                                                                |                                                            |
|-------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------------------------------|----------------------------------------------------------------|------------------------------------------------------------|
|                                                 | <u>Total</u>                                            | <u>Quoted Prices in<br/>Active Markets for<br/>Identical Assets<br/>Level 1</u> | <u>Significant<br/>Other Observable<br/>Inputs<br/>Level 2</u> | <u>Significant<br/>Unobservable<br/>Inputs<br/>Level 3</u> |
| March 31, 2010:                                 |                                                         |                                                                                 |                                                                |                                                            |
| Securities available-for-sale                   | <u>\$63,979</u>                                         | <u>\$3,155</u>                                                                  | <u>\$60,824</u>                                                | <u>\$ ---</u>                                              |
| March 31, 2009:                                 |                                                         |                                                                                 |                                                                |                                                            |
| Securities available-for-sale                   | \$71,821                                                | \$1,473                                                                         | \$70,348                                                       | \$ ---                                                     |
| Impaired securities included<br>in other assets | <u>671</u>                                              | <u>---</u>                                                                      | <u>671</u>                                                     | <u>---</u>                                                 |
|                                                 | <u>\$72,492</u>                                         | <u>\$1,473</u>                                                                  | <u>\$71,019</u>                                                | <u>\$ ---</u>                                              |

Under certain circumstances we make adjustments to fair value for our assets and liabilities although they are not measured at fair value on an ongoing basis. The following table presents the financial instruments carried on the consolidated balance sheet by caption and by level in the fair value hierarchy at March 31, 2010 and 2009, for which a nonrecurring change in fair value has been recorded:

|                 | Fair Value Measurements at Reporting Date Using: |                                                              |                                             |                                         |
|-----------------|--------------------------------------------------|--------------------------------------------------------------|---------------------------------------------|-----------------------------------------|
|                 | Total                                            | Quoted Prices in Active Markets for Identical Assets Level 1 | Significant Other Observable Inputs Level 2 | Significant Unobservable Inputs Level 3 |
| March 31, 2010: |                                                  |                                                              |                                             |                                         |
| Impaired loans  | <u>\$2,468</u>                                   | <u>\$ ---</u>                                                | <u>\$1,186</u>                              | <u>\$1,282</u>                          |
| March 31, 2009: |                                                  |                                                              |                                             |                                         |
| Impaired loans  | <u>\$ 3,596</u>                                  | <u>\$ ---</u>                                                | <u>\$3,596</u>                              | <u>\$ ---</u>                           |

|                                    | Fair Value Measurements Using Significant Unobservable Inputs Level 3 |
|------------------------------------|-----------------------------------------------------------------------|
|                                    | Impaired Loans                                                        |
| Beginning balance March 31, 2009   | \$                                                                    |
| Transfers in and/or out of Level 3 | <u>1,282</u>                                                          |
| Ending balance, March 31, 2010     | <u>\$1,282</u>                                                        |

The following are carrying amounts and estimated fair values of the Company's financial assets and liabilities as of March 31:

|                                                        | 2010            |                      | 2009            |                      |
|--------------------------------------------------------|-----------------|----------------------|-----------------|----------------------|
|                                                        | Carrying Amount | Estimated Fair Value | Carrying Amount | Estimated Fair Value |
|                                                        | (In Thousands)  |                      |                 |                      |
| Financial assets:                                      |                 |                      |                 |                      |
| Cash and cash equivalents                              | \$ 38,982       | \$ 38,982            | \$ 41,433       | \$ 41,433            |
| Interest-bearing time deposits with other banks        | 99              | 99                   | 99              | 99                   |
| Available-for-sale securities                          | 63,979          | 63,979               | 71,821          | 71,821               |
| Federal Home Loan Bank stock                           | 4,396           | 4,396                | 3,896           | 3,896                |
| Loans, net                                             | 515,504         | 518,387              | 413,566         | 415,595              |
| Other investment securities                            | ---             | ---                  | 671             | 671                  |
| Accrued interest receivable                            | 2,768           | 2,768                | 2,321           | 2,321                |
| Financial liabilities:                                 |                 |                      |                 |                      |
| Deposits                                               | 517,572         | 521,382              | 419,436         | 421,925              |
| Advanced payments by borrowers for taxes and insurance | 1,171           | 1,171                | 953             | 953                  |
| FHLB advances                                          | 56,860          | 59,041               | 66,833          | 69,523               |
| Securities sold under agreements to repurchase         | 23,460          | 23,465               | 12,069          | 12,071               |
| Subordinated debentures                                | 3,910           | 1,390                | 3,901           | 1,709                |
| Due to broker                                          | ---             | ---                  | 715             | 715                  |

The carrying amounts of financial instruments shown in the above tables are included in the consolidated balance sheets under the indicated captions except for other investments, due from broker and due to broker which are included in other assets and other liabilities. Accounting policies related to financial instruments are described in Note 2.

## NOTE 19 - OTHER COMPREHENSIVE INCOME (LOSS)

Other comprehensive income (loss) for the years ended March 31, 2010 and 2009 are as follows:

|                                                               | <u>March 31, 2010</u>              |                              |                                    |
|---------------------------------------------------------------|------------------------------------|------------------------------|------------------------------------|
|                                                               | <u>Before Tax</u><br><u>Amount</u> | <u>Tax</u><br><u>Effects</u> | <u>Net of Tax</u><br><u>Amount</u> |
|                                                               | (In Thousands)                     |                              |                                    |
| Net unrealized holding gains on available-for-sale securities | \$1,951                            | \$(523)                      | \$1,428                            |
| Reclassification adjustment for realized gains in net income  | (819)                              | 84                           | (735)                              |
| Other comprehensive benefit – director fee continuation plan  | <u>6</u>                           | <u>(2)</u>                   | <u>4</u>                           |
| Total                                                         | <u>\$1,138</u>                     | <u>\$(441)</u>               | <u>\$ 697</u>                      |

|                                                                | <u>March 31, 2009</u>              |                              |                                    |
|----------------------------------------------------------------|------------------------------------|------------------------------|------------------------------------|
|                                                                | <u>Before Tax</u><br><u>Amount</u> | <u>Tax</u><br><u>Effects</u> | <u>Net of Tax</u><br><u>Amount</u> |
|                                                                | (In Thousands)                     |                              |                                    |
| Net unrealized holding losses on available-for-sale securities | \$(807)                            | \$314                        | \$(493)                            |
| Reclassification adjustment for realized gains in net income   | (189)                              | 73                           | (116)                              |
| Other comprehensive benefit – director fee continuation plan   | <u>13</u>                          | <u>(5)</u>                   | <u>8</u>                           |
| Total                                                          | <u>\$(983)</u>                     | <u>\$382</u>                 | <u>\$(601)</u>                     |

Accumulated other comprehensive (loss) income consists of the following as of March 31:

|                                                                                                     | <u>2010</u>    | <u>2009</u>    |
|-----------------------------------------------------------------------------------------------------|----------------|----------------|
|                                                                                                     | (In thousands) |                |
| Net unrealized holding gains (losses) on available-for-sale securities, net of taxes <sup>(1)</sup> | \$ 299         | \$(394)        |
| Unrecognized director fee plan benefits, net of tax                                                 | <u>(1)</u>     | <u>(5)</u>     |
| Total                                                                                               | <u>\$ 298</u>  | <u>\$(399)</u> |

<sup>(1)</sup> The March 31, 2010 and 2009 ending balance includes \$103,000 and \$206,000, respectively of unrealized losses in which other-than-temporary impairment has been recognized.

## NOTE 20 - OFF-BALANCE SHEET ACTIVITIES

The Company is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to originate loans, standby letters of credit and unadvanced funds on loans. The instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheets. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for loan commitments and standby letters of credit is represented by the contractual amounts of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Commitments to originate loans are agreements to lend to a customer provided there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies, but may include secured interests in mortgages, accounts receivable, inventory, property, plant and equipment and income-producing properties.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance by a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. As of March 31, 2010 and 2009, the maximum potential amount of the Company's obligation was \$1.8 million and \$1.7 million, respectively, for financial and standby letters of credit. The Company's outstanding letters of credit generally have a term of less than one year. If a letter of credit is drawn upon, the Company may seek recourse through the customer's underlying line of credit. If the customer's line of credit is also in default, the Company may take possession of the collateral, if any, securing the line of credit.

The notional amounts of financial instrument liabilities with off-balance sheet credit risk are as follows as of March 31:

|                                | <u>2010</u>     | <u>2009</u>     |
|--------------------------------|-----------------|-----------------|
|                                | (In Thousands)  |                 |
| Commitments to originate loans | \$13,742        | \$ 6,116        |
| Standby letters of credit      | 1,780           | 1,692           |
| Unadvanced portions of loans:  |                 |                 |
| Construction                   | 3,455           | 8,414           |
| Home equity                    | 13,449          | 8,757           |
| Commercial lines of credit     | 33,225          | 26,181          |
| Purchase of loans              | 6,900           | ---             |
| Overdraft protection lines     | <u>2,927</u>    | <u>2,986</u>    |
|                                | <u>\$75,478</u> | <u>\$54,146</u> |

There is no material difference between the notional amounts and the estimated fair values of the off-balance sheet liabilities.

#### NOTE 21 - SIGNIFICANT GROUP CONCENTRATIONS OF CREDIT RISK

Most of the Company's business activity is with customers located within Connecticut. There are no concentrations of credit to borrowers that have similar economic characteristics. The majority of the Company's loan portfolio is comprised of loans collateralized by real estate located in the state of Connecticut.

#### NOTE 22 - RECLASSIFICATION

Certain amounts in the prior year have been reclassified to be consistent with the current year's statement presentation.

## NOTE 23 - PARENT COMPANY ONLY FINANCIAL STATEMENTS

The following financial statements are for the Company (Parent Company Only) and should be read in conjunction with the consolidated financial statements of the Company.

### NEW ENGLAND BANCSHARES, INC. (Parent Company Only)

#### Balance Sheets (In Thousands)

|                                                                   | <u>March 31,</u> |                 |
|-------------------------------------------------------------------|------------------|-----------------|
|                                                                   | <u>2010</u>      | <u>2009</u>     |
| <u>ASSETS</u>                                                     |                  |                 |
| Cash on deposit with Enfield Federal Savings and Loan Association | \$ 646           | \$ 2,093        |
| Investment in subsidiaries                                        | 67,514           | 61,353          |
| Loans to ESOP                                                     | 2,207            | 2,406           |
| Accrued interest receivable                                       | 40               | 83              |
| Other assets                                                      | 1,585            | 1,618           |
| Due from subsidiary                                               | ---              | 479             |
| Total assets                                                      | <u>\$71,992</u>  | <u>\$68,032</u> |
| <u>LIABILITIES AND STOCKHOLDERS' EQUITY</u>                       |                  |                 |
| Other liabilities                                                 | \$ 76            | \$ 74           |
| Subordinated debentures                                           | 3,910            | 3,901           |
| Deferred tax liability                                            | 99               | 103             |
| Stockholders' equity                                              | <u>67,907</u>    | <u>63,954</u>   |
| Total liabilities and stockholders' equity                        | <u>\$71,992</u>  | <u>\$68,032</u> |

#### Statements of Income (In Thousands)

|                                                                                                       | <u>For the Years Ended</u><br><u>March 31,</u> |                  |
|-------------------------------------------------------------------------------------------------------|------------------------------------------------|------------------|
|                                                                                                       | <u>2010</u>                                    | <u>2009</u>      |
| Dividend from subsidiaries                                                                            | \$ ---                                         | \$ 4,000         |
| Interest income                                                                                       | <u>258</u>                                     | <u>213</u>       |
| Total interest and dividend income                                                                    | 258                                            | 4,213            |
| Interest expense                                                                                      | <u>273</u>                                     | <u>273</u>       |
| Net interest and dividend income                                                                      | (15)                                           | 3,940            |
| Other expense                                                                                         | <u>487</u>                                     | <u>452</u>       |
| (Loss) income before income tax benefit and equity in undistributed net income (loss) of subsidiaries | (502)                                          | 3,488            |
| Income tax benefit                                                                                    | <u>(97)</u>                                    | <u>(118)</u>     |
| (Loss) income before equity in undistributed net income (loss) of subsidiaries                        | (405)                                          | 3,606            |
| Equity in undistributed net income (loss) of subsidiaries                                             | <u>2,081</u>                                   | <u>(5,408)</u>   |
| Net income (loss)                                                                                     | <u>\$1,676</u>                                 | <u>\$(1,802)</u> |

NEW ENGLAND BANCSHARES, INC.  
(Parent Company Only)

Statements of Cash Flows  
(In Thousands)

|                                                                                          | For the Years Ended |                 |
|------------------------------------------------------------------------------------------|---------------------|-----------------|
|                                                                                          | March 31,           |                 |
|                                                                                          | <u>2010</u>         | <u>2009</u>     |
| Cash flows from operating activities:                                                    |                     |                 |
| Net income (loss)                                                                        | \$1,676             | \$(1,802)       |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |                     |                 |
| Amortization of fair value adjustments                                                   | 9                   | 8               |
| Decrease (increase) in accrued interest receivable                                       | 43                  | (37)            |
| Decrease in due from subsidiaries                                                        | 479                 | ---             |
| Decrease (increase) in other assets                                                      | 33                  | (518)           |
| Decrease in other liabilities                                                            | (2)                 | ---             |
| Undistributed net (income) loss of subsidiaries                                          | (2,081)             | 5,408           |
| Compensation cost for stock-based incentive plan                                         | <u>232</u>          | <u>---</u>      |
| Net cash provided by operating activities                                                | <u>389</u>          | <u>3,059</u>    |
| Cash flows from investing activities:                                                    |                     |                 |
| Principal payments received on loans to ESOP                                             | <u>199</u>          | <u>187</u>      |
| Net cash provided by investing activities                                                | <u>199</u>          | <u>187</u>      |
| Cash flows from financing activities:                                                    |                     |                 |
| Purchase of treasury stock                                                               | (1,560)             | (2,204)         |
| Exercise of stock options                                                                | ---                 | 139             |
| Payment of cash dividends on common stock                                                | <u>(475)</u>        | <u>(850)</u>    |
| Net cash used in financing activities                                                    | <u>(2,035)</u>      | <u>(2,915)</u>  |
| Net (decrease) increase in cash and cash equivalents                                     | (1,447)             | 331             |
| Cash and cash equivalents at beginning of year                                           | <u>2,093</u>        | <u>1,762</u>    |
| Cash and cash equivalents at end of year                                                 | <u>\$ 646</u>       | <u>\$ 2,093</u> |

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

### ITEM 9A(T). CONTROLS AND PROCEDURES

(a) The Company's management, including the Company's principal executive officer and principal financial officer, have evaluated the effectiveness of the Company's "disclosure controls and procedures," as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended, (the "Exchange Act"). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (the "SEC") (1) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (2) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

(b) Management's report on internal control over financial reporting.

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting.

The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of March 31, 2010, based on the framework set forth by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control—Integrated Framework*. Based on that assessment, management concluded that, as of March 31, 2010, the Company's internal control over financial reporting was effective based on the criteria established in *Internal Control—Integrated Framework*.

This annual report does not include an attestation report of the Company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the company to provide only management's report in this annual report.

(c) There has been no change in the Company's internal control over financial reporting during the Company's fourth quarter of fiscal 2010 that has materially affected, or is reasonably likely to materially affect, the Company's internal control financial reporting,

## ITEM 9B. OTHER INFORMATION

None.

## PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

### Directors

The information relating to the directors of the Company is incorporated herein by reference to the sections captioned “Corporate Governance—Committees of the Board of Directors” and “Proposal 1 - Election of Directors” in the Company’s Proxy Statement for the 2010 Annual Meeting of Stockholders.

### Executive Officers

Certain executive officers of the Bank also serve as executive officers of the Company. The day-to-day management duties of the executive officers of the Company and Bank relate primarily to their duties as to the Bank. The executive officers are elected annually and hold office until their successors have been elected and qualified or until they are removed or replaced. The executive officers of the Company currently are as follows:

| <u>Name</u>         | <u>Age<sup>(1)</sup></u> | <u>Position(s)</u>                                   |
|---------------------|--------------------------|------------------------------------------------------|
| David J. O’Connor   | 63                       | President, Chief Executive Officer and Director      |
| Michael J. Marcucci | 48                       | Executive Vice President and Senior Risk Officer     |
| Scott D. Nogles     | 40                       | Executive Vice President and Chief Financial Officer |
| John F. Parda       | 61                       | Executive Vice President and Chief Loan Officer      |

<sup>(1)</sup> As of March 31, 2010.

**David J. O’Connor.** Mr. O’Connor has been the Chief Executive Officer, President and Director of the Bank since 1999 and of New England Bancshares since 2002. Mr. O’Connor has over 44 years of banking experience in New England.

**Michael J. Marcucci.** Mr. Marcucci joined New England Bancshares in 2008 as Executive Vice President and Senior Risk Officer. Before joining New England Bancshares, he was Senior Vice President of Credit Administration at Webster Bank from 2003 to 2008.

**Scott D. Nogles.** Mr. Nogles joined New England Bancshares and the Bank in 2004 as Senior Vice President and Chief Financial Officer. He was named Executive Vice President and Chief Financial Officer in 2008. Mr. Nogles has an MBA from the University of Connecticut and is a CPA.

**John F. Parda.** Mr. Parda joined the Bank in 1999 as Vice President and Senior Loan Officer. He was named Senior Vice President and Senior Loan Officer in 2001 and Executive Vice President and Chief Loan Officer in 2008. Mr. Parda has over 30 years of diversified banking experience with Connecticut financial institutions.

## **Compliance with Section 16(a) of the Exchange Act**

Reference is made to the cover page of this report and to the section captioned “Section 16(a) Beneficial Ownership Reporting Compliance” in the Company’s Proxy Statement for the 2010 Annual Meeting of Stockholders.

## **Disclosure of Code of Ethics and Business Conduct**

For information concerning the Company’s code of ethics, the information contained under the section captioned “Corporate Governance—Code of Ethics and Business Conduct” in the Company’s Proxy Statement for the 2010 Annual Meeting of Stockholders is incorporated by reference. A copy of the code of ethics and business conduct is available, without charge, upon written request to Nancy L. Grady, Corporate Secretary, New England Bancshares, Inc., 855 Enfield Street, Enfield, Connecticut 06082.

## **Corporate Governance**

For information regarding the audit committee and its composition and the audit committee financial expert, the section captioned “*Corporate Governance – Committees of the Board of Directors – Audit Committee*” in the Company’s Proxy Statement for the 2010 Annual Meeting of Stockholders is incorporated by reference.

## **ITEM 11. EXECUTIVE COMPENSATION**

The information regarding executive compensation is incorporated herein by reference to the sections captioned “Corporate Governance - Directors’ Compensation” and “Executive Compensation” in the Company’s Proxy Statement for the 2010 Annual Meeting of Stockholders.

## **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

### **(a) Security Ownership of Certain Beneficial Owners**

Information required by this item is incorporated herein by reference to the section captioned “*Stock Ownership*” in the Company’s Proxy Statement for the 2010 Annual Meeting of Stockholders.

### **(b) Security Ownership of Management**

Information required by this item is incorporated herein by reference to the section captioned “*Stock Ownership*” in the Company’s Proxy Statement for the 2010 Annual Meeting of Stockholders.

### **(c) Changes in Control**

Management of New England Bancshares knows of no arrangements, including any pledge by any person of securities of New England Bancshares, the operation of which may at a subsequent date result in a change in control of the registrant.

### **(d) Equity Compensation Plan Information**

The following table provides information as of March 31, 2010 for compensation plans under which equity securities may be issued.

| <b>Plan category</b>                                              | <b>Number of Securities to be issued upon exercise of outstanding options, warrants and rights</b> | <b>Weighted-average exercise price of outstanding options, warrants and rights</b> | <b>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))</b> |
|-------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                   | <b>(a)</b>                                                                                         | <b>(b)</b>                                                                         | <b>(c)</b>                                                                                                                                         |
| <b>Equity compensation plans approved by security holders</b>     | 333,416                                                                                            | \$8.90                                                                             | 185,389                                                                                                                                            |
| <b>Equity compensation plans not approved by security holders</b> | ---                                                                                                | ---                                                                                | ---                                                                                                                                                |
| <b>Total</b>                                                      | 333,416                                                                                            | \$8.90                                                                             | 185,389                                                                                                                                            |

### **ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE**

#### **Certain Relationships and Related Transactions**

For information regarding certain relationships and related transactions, the section captioned “*Transactions with Related Persons*” in the Company’s Proxy Statement for the 2010 Annual Meeting of Stockholders is incorporated by reference.

#### **Corporate Governance**

For information regarding director independence, the section captioned “*Proposal 1 – Election of Directors*” in the Company’s Proxy Statement for the 2010 Annual Meeting of Stockholders is incorporated by reference.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information relating to the Company's principal accountant fees and services is incorporated herein by reference to the section captioned "Proposal 2—Ratification of Independent Auditors" in the Company's Proxy Statement for the 2010 Annual Meeting of Stockholders.

## PART IV

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

- 2.1 Agreement and Plan of Merger, dated November 21, 2006, by and among, New England Bancshares, Inc., New England Bancshares Acquisition, Inc. and First Valley Bancorp, Inc. <sup>(1)</sup>
- 3.1 Articles of Incorporation of New England Bancshares, Inc. <sup>(2)</sup>
- 3.2 Bylaws of New England Bancshares, Inc. <sup>(2)</sup>
- 4.0 Specimen stock certificate of New England Bancshares, Inc. <sup>(2)</sup>
- 10.1 Form of Enfield Federal Savings and Loan Association Employee Stock Ownership Plan and Trust <sup>(3)</sup>
- 10.2 Enfield Federal Savings and Loan Association Employee Savings & Profit-Sharing Plan and Adoption Agreement <sup>(3)</sup>
- 10.3 Employment Agreement by and between New England Bank and David J. O'Connor
- 10.4 Employment Agreement by and between New England Bancshares, Inc. and David J. O'Connor
- 10.5 Form of New England Bancshares, Inc. Amended and Restated 2008 Severance Compensation Plan
- 10.6 Enfield Federal Savings and Loan Association Executive Supplemental Retirement Plan, as amended and restated <sup>(4)</sup>
- 10.7 First Amendment to Amended and Restated New England Bank Executive Supplemental Retirement Plan
- 10.8 Form of Enfield Federal Savings and Loan Association Amended and Restated Supplemental Executive Retirement Plan
- 10.9 Form of Enfield Federal Savings and Loan Association Director Fee Continuation Plan entered into with Peter T. Dow, Myron J. Marek, Dorothy K. McCarty, Richard K. Stevens and Richard M. Tatoian <sup>(3)</sup>
- 10.10 Form of First Amendment to Directors Fee Continuation Agreement
- 10.11 Split Dollar Arrangement with David J. O'Connor <sup>(3)</sup>
- 10.12 New England Bancshares, Inc. 2003 Stock-Based Incentive Plan, as amended and restated <sup>(5)</sup>
- 10.13 New England Bancshares, Inc. 2006 Equity Incentive Plan <sup>(6)</sup>
- 10.14 Form of Amended and Restated Change in Control Agreement by and among New England Bank, New England Bancshares, Inc. entered into with John F. Parda and Scott D. Nogles
- 10.15 Lease agreement with Troiano Professional Center, LLC <sup>(7)</sup>
- 10.16 Split-Dollar Endorsement Agreement with David J. O'Connor
- 10.17 Split-Dollar Endorsement Agreement with Scott Nogles
- 10.18 Split-Dollar Endorsement Agreement with John Parda
- 21.0 List of Subsidiaries
- 23.1 Consent of Shatswell, MacLeod & Company, P.C.
- 31.1 Rule 13a-14(a) /15d-14(a) Certification of Chief Executive Officer
- 31.2 Rule 13a-14(a) /15d-14(a) Certification of Chief Financial Officer
- 32.1 Section 1350 Certification of Chief Executive Officer
- 32.2 Section 1350 Certification of Chief Financial Officer

<sup>(1)</sup> Incorporated by reference into this document from the exhibits to the Current Report on Form 8-K filed on November 28, 2006.

<sup>(2)</sup> Incorporated by reference into this document from the Company's Form SB-2, Registration Statement filed under the Securities Act of 1933, Registration No. 333-128277.

<sup>(3)</sup> Incorporated by reference into this document from the Company's Form SB-2, Registration Statement filed under the Securities Act of 1933, Registration No. 333-82856.

<sup>(4)</sup> Incorporated by reference into this document from the exhibits to the Annual Report on Form 10-K for the year ended March 31, 2006.

<sup>(5)</sup> Incorporated by reference from the Proxy Statement for the 2003 Special Meeting of Stockholders.

<sup>(6)</sup> Incorporated by reference from the Proxy Statement for the 2006 Meeting of Stockholders.

<sup>(7)</sup> Incorporated by reference into this document from the exhibits to the Annual Report on Form 10-K for the year ended March 31, 2007.

## SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

New England Bancshares, Inc.

Date: June 25, 2010

By: /s/ David J. O'Connor  
David J. O'Connor  
President, Chief Executive Officer  
and Director

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant in the capacities and on the dates indicated.

/s/ David J. O'Connor  
David J. O'Connor, President, Chief Executive  
Officer and Director (principal executive officer)

Date: June 25, 2010

/s/ Scott D. Nogles  
Scott D. Nogles, Executive Vice President and Chief  
Financial Officer (principal financial and  
accounting officer)

Date: June 25, 2010

/s/ Thomas O. Barnes  
Thomas O. Barnes, Director  
Date: June 25, 2010

/s/ Lucien P. Bolduc  
Lucien P. Bolduc, Director  
Date: June 25, 2010

/s/ Edmund D. Donovan  
Edmund D. Donovan, Director  
Date: June 25, 2010

/s/ Peter T. Dow  
Peter T. Dow, Chairman of the Board  
Date: June 25, 2010

/s/ William C. Leary, Esq.  
William C. Leary, Director  
Date: June 25, 2010

/s/ Myron J. Marek  
Myron J. Marek, Director  
Date: June 25, 2010

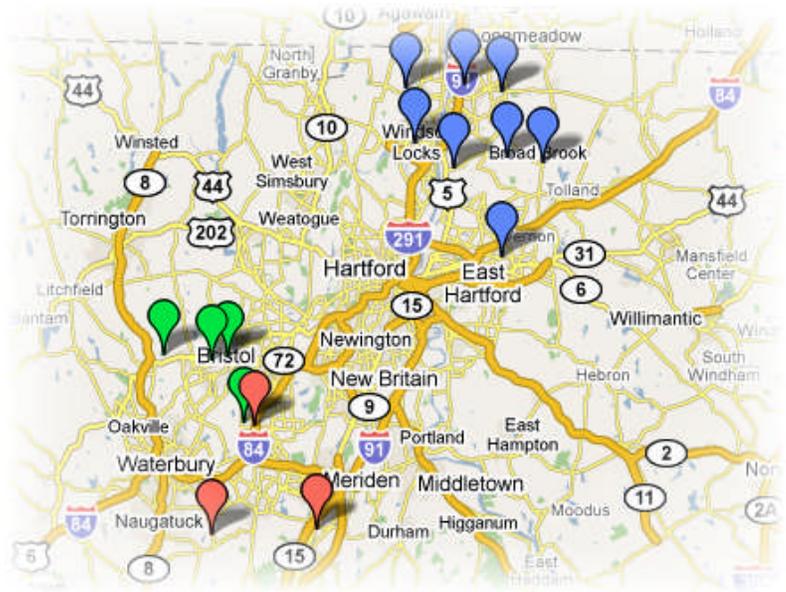
/s/ Dorothy K. McCarty  
Dorothy K. McCarty, Director  
Date: June 25, 2010

/s/ David J. Preleski, Esq.  
David J. Preleski, Esq., Director  
Date: June 25, 2010

/s/ Kathryn C. Reinhard  
Kathryn C. Reinhard, Director  
Date: June 25, 2010

/s/ Richard K. Stevens  
Richard K. Stevens, Director  
Date: June 25, 2010

/s/ Richard M. Tatoian, Esq.  
Richard M. Tatoian, Esq., Director  
Date: June 25, 2010



## Branches

### *Main Office:*

855 Enfield Street  
P.O. Box 1279  
Enfield, CT 06083-1279

Cheshire Office  
286 Maple Avenue  
Cheshire, CT 06410

Hazardville Office  
268 Hazard Avenue  
Enfield, CT 06082

Southington Office  
158 North Main Street  
Southington, CT 06489

Wallingford Office  
670 North Colony Road  
Wallingford, CT 06492

Bristol Office  
Four Riverside Avenue  
P.O. Box 1357  
Bristol, CT 06011

Ellington Branch  
287 Somers Rd  
Ellington, CT 06029

Manchester Branch  
23 Main Street  
Manchester, CT 06040

Suffield Branch  
112 Mountain Road  
Suffield, CT 06078

Warehouse Point Branch  
1 Shoham Road  
East Windsor, CT 06088

Broad Brook Branch  
24 Main Street  
Broad Brook CT 06016

Farmington Avenue Office  
888 Farmington Avenue  
Bristol, CT 06010

Southington Office  
98 Main Street  
Southington, CT 06489

Terryville Office  
8 South Main Street  
Terryville, CT 06786

Windsor Locks Branch  
20 Main Street, Dexter Plaza  
Windsor Locks, CT 06096

## **Corporate Information**

### ***Headquarters***

855 Enfield Street  
Enfield, CT 06082  
860-253-5200

### ***Transfer Agent***

Registrar and Transfer Company  
10 Commerce Drive  
Cranford, NJ 07016  
1-800-866-1340

### ***Annual Meeting***

August 13, 2010  
Crowne Plaza / Holiday Inn  
One Bright Meadow Boulevard  
Enfield, CT 06082

### ***Special Counsel***

Luse Gorman Pomerenk & Schick, P.C.  
5335 Wisconsin Avenue, NW, Suite 780  
Washington, D.C. 20015

### ***Independent Auditors***

Shatswell, MacLeod & Company, P.C.  
83 Pine Street  
West Peabody, MA 01960

### ***Investor Relations***

Scott Nogles  
Executive Vice President and Chief Financial Officer  
855 Enfield Street  
Enfield, CT 06082  
860-253-5200

New England Bancshares, Inc. is an independent, publicly-owned banking and financial services company which was organized in 2005. The Company's banking subsidiary, New England Bank, consists of three divisions, Apple Valley Bank, Enfield Savings Bank and Valley Bank.

### **The Company**

- New England Bancshares, Inc. is a commercial bank holding company with assets of \$675 million at March 31, 2010;
- New England Bank offers a broad range of services which includes an extensive array of deposit services and various mortgage and commercial loans;
- New England Bank has fifteen (15) full-service banking offices located in Bristol, Cheshire, East Windsor, Ellington, Enfield, Manchester, Plymouth, Southington, Suffield, Wallingford, and Windsor Locks, Connecticut.
- New England Bancshares, Inc. shares are traded on the NASDAQ Global Market under the symbol "NEBS."

For more information visit our website [www.nebankct.com](http://www.nebankct.com).

